PROJECT REPORT

Team Id: PNT2022TMID16755

Project Title: Data Analytics for DHL Logistics Facilities

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CHAPTER
1
INTRODUC
TION

Project Overview

DHL Logistics Facilities is concerned with getting the products and services where they are needed and when they are desired with the help of Data Analytics. It is difficult to accomplish any marketing or manufacturing without logistical support. It involves the integration of information, transportation, inventory, warehousing, material handling, The and packaging. operating responsibility of logistics is the geographical repositioning of raw materials, work in process, and finished inventories where required at the lowest cost possible. Logistics is practiced for ages since organized activity began. Without logistics support no activity can be performed to meet defined goal. The current challenge is to perform logistics scientifically in order to optimize benefits to the organization. Logistics is a planning function of management. Logistics function is concerned with taking products and services where they are needed and when they are needed.

Logistics is being transformed through the power of data-driven insights. Thanks to the vast degree of digital transformation and the Internet of Things, unprecedented amounts of data can be captured from various supply chain sources. Capitalizing on its value offers massive potential operational efficiency, increase improve customer experience, reduce risk, and create new business models. Real-time process optimization and simulation becoming increasingly are important tools for supply chain management. As worldwide complexity grows, the ability to run global supply chain sat peak efficiency becomes more and more challenging.

Warehouse operators and supply chain managers can make better decisions with granular visibility of processes like order management, and inventory levels and resource utilization become transparent in live dashboards. we understand that dynamic technology markets demand dynamic solutions. So we seek strong partnerships with every customer, envisaging and creating the connections to achieve business success. You can rely on our unrivalled global reach, experience and engagement. We'll help you to imagine and enable new approaches and solutions. Together we will push the pace of change. And always we will enrich experience with our industry- leading logistics services.

Purpose:

The DHL family of specialized Business Units offers an unrivalled portfolio of logistics products and solutions ranging from domestic and international parcel delivery to international express, road, air and ocean freight to end-to-end supply chain management.

As a logistics company, we are the backbone of trading by providing everything that needs to be delivered. We not only deliver packages: we deliver prosperity, transport health, feed development and bring joy. Every day we connect people to improve their lives.

In the Supply Chain business, DHL Supply Chain provides customers in many industry sectors with logistics services along the entire supply chain

- from planning, sourcing, production, storage and delivery to returns logistics and value-added services – in order to ensure logistics flow.

It is the physical movement of goods from one point to another, such as the moving merchandise from the warehouse to the customer. The shipping process follows the manufacturing and the packing of goods and is controlled and overseen by a shipping or logistics company.

CHAPTER-2 LITERATURE SURVEY

Existing Problem

DHL is a global expertise in express, air and ocean freight and overland transport with an indepth understanding of local markets. DHL India has an outstanding reputation in the market for providing a reliable, fast and easy-to-use service. DHL offers Highly trained and professional staff, committed to being responsive to all customers' needs Customer Service Agents, available roundthe-clock, 365 days of the year, to serve customers whenever and wherever they need them. Electronic pre-clearance of shipments through Customs Five gateways proving direct-tointernational and faster sorting of inbound networks and outbound shipments.

DHL India is a proven facilitator of trade, across the globe. His strength lies in our global network and the know-how of our people. Backed by strategic alliances with world-class partners and the innovative use of technology, they strive to continuously improve the quality of our service. Our services range from fast, responsive and cost-

effective express deliveries toe-commerce fulfillment and intelligent logistics solutions. DHL Core Services consist of door-to-door air express delivery of documents and parcels of all sizes (and weight), both into and out of the country.



Other value-added services are a. Kitting/Pre-Assembling

Kitting is the addition of items such as accessories and batteries to the product pack. Preassembling is completion of a finished product from component parts or pre-programming of products. b. Re-Working/Re-Packing

Repacking for a specific customer can include repalletization. Reworking is the modification of products to suit a local market. c. Packaging/Bundling

Packaging includes packing of products into suitable media for transportation and retail display. Bundling is the assembly of a number of prepackaged products to make up an integrated product offering d. QA Control

Quality control ensures that product is received into and dispatched from the warehouse in a suitable condition, free from faults and defects. e. Labeling/Merchandising.

