Project Title: GAS LEAKAGE MONITORING AND ALERTING SYSTEM

Project Design Phase-I - Solution Fit Template

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Define CS, fit into CC

1. CUSTOMER SEGMENT(S)

CS

Who is your customer?
i.e. working parents of 0-5 y.o. kids

Industrial manager who wants to ensure safety purposes.

6. CUSTOMER CONSTRAINTS

What constraints prevent your customers from taking action or limit their choices
of solutions? i.e. spending power, budget, no cash, network connection, available devices.

Toxic gas should be more than 200 ppm but not more than 2000ppm by volume of gas.

5. AVAILABLE SOLUTIONS

Which solutions are available to the customers when they face the problem

or need to get the job done? What have they tried in the past?
What pros & cons do these solutions have? i.e. pen and paper

To Reduce toxic gases which is measured in low concentration.

Explore AS, differentiate

Focus on J&P, tap into BE, understand RC

2. JOBS-TO-BE-DONE / PROBLEMS

Which jobs-to-be-done (or problems) do you address for

To detect flammable,combustible and poisonous gas and for loss of oxygen

9. PROBLEM ROOT CAUSE

RC

What is the real reason that this problem exists? What is the back

Voltage fluctuations can cause fire accidents
And mixing of chemicals can sometimes expose
Toxic gas are the main reason behind it.

7. BEHAVIOUR

BE

What does your customer do to address the problem and get the job done?

i.e. directly related: find the right solar panel installer, calculate

The industrial workers use an alarm and also use a GSM module to get notification

Focus on J&P, tap into BE, understand RC

Identify strong TR & EM

3. TRIGGERS

TR

What triggers customers to act? i.e. seeing their neighbour installing solar panels, reading about a more efficient solution in the news

Getting full safety and workers to work without fear from fire and other smoke accidents.

4. EMOTIONS: BEFORE / AFTER

EM

How do customers feel when they face a problem or a job and afterwards?
i.e. lost, insecure > confident, in control - use it in your communication strategy & design

- Before: feeling uncomfortable and unsafe due to fire and toxic gas accidents.

After: feeling safe about their work

10. YOUR SOLUTION

SL

If you are working on an existing business, write down your current solution first, fill in the canvas, and check how much it fits reality.
If you are working on a new business proposition, then keep it blank until you fill in the canvas and come up with a solution that fits within customer limitations, solves a problem and matches customer behaviour.

We can use various mq sensors for measuring gas concentration.for detecting LPG,H2, CO Alcohol

8. CHANNELS of BEHAVIOUR

CH

8.1 ONLINE

What kind of actions do customers take online? Extract online channels from #7

The user or manager can access gas concentration through GSM Module.

OFFLINE

What kind of actions do customers take offline? Extract offline channels from #7 and use them for customer development.

The audible alarm indication helps workers to work properly.

Identify strong TR & EM