## Ideation Phase Define the Problem Statements

Date	19 September 2022		
Team ID	PNT2022TMID12210		
Project Name	Project – Crude Oil Price Prediction		
Maximum Marks	2 Marks		

## **Customer Problem Statement Template:**

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love.

A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you'll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

Reference: <a href="https://miro.com/templates/customer-problem-statement/">https://miro.com/templates/customer-problem-statement/</a>

## **Example:**



Problem	I am	I'm trying to	But	Because	Which makes me feel
Statement (PS)	(Customer)				
PS-1	Vehicle	Buy petrol or	Prices are	Crude oil and	Wondering
	Owner	diesel	fluctuating	variation	Fumbling
				prices	Financially
					incompetent
PS-2	Organizations	Buy fuel	Prices are	Excavation	Frustrated
			not in	and	Ideal
			budget	manufacturing	Contradictory
				modes	
PS-3	Government	Determine	It is not	Less supply	Creasing
		prices	steady	More demand	Frustrated
				Excavation	Exposed
				costs	Incompetent