DISADVANTAGES OF EXISTINGSYSTEM

- 1. Logistics industry requires huge investment to set up operations and grows. DHL also require heavy investment to grow its business and to generate return on investment.
- 2. DHL is expected to act in compliance with regulatory guidelines and local authorities. Regulations can be different in the source and destination locations, and so it can be impossible to obey different rules.
- 3. Logistic Market is filled with many local and international players and the market growth is distributed among all the players and due to high pricing strategy DHL market share is restricted in developed and developing economies.
- 4. Due to a very large market and a large network of delivery partners are required. DHL also depends on small and local entities for delivery. And this has a direct influence on DHL efficacy, and so teamwork becomes very necessary.
- 5. DHL has less marketing cost as compared to FedEx or UPS and does not spend much on advertisement and branding practices. This impacts the success and recognition of brands.

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Heding, T., Knudtzen, C. F. & Bjerre,

Problem Statement:

DHL is an international umbrella brand and trademark for the courier, package delivery, and express mail service which is a division of the German logistics firm Deutsche Post. The company group delivers over 1.6 billion parcels per year.

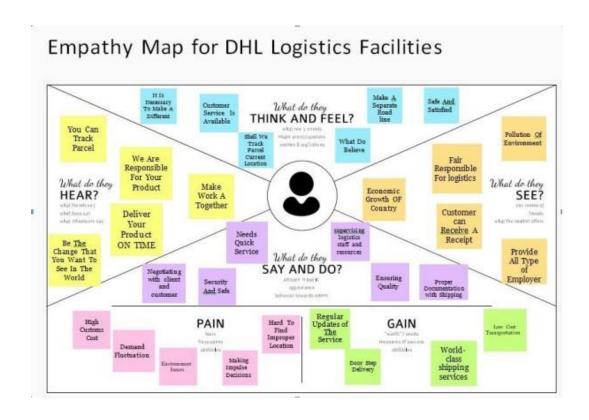
The company DHL itself was founded in San Francisco, USA, in 1969 and expanded its service throughout the world by the late 1970s. In 1979, under the name of DHL Air Cargo, the company entered the Hawaiian Islands with an inter-island cargo service using two DC-3 and four DC-6 aircraft. Adrian Dalsey and Larry Hillblom personally oversaw the daily operations until its eventual bankruptcy closed the doors in 1983. At its peak, DHL Air Cargo employed just over 100 workers, management, and pilots.

Logistics is being transformed through the power of data-driven insights. Thanks to the vast degree of digital transformation and the Internet of Things, unprecedented amounts of data can be captured from various supply chain sources.

CHAPTER-3 IDEATION & PROPOSED SOLUTION

Empathy Map Canvas

An empathy map is a simple, easy-to-digest visual that captures knowledge about a user's behaviours and attitudes. It is a useful tool to helps teams better understand their users. Creating an effective solution requires understanding the true problem and the person who is experiencing it. The exercise of creating the map helps participants consider things from the user's perspective along with hisor her goals and challenges.



