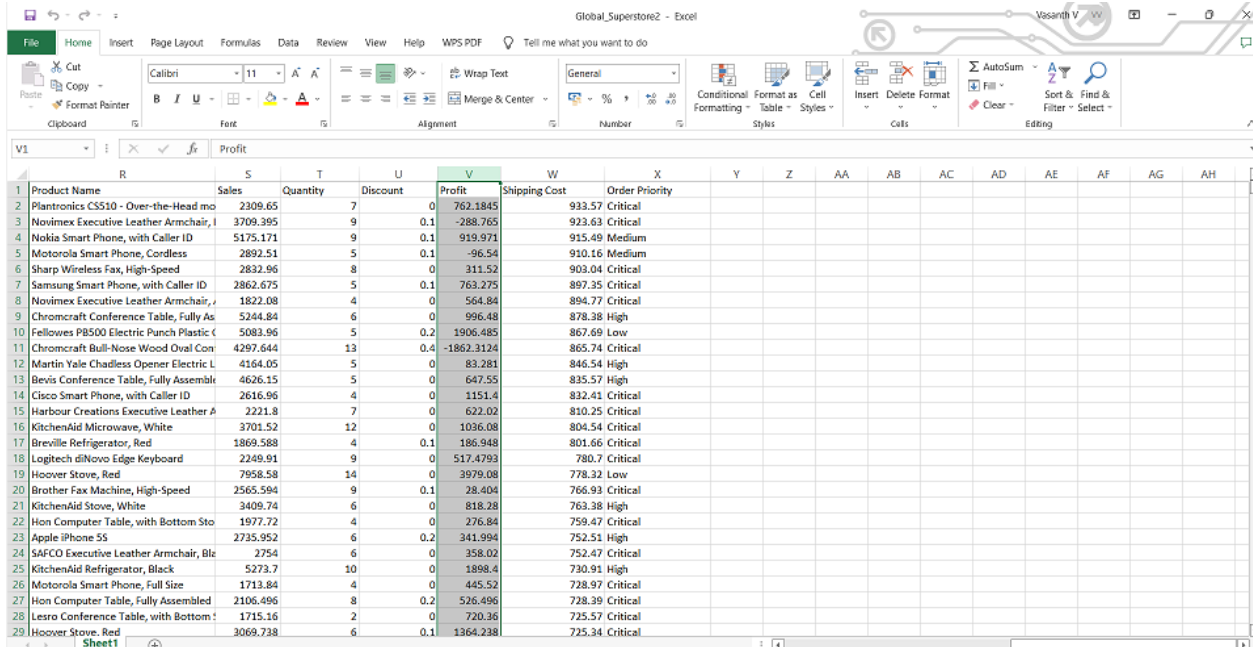


# Understanding The Dataset

|              |                        |
|--------------|------------------------|
| Team ID      | PNT2022TMID53439       |
| Project Name | Global Sales Analytics |



