

Understanding The Dataset

Once you download , the rows you see are the details of the order done online by people across the globe in the time frame 1-jan-2011 to 31-dec-2014. There are no missing values in the majority of columns except postal code, you can drop it if not required.

Dataset Link : [Dataset](#)

A1	Row ID																						
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W
1	Row ID	Order ID	Order Date	Ship Date	Ship Mode	Customer	Customer Segment	City	State	Country	Postal Code	Market	Region	Product ID	Category	Sub-Category	Product Name	Sales	Quantity	Discount	Profit	Shipping Cost	Order
2	32298	CA-2012-1	#####	#####	Same Day	RH-19495	Rick Hanse Consumer	New York	New York	United States	10024	US	East	TEC-AC-1C	Technology	Accessories	Plantronics	2309.65	7	0	762.1845	933.57	Cr
3	26341	IN-2013-7	#####	#####	Second Class	JR-16210	Justin Ritts Corporate	Wollongong	New South Wales	Australia		APAC	Oceania	FUR-CH-1C	Furniture	Chairs	Novimex E	3709.395	9	0.1	-288.765	923.63	Cr
4	25330	IN-2013-7	#####	#####	First Class	CR-12730	Craig Reite Consumer	Brisbane	Queensland	Australia		APAC	Oceania	TEC-PH-1C	Technology	Phones	Nokia Sma	5175.171	9	0.1	919.971	915.49	M
5	13524	ES-2013-1	#####	#####	First Class	KM-16375	Katherine Home Office	Berlin	Berlin	Germany		EU	Central	TEC-PH-1C	Technology	Phones	Motorola	2892.51	5	0.1	-96.54	910.16	M
6	47221	SG-2013-4	#####	#####	Same Day	RH-9495	Rick Hanse Consumer	Dakar	Dakar	Senegal		Africa	Africa	TEC-SHA-1	Technology	Copiers	Sharp Wire	2832.96	8	0	311.52	903.04	Cr
7	22732	IN-2013-4	#####	#####	Second Class	JM-15655	Jim Mitche Corporate	Sydney	New South	Australia		APAC	Oceania	TEC-PH-1C	Technology	Phones	Samsung S	2862.675	5	0.1	763.275	897.35	Cr
8	30570	IN-2011-8	#####	#####	First Class	TS-21340	Toby Swin Consumer	Porirua	Wellington	New Zealand		APAC	Oceania	FUR-CH-1C	Furniture	Chairs	Novimex E	1822.08	4	0	564.84	894.77	Cr
9	31192	IN-2012-8	#####	#####	Standard C	MB-18085	Mick Brown Consumer	Hamilton	Waikato	New Zealand		APAC	Oceania	FUR-TA-1C	Furniture	Tables	Chromcraft	5244.84	6	0	996.48	878.38	Hi
10	40155	CA-2014-1	#####	#####	Standard C	JW-15220	Jane Wacc Corporate	Sacramento	California	United States	95823	US	West	OFF-BI-10I	Office Sup	Binders	Fellowes P	5083.96	5	0.2	1906.485	867.69	Lo
11	40936	CA-2012-1	#####	#####	Second Class	JH-15985	Joseph Ho Consumer	Concord	North Car	United States	28027	US	South	FUR-TA-1C	Furniture	Tables	Chromcraft	4297.644	13	0.4	-1862.31	865.74	Cr
12	34577	CA-2011-1	#####	#####	Second Class	GM-14695	Greg Maxi Corporate	Alexandria	Virginia	United States	22304	US	South	OFF-SU-1C	Office Sup	Supplies	Martin Yal	4164.05	5	0	83.281	846.54	Hi
13	28879	ID-2012-2	#####	#####	First Class	AJ-10780	Anthony Ji Corporate	Kabul	Kabul	Afghanistan		APAC	Central Asia	FUR-TA-1C	Furniture	Tables	Bevis Conf	4626.15	5	0	647.55	835.57	Hi