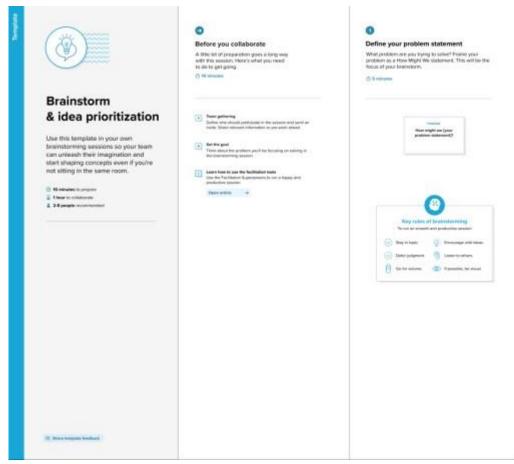
Ideation & Brainstorming

Brainstorm & Idea Prioritization Template

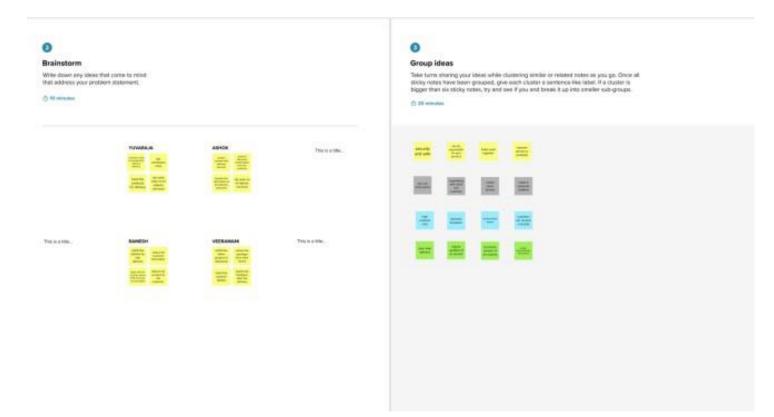
Brainstorming provides a free and open environment that encourages everyone within a team to participate in the creative thinking process that leads to problem solving. Prioritizing volume over value, out-of-the-box ideas are welcome and built upon, and all participants are encouraged to collaborate, helping each other develop a rich amount of creative solutions.

Use this template in your own brainstorming sessions so your team can unleash their imagination and start shaping concepts even if you're not sitting in the same room.

Step-1:Team Gathering, Collaboration and Select the Problem Statement



STEP-2 Brain storm and Group Ideas



Step-3: Idea Prioritization



Proposed solution

S.No.	Parameter	Description
1	Problem Statement	Never before has logistics
		been as complicated as it is
		now. A company's
		profitability may be
		severely impacted by
		continually shifting
		dynamics brought about by
		the global nature of the
		supply chain. The
		enormous burden that the
		COVID pandemic placed
		on logistics made this
		clear. As a result,
		manufacturers, shippers,
		and retailers are using data
		analytics to better
		understand their processes
		and optimise them in order
		to be more prepared for
		unforeseen events. Data-
		driven businesses are
		growing their
		profit margins and customer
		satisfaction levels as a
	7.1	result.
2	Idea	New technology plays a
		vital part in improving
		operations, removing costs
		and improving customer
		service. With DHL you
		like technology advances
		and investments as we
		constantly review, evaluate
		and adopt new
		technological solutions.

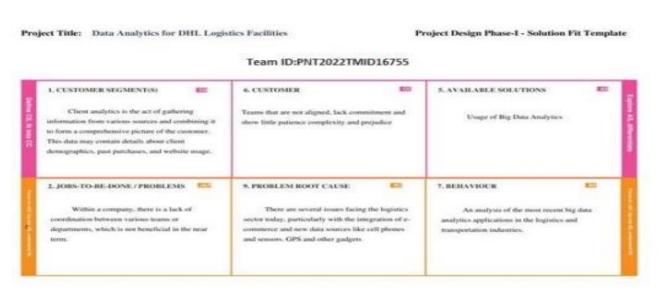
		Augmented Reality , for
		instance, is already getting
		used to optimize
		warehouse processes,
		while a spread of
		automated guided
		vehicles and robots are
		being tested and assessed
		for future deployment.
3	Novelty	The specialist knowledge
		of your team has been the
		foundation for your
		company's success. By
		entrusting DHL with your
		logistics, you can
		concentrate on your core
		business rather than being
		side tracked by the
		requirements and
		complications of the global
		supply chain. DHL offers a
		wide range of ready-to-use
		solutions, technologies,
		and assets that would
		otherwise take a lot of time
		and money to implement,
		freeing up your cash to
		expand your business in
		other ways. Furthermore,
		outsourcing your logistics
		allows you the freedom to
		quickly scale
		up and down in response to
		new opportunities or issues
		with the least amount of
4	Casial Laurent	risk.
4	Social Impact	Customers want to
		understand when their

