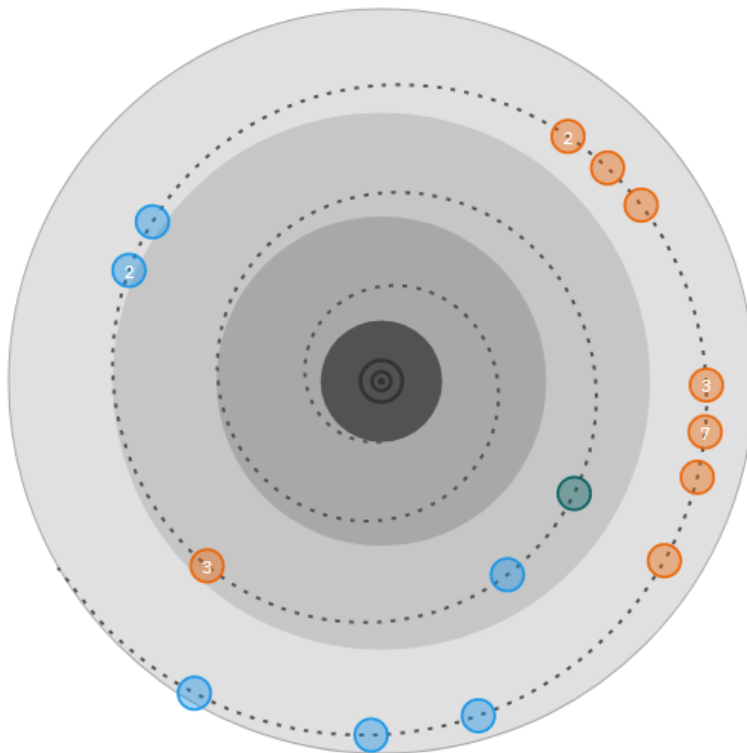


# ASSIGNMENT 2

## M.Sales

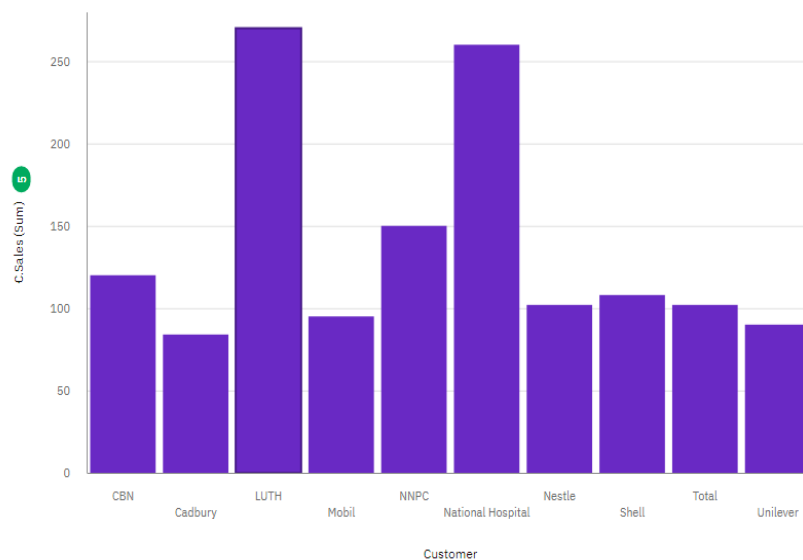
● 1 Driver ● 2 Drivers ● Combination



🔍 Search drivers

Drivers	%
Product, Location and Month	60
Product	58
Rep.Sales and Received Inventory	52
Actual and Rep.Sales	52
Actual and Period	52
L.Sales and Customer	46
Actual	46
Rep.Sales	45
Target and Month	36
L.Sales and Sales Rep	36
L.Sales and Supplier	35
Target and Period	34
L.Sales and C.Sales	30
Target and Received Inventory	30

## C.Sales by Customer



## Details

Over all **customers**, the sum of **C.Sales** is nearly 1500.

For **C.Sales**, the most significant values of **Customer** are LUTH and National Hospital, whose respective **C.Sales** values add up to 530, or 38.4 % of the total.

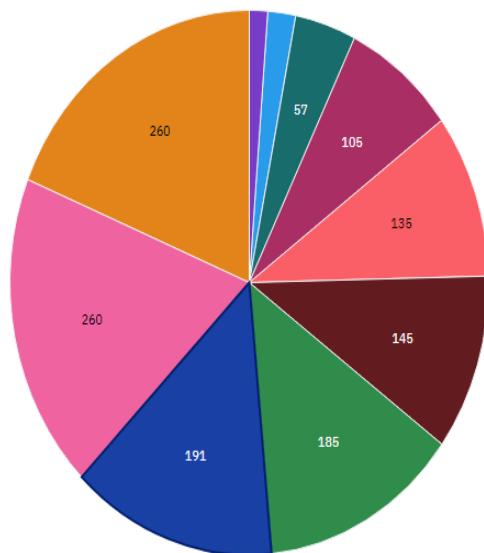
**C.Sales** ranges from 84, when **Customer** is Cadbury, to 270, when **Customer** is LUTH.

