

1. CUSTOMER SEGMENT(S)

C

- University students seeking for a chill spot to hang out with buddies

Who is your Customer ?

- Different manufacturers
- Restaurant owners

6. CUSTOMER CONSTRAINTS

CC

- The outcome of predictions is influenced by social and economic factors.
- Analysis requires a computer or mobile device with strong internet connectivity.

5. AVAILABLE SOLUTIONS

AS

- Predictive Analysis, Conjoint Analysis, etc.
- Dynamic Approach to product and business projects.

2. JOBS-TO-BE-DONE / PROBLEMS

J&P

- A lack of food will result from lower stock levels.
- Food waste results from having an excessive amount of stock.

9. PROBLEM ROOT CAUSE

RC

- Change in customer preference.
- Poor Interface and Compatibility.
- Lack of Previous Sales Data

7. BEHAVIOUR

BE

- Customer ratings may drop as a result of the order's delay, creating a negative perception.
- When a customer's behaviour changes, it is crucial to alter the resource

	3. TRIGGERS TR <ul style="list-style-type: none"> Food waste is decreased via accurate order forecasting. Increases awareness of food waste 	10. YOUR SOLUTION SL <ul style="list-style-type: none"> Fulfilling customer demands will increase customer satisfaction. Daily analysis of data and food is provided. 	8.CHANNELS of BEHAVIOUR CH 0 <ul style="list-style-type: none"> ONLINE: Through their website, online users can interact with many industries. OFFLINE: If there is a critical need, they can go directly to the industry. 	
	4. EMOTIONS: BEFORE / AFTER EM <ul style="list-style-type: none"> Delivery of meals at the appropriate moment as a consequence of accurate forecast ensures customer happiness. Think about the perspective of the customer 			