|    | R                                       | S        | T        | U        | V          | W             | X              | Y | Z | AA | AB | AC | AD | AE | AF | AG | AH |
|----|---|----------|----------|----------|------------|---------------|----------------|---|---|----|----|----|----|----|----|----|----|
|    | Product Name                            | Sales    | Quantity | Discount | Profit     | Shipping Cost | Order Priority |   |   |    |    |    |    |    |    |    |    |
| 2  | Plantronics CS510 - Over-the-Head mo    | 2309.65  | 7        | 0        | 762.1845   | 933.57        | Critical       |   |   |    |    |    |    |    |    |    |    |
| 3  | Novimex Executive Leather Armchair, l   | 3709.395 | 9        | 0.1      | -288.765   | 923.63        | Critical       |   |   |    |    |    |    |    |    |    |    |
| 4  | Nokia Smart Phone, with Caller ID       | 5175.171 | 9        | 0.1      | 919.971    | 915.49        | Medium         |   |   |    |    |    |    |    |    |    |    |
| 5  | Motorola Smart Phone, Cordless          | 2892.51  | 5        | 0.1      | -96.54     | 910.16        | Medium         |   |   |    |    |    |    |    |    |    |    |
| 6  | Sharp Wireless Fax, High-Speed          | 2832.96  | 8        | 0        | 311.52     | 903.04        | Critical       |   |   |    |    |    |    |    |    |    |    |
| 7  | Samsung Smart Phone, with Caller ID     | 2862.675 | 5        | 0.1      | 763.275    | 897.35        | Critical       |   |   |    |    |    |    |    |    |    |    |
| 8  | Novimex Executive Leather Armchair, j   | 1822.08  | 4        | 0        | 564.84     | 894.77        | Critical       |   |   |    |    |    |    |    |    |    |    |
| 9  | Chromcraft Conference Table, Fully As   | 5244.84  | 6        | 0        | 996.48     | 878.38        | High           |   |   |    |    |    |    |    |    |    |    |
| 10 | Fellowes PB500 Electric Punch Plastic C | 5083.96  | 5        | 0.2      | 1906.485   | 867.69        | Low            |   |   |    |    |    |    |    |    |    |    |
| 11 | Chromcraft Bull-Nose Wood Oval Con      | 4297.644 | 13       | 0.4      | -1862.3124 | 865.74        | Critical       |   |   |    |    |    |    |    |    |    |    |
| 12 | Martin Yale Chadless Opener Electric L  | 4164.05  | 5        | 0        | 83.281     | 846.54        | High           |   |   |    |    |    |    |    |    |    |    |
| 13 | Bevis Conference Table, Fully Assembl   | 4626.15  | 5        | 0        | 647.55     | 835.57        | High           |   |   |    |    |    |    |    |    |    |    |
| 14 | Cisco Smart Phone, with Caller ID       | 2616.96  | 4        | 0        | 1151.4     | 832.41        | Critical       |   |   |    |    |    |    |    |    |    |    |
| 15 | Harbour Creations Executive Leather A   | 2221.8   | 7        | 0        | 622.02     | 810.25        | Critical       |   |   |    |    |    |    |    |    |    |    |
| 16 | KitchenAid Microwave, White             | 3701.52  | 12       | 0        | 1036.08    | 804.54        | Critical       |   |   |    |    |    |    |    |    |    |    |
| 17 | Breville Refrigerator, Red              | 1869.588 | 4        | 0.1      | 186.948    | 801.66        | Critical       |   |   |    |    |    |    |    |    |    |    |
| 18 | Logitech diNovo Edge Keyboard           | 2249.91  | 9        | 0        | 517.4793   | 780.7         | Critical       |   |   |    |    |    |    |    |    |    |    |
| 19 | Hoover Stove, Red                       | 7958.58  | 14       | 0        | 3979.08    | 778.32        | Low            |   |   |    |    |    |    |    |    |    |    |
| 20 | Brother Fax Machine, High-Speed         | 2565.594 | 9        | 0.1      | 28.404     | 766.93        | Critical       |   |   |    |    |    |    |    |    |    |    |
| 21 | KitchenAid Stove, White                 | 3409.74  | 6        | 0        | 818.28     | 763.38        | High           |   |   |    |    |    |    |    |    |    |    |
| 22 | Hon Computer Table, with Bottom Sto     | 1977.72  | 4        | 0        | 276.84     | 759.47        | Critical       |   |   |    |    |    |    |    |    |    |    |
| 23 | Apple iPhone 5S                         | 2735.952 | 6        | 0.2      | 341.994    | 752.51        | High           |   |   |    |    |    |    |    |    |    |    |
| 24 | SAFECO Executive Leather Armchair, Bl   | 2754     | 6        | 0        | 358.02     | 752.47        | Critical       |   |   |    |    |    |    |    |    |    |    |
| 25 | KitchenAid Refrigerator, Black          | 5273.7   | 10       | 0        | 1898.4     | 730.91        | High           |   |   |    |    |    |    |    |    |    |    |
| 26 | Motorola Smart Phone, Full Size         | 1713.84  | 4        | 0        | 445.52     | 728.97        | Critical       |   |   |    |    |    |    |    |    |    |    |
| 27 | Hon Computer Table, Fully Assembled     | 2106.496 | 8        | 0.2      | 526.496    | 728.39        | Critical       |   |   |    |    |    |    |    |    |    |    |
| 28 | Lesro Conference Table, with Bottom     | 1715.16  | 2        | 0        | 720.36     | 725.57        | Critical       |   |   |    |    |    |    |    |    |    |    |
| 29 | Hoover Stove, Red                       | 3069.738 | 6        | 0.1      | 1364.238   | 725.34        | Critical       |   |   |    |    |    |    |    |    |    |    |

- The data is from 01-01-20011 to 31-12-2014
- There are no missing values in any column except for Postal code