Ideation Phase Define the Problem Statements

Date	19 September 2022		
Team ID	PNT2022TMID06145		
Project Name	Project – River Water Quality Monitoring and		
	Control System		
Maximum Marks	2 Marks		

Customer Problem Statement Template:

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love.

A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you'll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

lam	Describe customer with 3-4 key characteristics - who are they?	Describe the customer and their attributes here		
I'm trying to	List their outcome or "Job" the care about - what are they trying to achieve?	List the thing they are trying to achieve here		
but	Describe what problems or barriers stand in the way – what bothers them most?	Describe the problems or barriers that get in the way here		
because	Enter the "root cause" of why the problem or barrier exists – what needs to be solved?	Describe the reason the problems or barriers exist		
which makes me feel Describe the emotions from the customer's point of view – how does it impact them emotionally? Describe the emotions the result from experiencing the impact and impact them emotionally?		Describe the emotions the result from experiencing the problems or barriers		

Reference: https://miro.com/templates/customer-problem-statement/

Example:



Problem	I am	I'm trying to	But	Because	Which makes me feel
Statement (PS)	(Customer)				

PS-1	Civilian	Drink healthy water	Water is contaminated	Sewage waste disposal in water bodies	Frustrated
PS-2	Civilian	Drink pure water	Low level of minerals	Chemicals mixed in the river water	uncomfortable