**C.Sales** is unusually high when **Customer** is LUTH and National Hospital.

C.Sales by Location 5

Location

Calabar Abuja Ilorin Ibadan Kaduna Port Harcourt Warri Abeokuta  
Lagos Kano



## Details

Over all **locations**, the sum of **C.Sales** is almost 1500.

For **C.Sales**, the most significant values of **Location** are Kano and Lagos, whose respective **C.Sales** values add up to 520, or 37.7 % of the total.

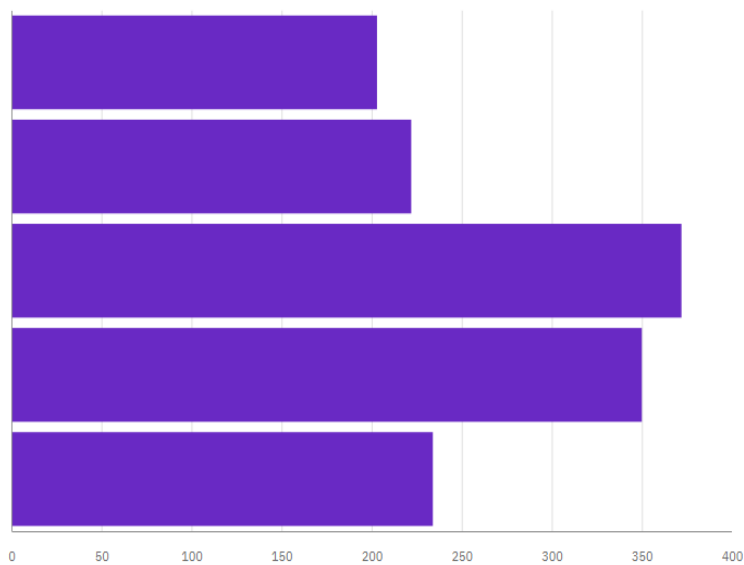
**C.Sales** ranges from 17, when **Location** is Calabar, to 260, when **Location** is Lagos.

**C.Sales** is most unusual when **Location** is Lagos, Kano and Calabar.

C.Sales by Sales Rep

Sales Rep

A. Chukwu  
A. Oni  
M. Sule  
P. Michaels  
S. Sunday



C.Sales (Sum) 5

## Details

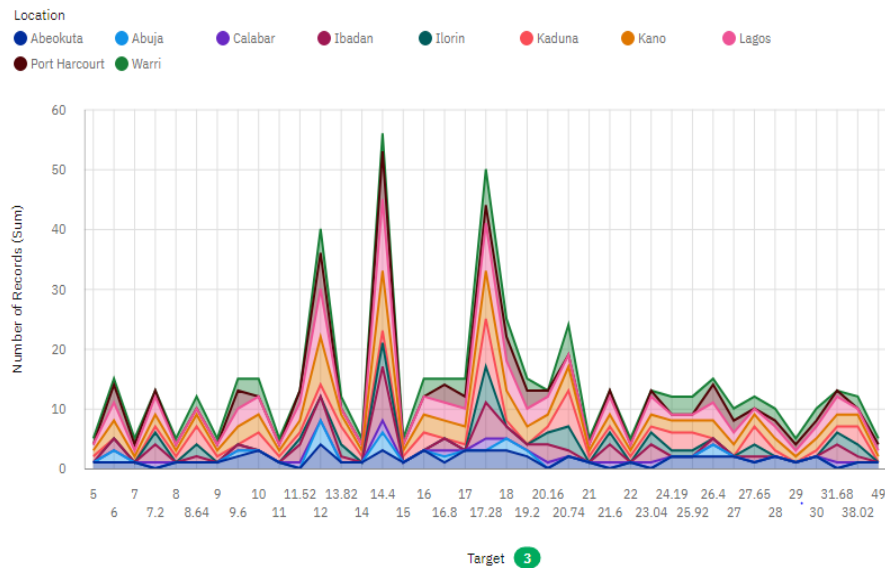
Over all values of **Sales Rep**, the sum of **C.Sales** is nearly 1500.