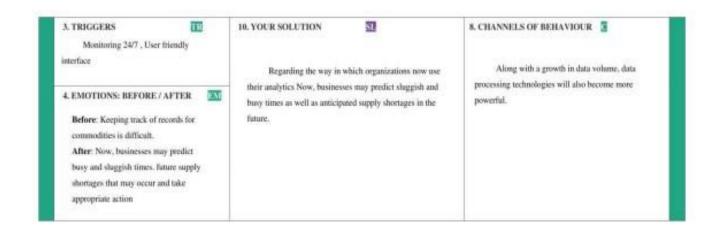
delivered and items are package's whether a expected arrival date are later than expected. Customers are often happier as they get more knowledgeable. Real-time or nearly real-time status updates are now possible, and businesses that make it simple for purchasers to urge these logistics updates will enjoy higher customer satisfaction. Additionally, data can improve satisfaction customer ways aside from iust shipping monitoring. **Business Model** 1 – Broker model This is 5 the most common way 3PL works, and the one most organizations are probably familiar with. In the broker model, a 3PL buys cargo space in bulk from carriers and resells the space to its customers own at premium. Oversized, his 3PL can afford to purchase large amounts of cargo space without delay, and advantage take can of of economies scale to significantly reduce costs. with Even premium, a they're still dealing with less than most sole proprietors could die for

		outright. 2 – Profit sharing
		With a profit-sharing
		model, 3PL works directly
		with customers to reduce
		costs. – Fee model In the
		commission model, the
		3PL "works" for the carrier
		and acts as an intermediary
		between the carrier and the
		buyer. From there, it works
		like some standard
		commission-based system.
		Fee models offer a lot of
		transparency within the
		process, and in many cases
		3PLs can rely on carrier
		proprietary technology,
		which rarely leads to the
		most effective technical
		solutions.
6	Scalability	solutions. As market growth requires
6	Scalability	
6	Scalability	As market growth requires
6	Scalability	As market growth requires an expansion of your
6	Scalability	As market growth requires an expansion of your distribution network, you
6	Scalability	As market growth requires an expansion of your distribution network, you ideally desire a partner that
6	Scalability	As market growth requires an expansion of your distribution network, you ideally desire a partner that incorporates a presence
6	Scalability	As market growth requires an expansion of your distribution network, you ideally desire a partner that incorporates a presence within the markets where
6	Scalability	As market growth requires an expansion of your distribution network, you ideally desire a partner that incorporates a presence within the markets where you wish help, the choice
6	Scalability	As market growth requires an expansion of your distribution network, you ideally desire a partner that incorporates a presence within the markets where you wish help. the choice to tapping into a scalable logistics infrastructure is either working with a
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6	Scalability	As market growth requires an expansion of your distribution network, you ideally desire a partner that incorporates a presence within the markets where you wish help, the choice to tapping into a scalable logistics infrastructure is either working with a replacement provider or pushing an existing provider to enter new, unfamiliar markets. Look for partners who can walk the talk when it involves
6	Scalability	As market growth requires an expansion of your distribution network, you ideally desire a partner that incorporates a presence within the markets where you wish help. the choice to tapping into a scalable logistics infrastructure is either working with a replacement provider or pushing an existing provider to enter new, unfamiliar markets. Look for partners who can walk

providers carefully during this area or it can return to bite you. The largest3PL providers will have virtually unlimited scale – a hugely attractive benefit. But their interest is also limited to serving only the most important companies out there. If that'snot you, you'll find yourself being the proverbial small fish within the big pond.

Problem Solution Fit





CHAPTER-4 REQUIREMENT ANALYSIS

Functional Requirements

Following are the functional requirements of the proposed solution.

FR	Functional	Sub Requirement (Story/ Sub-
No.	Requirement	Task)
	(Epic)	
FR- 1	User Registration	Registration through any google
1		account or social
		media accounts.
FR-	User Confirmation	Confirmation via Email
2		Confirmation via OTP
FR-	Dataset	The DHL_Facilities.csv record
		are collected as dataset and
		upload to Cognos analytics
FR-	Prepare/Analyse	The dataset is moved around to
4		prepare and
		analyse using Cognos
FR-	Exploration	The data are explored
5		Using logistics dataset by
		Cognos

