

Focus on J&P, tap into BE, understand	<div>1.CUSTOMER SEGMENT(S)<div>CS</div><div><ul style="list-style-type: none">Business peopleCommon peopleWorking parentsRacers</div></div>	<div>6.CUSTOMER CONSTRAINT<div>CC</div><div><ul style="list-style-type: none">Anxiety-customer began to get anxious when they still no idea about what they have found.Mysteries-they might Called it mysteries which they can't able to</div></div>	<div>5. AVAILABLE SOLUTIONS<div>AS</div><div><ul style="list-style-type: none">By searching in online websites.By gathering the information from the people and come to understanding.</div></div>	Focus on J&P, tap into BE, understand
	<div>2. JOBS-TO-BE-DONE / PROBLEMS<div>J&P</div><div><ul style="list-style-type: none">Giving the necessary information for particular thing which needs for customerSolving customer doubts</div></div>	<div>9. PROBLEM ROOT CAUSE<div>RC</div><div><ul style="list-style-type: none">Lack of study in the sequence of thingsUnaware of the objectNew to environment</div></div>	<div>7. BEHAVIOUR<div>BE</div><div>When the user Don't have the knowledge about particular thing this kind of situation occurs.</div></div>	
	<div>3. TRIGGERS<div>TR</div><div><div>Seeking for self-gratification by identity the thing</div><div>To help peoples to get extra knowledge about the thing</div></div></div> <div>4. EMOTIONS: BEFORE / AFTER<div>EM</div><div><div><div>Before: unease about something with an uncertain outcome (showing worry)</div><div>After: pleasure of blessedness and brightness in face.</div></div></div></div>	<div>10. YOUR SOLUTION<div>SL</div><div>This system is built by using Machine learning and regression model. By using this system, we can predict the resale value of the car at any time anywhere.</div></div>	<div>8. CHANNELS of BEHAVIOUR<div>CH</div><div>ONLINE<ul style="list-style-type: none">Online websitesSocial media platformsOFFLINE<ul style="list-style-type: none">Customer throw words</div></div>	

Identify strong TR & EM



Extract online & offline CH of BE