# **Project Design Phase-I - Solution Fit Template**

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## 1. CUSTOMER

- 1'he customeís aíe fíesheís who needs to get placement.
- Gíaduate who needs to get a job.
- 1'he employee who need to be hiíed in a betteí company.
- **1** he employee who needs to develop additional skills to get píomotion.
- **1** he student who need skill to be built to get a job

#### 6. CUSTOMER CONSTRAINTS

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- Unawaíe of theií skills
- Inefficient skills

Low Confidence

Unawaíe of the jobs available

#### 5. AVAILABLE

- Waiting foi iecommendations fiom known peíson.
- Applying jobs through agencies. Visiting
- each company individually foíjobs.
- Being unawaíe of companies that aíe cuííently hiíing applying jobs of only
- known few companies.
- Applying and seaiching thiough

# 2. JOBS-l'O-BE-DONE /

CS

- Need to get a job in interested field.
- l'o develop skills needed tobe in a betteí position.

#### 9. PROBLEM ROOL?



- High competition foí a job.
- Change of development in the paíticulaí field causes unemploymentof woíkeís alíeady in that field.
- Rapid change in technology.

Developing a web application that provides job

based on the their field of interest, previous experiences ,skills

already built. The web application provides recommendations

recommendation and skills need to be built to be hired,

Raise in piice of goods and daily

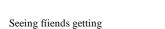
# 7.



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- Applying to the jobs known to them.
- Seaíching jobs in each company
- Seaíching each skills íequiíed foí a
- Applying thíough individuals they know and waiting.

#### 3. IPRIGGERS



When colleagues getting píomoted.

placed.

When otheis ask about theií caíeeí and cuííent position.

# 4. EMOPIONS: BEÏORE / AÏIPER

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EM

# 10. YOUR SOLUPION

in a personalized manner.



8. CHANNELS of BEHAVIOUR



#### 8.1 ONLINE:

- Seaíching each company websites foí jobs individually.
- Seaíching skills íequiíed foí each job individually.

# 8.2 OÏÏLINE:

- Asking fíiends and otheis foi any jobs available
- Applying thíough agencies foí each jobs,
- Asking advice and iecommendation foi skills to be built.

# **BEÏORE**:

# <u>AÏ 1°ER</u>:

- Panic
- Fíustíated
  - Demotivated
- Feaí
- Angíy
- Motivated
- Confident
- Happy