

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S) It can track all the waste garbage through the application.</div> <div>CS</div>	<div>6. CUSTOMER CONSTRAINTS Waste management requires facing a number of challenging issues for instance balancing objectives between promoting recycling and protecting consumers against harmful substances.</div> <div>CC</div>	<div>5. AVAILABLE SOLUTIONS There are many applications that can give the sensor information but our system gives the accurate information minute to minute and by this application cleaning the waste in smart way is also automated.</div> <div>AS</div>	Explore AS, differentiate
Focus on J&P, tap into BE, understand RC	<div>2. JOBS-TO-BE-DONE / PROBLEMS The main jobs should be done is we will create and put the plans in place to provide a reliable and efficient service for the collection, transportation, and disposal of waste.</div> <div>J&P</div>	<div>9. PROBLEM ROOT CAUSE The problem root causes are many for waste management in that 3 factors that leads to poor management and how to combat them i.e., lack of public awareness, refusal to learn about compliance & lack of proper machinery.</div> <div>RC</div>	<div>7. BEHAVIOUR The farmers use this mobile application to order to track all the humidity and temperature information of the field correctly.</div> <div>BE</div>	Focus on J&P, tap into BE, understand RC
	<div>3. TRIGGERS They can know all the sensor waste of the system and can the remove the waste.</div> <div>TR</div>	<div>10. YOUR SOLUTION The best solution is using a reusable bottle/cup or for beverages, use reusable grocery bags, and not just for groceries also for all & compose it</div> <div>SL</div>	<div>8. CHANNELS OF BEHAVIOUR 8.1 ONLINE This smart way uses this the application to track all the wastages information accurately. 8.2 OFFLINE This application will not track any information about wastages when it is in offline.</div> <div>CH</div>	
	<div>4. EMOTIONS: BEFORE / AFTER When the smart system do not use application they have to manually clean all wastages and have to maintain the surroundings clean in usual way. After using this application, they can clean the waste in the cities easily and can control the waste from anywhere through application.</div> <div>EM</div>			

Identify strong TR & EM

How do customers feel when they face a problem or a job and afterwards?
i.e. lost, insecure > confident, in control - use it in your communication strategy & design.

Identify strong TR & EM