14	45794	SA-2011-1	#####	#####	Second Class	MM-7260	Magdeleni Consumer	Jizan	Jizan	Saudi Arabia		EMEA	EMEA	TEC-CIS-1C	Technology	Phones	Cisco Sma	2616.96	4	0	1151.4	832.41	Cr
15	4132	MX-2012-1	#####	#####	Same Day	VF-21715	Vicky Freyi Home Office	Toledo	Parana	Brazil		LATAM	South	FUR-CH-1C	Furniture	Chairs	Harbour C	2221.8	7	0	622.02	810.25	Cr
16	27704	IN-2013-7	#####	#####	Second Class	PF-19120	Peter Fulle Consumer	Mudanjiang	Heilongjiang	China		APAC	North Asia	OFF-AP-10	Office Sup	Appliances	KitchenAid	3701.52	12	0	1036.08	804.54	Cr
17	13779	ES-2014-5	#####	#####	Second Class	BP-11185	Ben Peterr Corporate	Paris	Ile-de-Fr	France		EU	Central	OFF-AP-10	Office Sup	Appliances	Breville Re	1869.588	4	0.1	186.948	801.66	Cr
18	36178	CA-2014-1	#####	#####	Second Class	TB-21175	Thomas Bt Corporate	Henderson	Kentucky	United States	42420	US	South	TEC-AC-1C	Technology	Accessories	Logitech d	2249.91	9	0	517.4793	780.7	Cr
19	12069	ES-2014-1	#####	#####	Standard	CPJ-18835	Patrick Jor Corporate	Prato	Tuscany	Italy		EU	South	OFF-AP-10	Office Sup	Appliances	Hoover Str	7958.58	14	0	3979.08	778.32	Lo
20	22096	IN-2014-1	#####	#####	First Class	JS-15685	Jim Sink Corporate	Townsville	Queensland	Australia		APAC	Oceania	TEC-CO-1C	Technology	Copiers	Brother Fa	2565.594	9	0.1	28.404	766.93	Cr
21	49463	TZ-2014-8	#####	#####	Second Class	RH-9555	Ritsa Hight Consumer	Uvinza	Kigoma	Tanzania		Africa	Africa	OFF-KIT-1C	Office Sup	Appliances	KitchenAid	3409.74	6	0	818.28	763.38	Hi
22	46630	PL-2012-7	#####	#####	First Class	AB-600	Ann Blume Corporate	Bytom	Silesia	Poland		EMEA	EMEA	FUR-HON-1	Furniture	Tables	Hon Comp	1977.72	4	0	276.84	759.47	Cr
23	31784	CA-2011-1	#####	#####	First Class	SA-20830	Sue Ann R Consumer	Chicago	Illinois	United States	60610	US	Central	TEC-PH-1C	Technology	Phones	Apple iPho	2735.952	6	0.2	341.994	752.51	Hi
24	21586	IN-2011-4	#####	#####	First Class	JK-15325	Jason Klan Corporate	Suzhou	Anhui	China		APAC	North Asia	FUR-CH-1C	Furniture	Chairs	SAFCO Exe	2754	6	0	358.02	752.47	Cr
25	13528	ES-2013-2	#####	#####	Second Class	LB-16795	Laurel Belt Home Office	Edinburgh	Scotland	United Kingdom		EU	North	OFF-AP-10	Office Sup	Appliances	KitchenAid	5273.7	10	0	1898.4	730.91	Hi
26	1570	US-2014-1	#####	#####	First Class	NP-18325	Naresj Pat Consumer	Juarez	Chihuahua	Mexico		LATAM	North	TEC-PH-1C	Technology	Phones	Motorola	1713.84	4	0	445.52	728.97	Cr
27	3484	MX-2014-1	#####	#####	First Class	VD-21670	Valerie Do Consumer	Soyapang	San Salvador	El Salvador		LATAM	Central	FUR-TA-1C	Furniture	Tables	Hon Comp	2106.496	8	0.2	526.496	728.39	Cr
28	30191	IN-2011-1	#####	#####	First Class	DR-19210	Phillip B Consumer	Tainpei	Tainpei	Taiwan		APAC	North Asia	FUR-TA-1C	Furniture	Tables	Lesro Conf	1715.16	2	0	720.36	725.57	Cr