PROJECT DESIGN PHASE - I

PROBLEM SOLUTION - FIT

Date	11 October 2022
Team ID	PNT2022TMID20376
Project Name	Personal Expense Tracker Application
Maximum Marks	4 Marks

PROBLEM-SOLUTION FIT

1. CUSTOMER SEGMENT(S)

- · Working Individuals
- Students
- · Budget conscious consumers

6. CUSTOMER CONSTRAINTS

- Internet Access
- · Device (Smartphone) to access the application
- Data Privacy
- · Cost of existing applications
- Trust

5. AVAILABLE SOLUTIONS

· Expense Diary or Excel sheet

PROS: Have to make a note daily which helps to be constantly aware CONS: Inconvenient, takes a lot

of time

2. JOBS-TO-BE-DONE / PROBLEMS

- · To keep track of money lent or borrowed
- · To keep track of daily transactions
- · Alert when a threshold limit is reached

9. PROBLEM ROOT CAUSE

- · Reckless spendings
- · Indecisive about the finances
- Procrastination
- · Difficult to maintain a note of daily spendings (Traditional methods like diary)

7. BEHAVIOUR

- Make a note of the expenses on a regular basis.
- Completely reduce spendings or spend all of the savings
- · Make use of online tools to interpret monthly expense patterns

3. TRIGGERS

- Excessive spending
- · No money in case of emergency

4. EMOTIONS

BEFORE

Fear

AFTER

- Anxious
- Confused
- Confident
 - Composed
 - Calm

10. YOUR SOLUTION

Creating an application to manage the expenses of an individual in an efficient and manageable manner, as compared to traditional methods

8. CHANNELS OF BEHAVIOUR

Maintain excel sheets and use visualizing tools

Maintain an expense diary