

Define CS, fit	1. CUSTOMER SEGMENT(S)  <ul style="list-style-type: none"><li>Patients</li><li>Hospital Management</li></ul>	6. CUSTOMER CONSTRAINTS  Customers require more accurate and early predictions of Length of Stay (LOS).	5. AVAILABLE SOLUTIONS  There are few Length of Stay prediction model available which lacks in predicting some exceptional case where the length of stay may extend.	Explore AS, tap
	2. JOBS-TO-BE-DONE / PROBLEMS  Length of stay prediction may vary based on the patient's stage/severity of disease. Patient may get dissatisfied if there is no bed availability.	9. PROBLEM ROOT CAUSE  Unpredictable length of stay and improper medical records are the root cause of the problem.	7. BEHAVIOUR  Developing a model which predicts the length of stay of unexceptional cases with better accuracy.	
Identify strong TR & EM	3. TRIGGERS  To accurately predict the length of stay.	10. YOUR SOLUTION  Our solution includes using algorithms like Fuzzy Logic, Tree Bagger, Random Forest, and Decision Trees to predict the length of stay more accurately. Gives frequent update about the bed availability.	8. CHANNELS of BEHAVIOUR  Users will check for bed availability.	Identify strong TR & EM
	4. EMOTIONS: BEFORE / AFTER  Before : Pateints often get frustrated and depressed. After: They feel better and get new beginning.			