

## PROBLEM SOLUTION FIT

1.	CUSTOMER SEGMENT(S)	Our Customers are mainly parents who are working and do not have enough time to take care of their children. Such parents are not provided with availability at anytime to look after their children. If the case so they are in need of something to make their children under the surveillance of them.
2.	JOBS-TO-BE-DONE/PROBLEMS	To enhance the operating condition of the developed solution the way it is not supposed to deal with any fault at any point of time so that the child safety can be highly ensured. To ensure the parents that their surveillance on their children can never be taken off
3.	TRIGGERS	The trigger which induces the customers is the one that when other working parents give a try to this and comment a positive review on this, they also today center their child safety. The trigger which induces the customers is the one that when other working parents give a try to this and comment a positive review on this, they also today center their child safety.
4.	EMOTIONS: BEFORE/AFTER	Customers (Parents) are being frustrated that their children are doing safe or not before using the gadget designed. Once they start to use the developed solution they might feel free to focus on their work and also the surveillance of their children would happen with ease at any point of time
5.	AVAILABLE SOLUTIONS	Of course the solutions are available readily in the market such as angel monitoring system, Child GPS Tracking System, Child Safety GSM Kit, etc.... One such constraint the customers facing are cost and inefficiencies in the working once purchased.
6.	CUSTOMER CONSTRAINTS	The constraints our customers facing are such connectivity issues or may be the protocols being used for communication. There may be chances of issues arise due to technical dis- efficiencies. Giving a second thought, price to be afforded for buying the developed solution kit might be the one they could not afford.

7.	BEHAVIOUR	Our proposed solution has the modes of working in both offline and Online. In case of any disconnectivities happen, the gadget which has been developed might tend to work on a plan B which includes the backup of the failure of actual working kit.
8.	CHANNELS of BEHAVIOUR	Our proposed solution has the modes of working in both offline and Online. In case of any disconnectivities happen, the gadget which has been developed might tend to work on a plan B which includes the backup of the failure of actual working kit.
9.	PROBLEM ROOT CAUSE	Considering the origination of the problem, it occurs in the base of merely irrespective persons that are no way relatable to the children but for the currency kind of thing and also the child abuse(mainly in case of girl children)
10	YOUR SOLUTION	Our Team has highly been intending to develop an efficient solution to overcome all the flaws that the existing solutions hold back still. We are highly on demand to ensure the efficient functionalities of the developing module the way it will not fail at anytime.