

Ideation Phase

Brainstorm & Idea Prioritization Template

Date	19 September 2022
Team ID	PNT2022TMID21900
Project Name	GLOBAL SALES DATA ANALYTICS
Maximum Marks	4 Marks


Brainstorm & Idea Prioritization Template:

Brainstorming provides a free and open environment that encourages everyone within a team to participate in the creative thinking process that leads to problem solving. Prioritizing volume over value, out-of-the-box ideas are welcome and built upon, and all participants are encouraged to collaborate, helping each other develop a rich amount of creative solutions.

Use this template in your own brainstorming sessions so your team can unleash their imagination and start shaping concepts even if you're not sitting in the same room.

Step-1: Team Gathering, Collaboration and Select the Problem Statement

Template



Brainstorm & idea prioritization

Use this template in your own brainstorming sessions so your team can unleash their imagination and start shaping concepts even if you're not sitting in the same room.

🕒 10 minutes to prepare
🕒 1 hour to collaborate
👤 2-4 people recommended

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Before you collaborate

A little bit of preparation goes a long way with this session. Here's what you need to do to get going.

🕒 10 minutes

A Team gathering
Define who should participate in the session and send an invite. Share relevant information or pre-work ahead.

B Set the goal
Think about the problem you'll be focusing on solving in the brainstorming session.

C Learn how to use the facilitation tools
Use the Facilitation Superpowers to run a happy and productive session.

[Open article](#) →

1 Define your problem statement

What problem are you trying to solve? Frame your problem as a How Might We statement. This will be the focus of your brainstorm.

🕒 5 minutes

PROBLEM

Only one problem statement is needed to define the problem and set the direction for the session. It should be a "How Might We" statement. It should be a "How Might We" statement. It should be a "How Might We" statement.

Key rules of brainstorming

To run an smooth and productive session

🗣️ Stay in topic.


🗣️ Encourage wild ideas.

🗣️ Defer judgment.

🗣️ Listen to others.

🗣️ Go for volume.

🗣️ If possible, be visual.



Need some inspiration?

Swap in a featured version of this template for brainstorm your needs.

[Open example](#) →

Step-2: Brainstorm, Idea Listing and Grouping

2

Brainstorm

Write down any ideas that come to mind that address your problem statement.

10 minutes

TIP
You can select a sticky note and fill the post-it, which is sticky, to start drawing.

HARISHANKARAN.B

- research into the sales data that is currently available
- Select an analysis tool to examine the sales data.
- using the map points, determine country-specific sales
- using the map points, determine country-specific sales

HARSHAVARTHAN.H

- assemble a dynamic dashboard for the merchandise sales
- A product from the same city should be compared.
- the products' sales and profit figures
- Investigate a product's profit and city-by-city sales data.

JAIPRAKASH.M

- Review the market's sales data.
- Review the city sales percentage.
- Analyze the product-specific losses vs. profits.
- study the sales to profit ratios by country.

JEDIN TONY.J

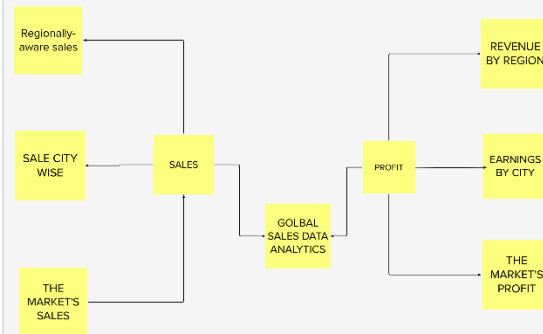
- Make a profit prediction
- Obtain a report about the product.
- assemble a dashboard for the client
- Identify the profitable and wisely organised sales

3

Group ideas

Take turns sharing your ideas while clustering similar or related notes as you go. Once all sticky notes have been grouped, give each cluster a sentence-like label. If a cluster is bigger than six sticky notes, try and see if you can break it up into smaller sub-groups.

20 minutes



TIP
Add extra sticky notes to sticky notes to make a cluster to find, answer a question and compare or group the ideas as themes within your ideas.

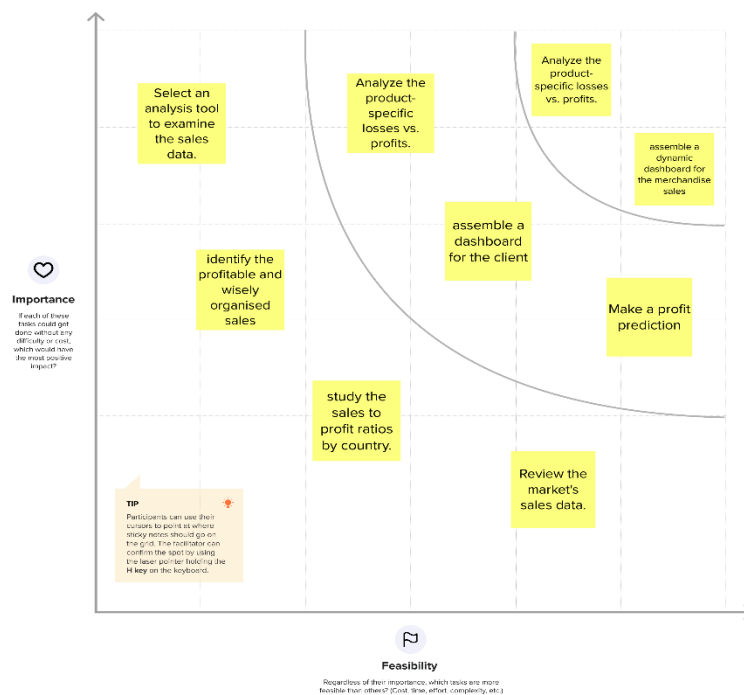
Step-3: Idea Prioritization

4

Prioritize

Your team should all be on the same page about what's important moving forward. Place your ideas on this grid to determine which ideas are important and which are feasible.

20 minutes



→

After you collaborate

You can export the mural as an image or pdf to share with members of your company who might find it helpful.

Quick add-ons

- Share the mural**
Share a view link to the mural with stakeholders to keep them in the loop about the outcomes of the session.
- Export the mural**
Export a copy of the mural as a PNG or PDF to attach to emails, include in slides, or save in your drive.

Keep moving forward

- Strategy blueprint**
Define the components of a new idea or strategy.
[Open the template →](#)
- Customer experience journey map**
Understand customer needs, motivations, and obstacles for an experience.
[Open the template →](#)
- Strengths, weaknesses, opportunities & threats**
Identify strengths, weaknesses, opportunities, and threats (SWOT) to develop a plan.
[Open the template →](#)

[Share template feedback](#)