For **C.Sales**, the most significant values of **Sales Rep** are M. Sule and P. Michaels, whose respective **C.Sales** values add up to 722, or 52.3 % of the total.

**C.Sales** ranges from 203, when **Sales Rep** is A. Chukwu, to 372, when **Sales Rep** is M. Sule.

**C.Sales** is unusually high when **Sales Rep** is M. Sule.

Number of Records by Target colored by Location



## Details

Over all **targets** and **locations**, the sum of **Number of Records** is 550.

For **Number of Records**, the most significant values of **Target** are 14.4, 17.28, and 12, whose respective **Number of Records** values add up to 146, or 26.5 % of the total.

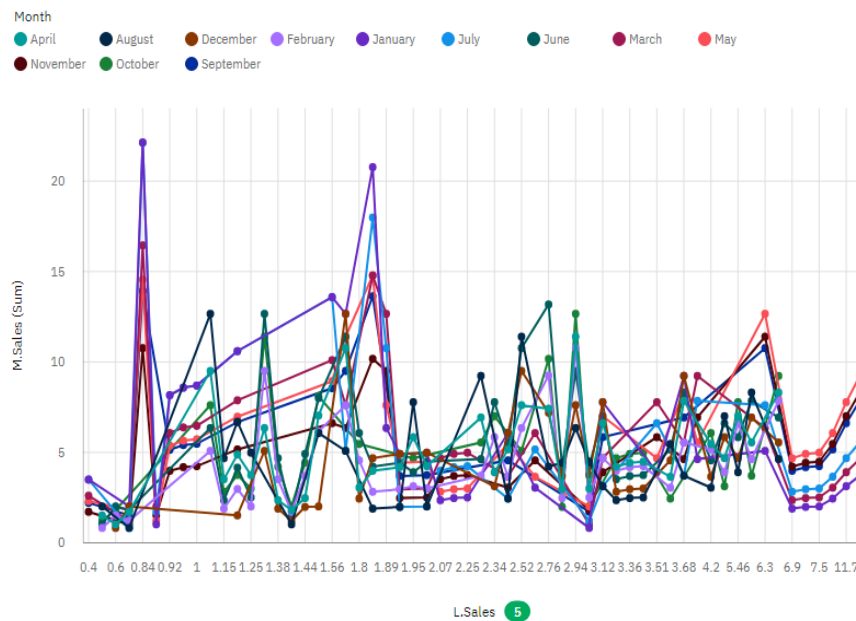
For **Number of Records**, the most significant values of **Location** are Kano and Lagos, whose respective **Number of Records** values add up to 200, or 36.4 % of the total.

The summed values of **Number of Records** range from 1 to 12.

**Number of Records** is unusually high when the combinations of **Target** and **Location** are 14.4 and Lagos, 14.4 and Kano, 14.4 and Ibadan, 12 and Kano, 12 and Lagos and more.

**Number of Records** is unusually high when

M.Sales by L.Sales colored by Month



## Details

For **M.Sales**, the most significant values of **L.Sales** are 1.84, 1.68, and 0.84, whose respective **M.Sales** values add up to 308.9, or 15.2 % of the total.

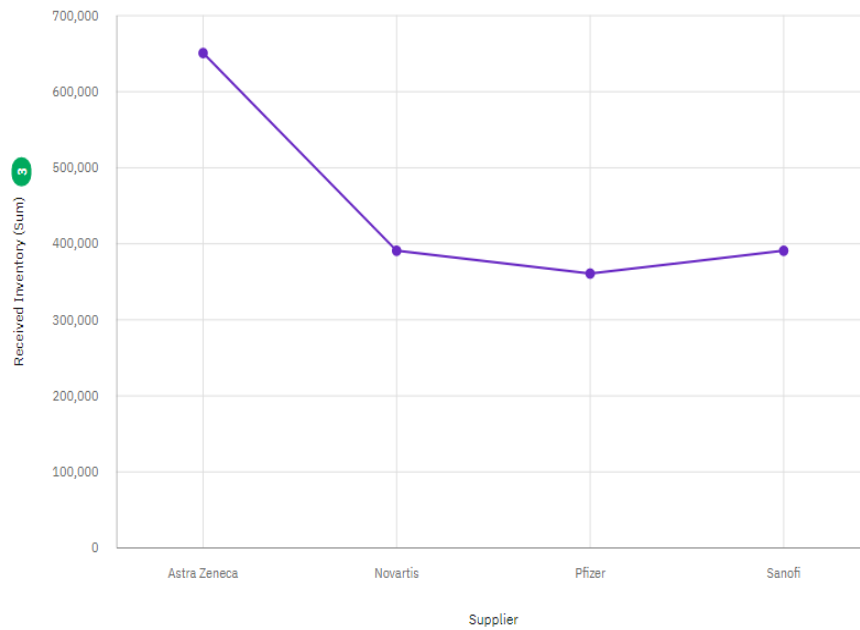
**M.Sales** is unusually high when **L.Sales** is 1.84, 0.84 and 1.68.

