

PROBLEM -SOLUTION FIT

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| TEAM ID | PNT2022TMID42734 |
| PROJECT NAME | Smart Fashion Recommender Application |
| DATE | 7 - 10 - 2022 |

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| Identify | <p>1. CUSTOMER SEGMENT(S) CS</p> <p>The jobs to be done are :</p> <ul style="list-style-type: none"> a. Upload inventory data b. Update stocks & price c. Set recommending algorithm <p>The problems are :</p> <ul style="list-style-type: none"> a. Wrong input b. Poor network standard | <p>6. CUSTOMER CONSTRAINTS CC</p> <ul style="list-style-type: none"> a. Easy to use b. Get best recommendations c. Save money d. Information about offers and discounts | <p>5. AVAILABLE SOLUTIONS AS</p> <p>The motivation of the app is to save time of the user by recommending trending and best fashion according to the individual user instead of searching many number of pages.</p> | Focus on J&P, tap into BE, understand RC |
| | <p>2. JOBS-TO-BE-DONE / PROBLEMS J&P</p> <p>The customer segments are :</p> <ul style="list-style-type: none"> a. Registration b. Login c. View d. Chat e. Orders | <p>9. PROBLEM ROOT CAUSE RC</p> <p>In order to purchase a product customer need to search various tabs , its hard and time consuming. Customer needs new recommendations according to their needs , individual fit and trending, also need to notify about sale, discounts and offers.</p> | <p>7. BEHAVIOUR BE</p> <p>When user needs recommendation , they will be interacting with the chatbot and they will also save money and time.</p> | |
| | <p>3. TRIGGERS</p> <p>Retail inventory management techniques help stores and commerce sellers satisfy customers, reduce costs and increase profits ecommerce sellers satisfy customers, reduce costs and</p> | <p>10. YOUR SOLUTION SL</p> <p>The chatbot understand the need of the user and saves time by showing recommendations instead of browsing through many number of pages.</p> | <p>8. CHANNELS of BEHAVIOUR</p> <ul style="list-style-type: none"> a. Update recommendation algorithm b. Update stocks c. Stores user data | Extract online & |

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| increase profits. TR | | | |
| 4. EMOTIONS: BEFORE / AFTER Before user will be frustrated by browsing through various pages and after it becomes easy with chatbot EM | | | |