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Identify strong

Extract online & offline CH of BE

Focus on J&P, tap into BE, understand

1. CUSTOMER SEGMENT(S)

- CS
 - 6. CUSTOMER

CC

5. AVAILABLE SOLUTIONS

AS

Explore AS

- Archaeologist
- Ornithologist
- Entomologist
- Common people

- Anxiety-customer began to get anxious when they still no idea about what they have found.
- Mysteries-they might Called it mysteries which they can't able to conclude it (founded thing) and give up.

- By searching in books, e-books, online websites etc...
- By gathering the information from the peoples and come to understanding.

2. JOBS-TO-BE-DONE / PROBLEMS

- J&P
- Solving the customer doubts
- Giving the necessary information for particular thing which needs for customer

about the flora and fauna.

9. PROBLEM ROOT CAUSE

RC

7. BEHAVIOUR

BE

- Lack of study in the sequence of things
- Unaware of the object
- New to environment

This system is built by using the

classification neural network. By using this system, we can capture the image of

any animals and plants and can obtain

the information about the flora and

image/object recognition and

fauna at any time.

When the user Don't have the knowledge about particular thing (flora and fauna) this kind of situation occurs.

3. TRIGGERS

- TR
- To help peoples to get extra knowledge about the thing in (flora and fauna)

Seeking for self-gratification by identity the thing

- EM
- Before: unease about something with an uncertain outcome (showing worry)
- After: pleasure of blessedness and brightness in face.

10. YOUR SOLUTION



8. CHANNELS of BEHAVIOUR 8.1 ONLINE



- Online websites
 - Social media platforms

8.2 OFFLINE

Customer throw words





