CC

RC

1. CUSTOMER SEGMENT(S)

Who is your customer?

The customers use our solution are airline companies and people use airline transports

cs

J&P

6. CUSTOMER CONSTRAINTS

What constraints prevent your customers from taking action or limit their choices of solutions?

The customer physically can't do anything about the delay caused by the flight.

5. AVAILABLE SOLUTIONS

Which solutions are available to the customers when they face the problem

Information about the flight given by the ATC(Air Traffic Control)Either in official online websites or FIDS (Flight Information Display System)

2. JOBS-TO-BE-DONE / PROBLEMS

To predict the delay of the flight early and notify them

9. PROBLEM ROOT CAUSE

What is the real reason that this problem exists?

Weather condition ,Poor air traffic maintenance, Mechanical issues.

7. BEHAVIOUR

What does your customer do to address the problem and get the job done?

Customer can avoid it by researching about the Airline history ,Reaching the airport early,

AS

Explore AS, differentiate

Focus on J&P, tap into BE,

BE

3. TRIGGERS



What triggers customers to act?

Customer may get triggered because of the delay caused by the aircraft and economic loss caused by it

10. YOUR SOLUTION



8.CHANNELS of BEHAVIOR



8.1 ONLINE

What kind of actions do customers take online? Track the flight information, Check for alternate flights.

8.2 OFFLINE

What kind of actions do customers take offline?

Contact airport authorities, Wait patiently.

By developing a flight delay prediction model using supervised machine learning technique to predicts the flight delay with utmost accuracy and if delay occurs, notify the customers through a web application

4. EMOTIONS: BEFORE / AFTER



How do customers feel when they face a problem or a job and afterwards?

Anger,Disappointment -> Satisfied,Calm Customers might feel frustrated if the flight gets delayed and feel relieved if they know about the delay early.