For **M.Sales**, the most significant value of **Month** is June, whose respective **M.Sales** values add up to 208.3, or 10.2 % of the total.

Across all values of **L.Sales** and **Month**, the sum of **M.Sales** is over two thousand.

The summed values of **M.Sales** range from 0.792 to 22.1.

### Received Inventory by Supplier



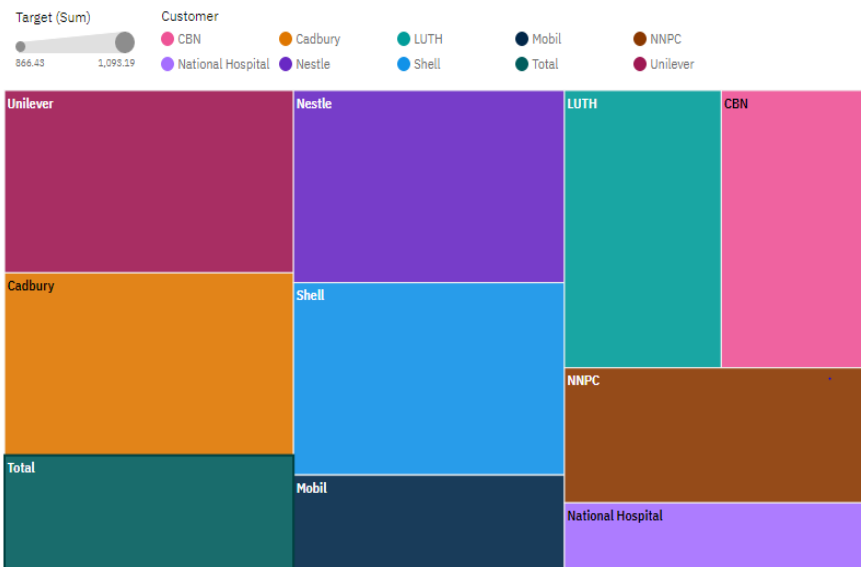
### Details

Over all **suppliers**, the sum of **Received Inventory** is nearly 1.8 million.

**Received Inventory** ranges from 360 thousand, when **Supplier** is Pfizer, to 650 thousand, when **Supplier** is Astra Zeneca.

**Received Inventory** is unusually high when **Supplier** is Astra Zeneca.

### Target for Customer hierarchy



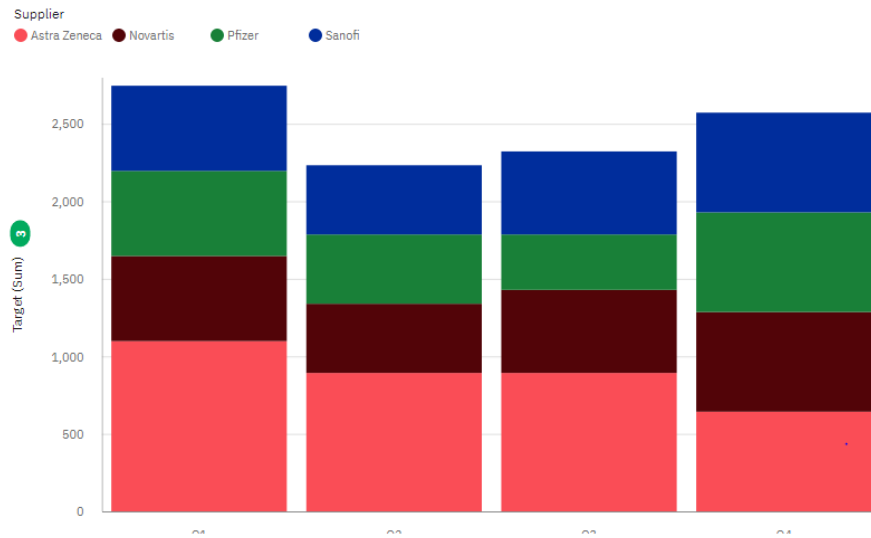
### Details

Over all **customers**, the sum of **Target** is nearly ten thousand.

For **Target**, the most significant values of **Customer** are Unilever, Cadbury, Total, Shell, and Nestle, whose respective **Target** values add up to nearly 5500, or 55.1 % of the total.

**Target** ranges from 866.4, when **Customer** is NNPC, to over a thousand, when **Customer** is Unilever.

### Target by Period



### Details

Over all **periods** and **suppliers**, the sum of **Target** is nearly ten thousand.

For **Target**, the most significant values of **Period** are Q1 and Q4, whose respective **Target** values add up to nearly 5500, or 53.9 % of the total.

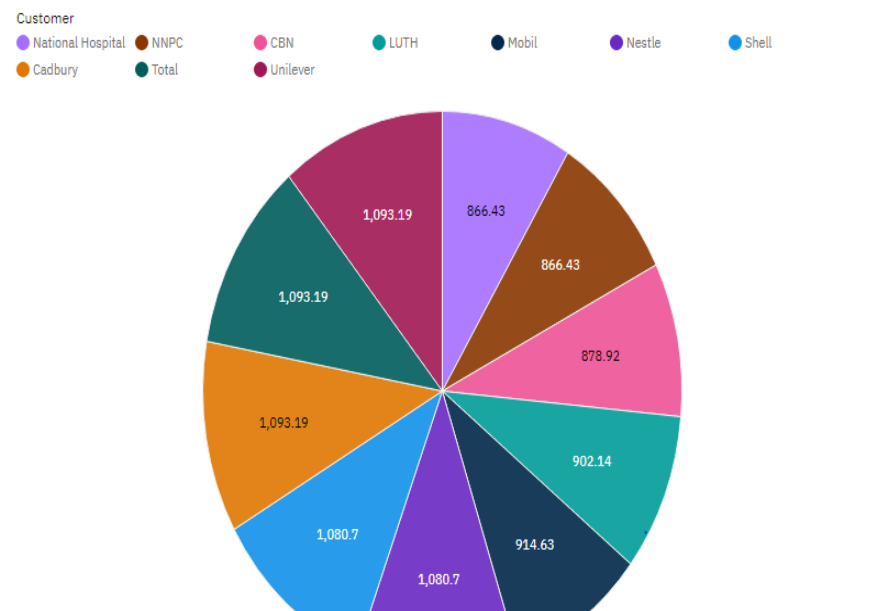
For **Target**, the most significant value of **Supplier** is Astra Zeneca, whose respective **Target** values add up to over 3500, or 35.7 % of the total.

The summed values of **Target** range from 357.1 to over a thousand.

**Target** is unusually high when the combination of **Period** and **Supplier** is Q1 and Astra Zeneca.

**Target** is unusually high when **Supplier** is Astra Zeneca.

### Target by Customer



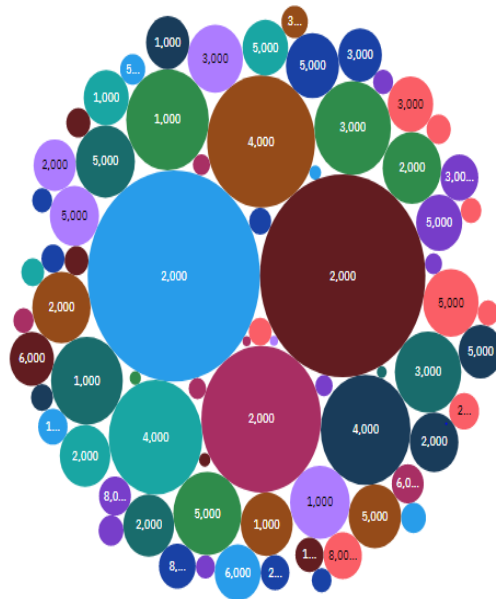
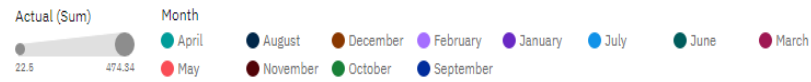
### Details

Over all **customers**, the sum of **Target** is nearly ten thousand.

For **Target**, the most significant values of **Customer** are Unilever, Cadbury, Total, Shell, and Nestle, whose respective **Target** values add up to nearly 5500, or 55.1 % of the total.

**Target** ranges from 866.4, when **Customer** is National Hospital, to over a thousand, when **Customer** is Unilever.

## Received Inventory colored by Month sized by Actual 8



## Details

For **Actual**, the most significant values of **Month** are July, December, October, and November, whose respective **Actual** values add up to nearly 3500, or 38.6 % of the total.

Across all values of **Received Inventory** and **Month**, the sum of **Actual** is over 8500.

For **Actual**, the most significant value of **Received Inventory** is 2000, whose respective **Actual** values add up to nearly 2500, or 27.3 % of the total.

The summed values of **Actual** range from 22.5 to 474.3.

**Actual** is unusually high when **Received Inventory** is 2000.