Non-Functional Requirements

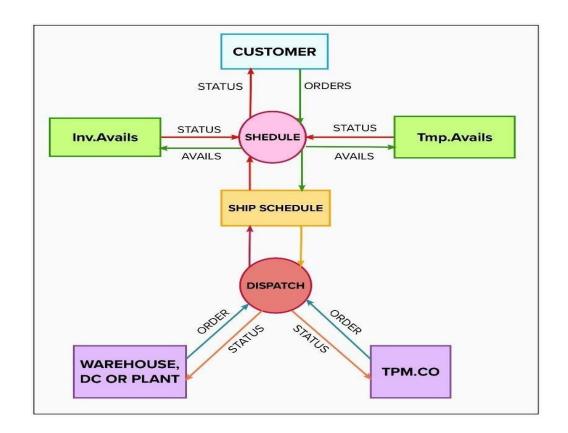
Following are the non-functional requirements of the proposed solution.

FR	Non-Functional	Description
No.	Requirement	
NF	Usability	No prior experience required
R-1		to use the
		dashboard. People with basic
		understanding can use the
		system.
NF	Security	Only registered user can use this
R-2		application.
NF	Reliability	The Analytics system ensures the
R-3		Reliability
NF	Performance	Gets updated regularly to
R-4		improvethe
		performance of the application.
NF	Availability	The availability of dataset must
R-5		beconstrained
	~ 1 1 11	for accurate data
NF	Scalability	Any kind of data can
R-6		be explored and the
		system is
		quiet expandable

CHAPTER-5 PROJECT DESIGN

Data Flow Diagram

A Data Flow Diagram (DFD) is a traditional visual representation of the information flows within a system. A neat and clear DFD can depict the right amount of the system requirement graphically. It shows how data enters and leaves the system, what changes the information, and where data is stored.

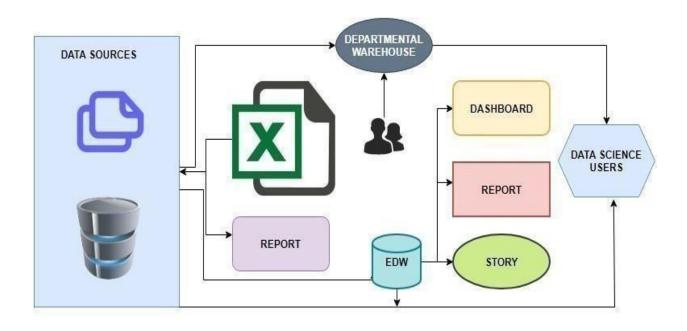


Solution & Technical Architecture

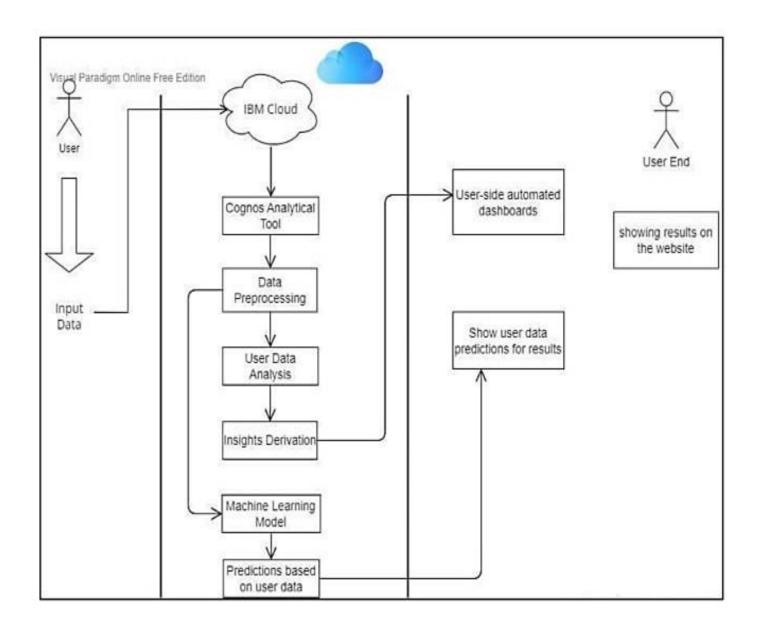
A Solution architecture (SA) is an architectural description of a specific solution. SAs combine guidance from different enterprise architecture viewpoints (business, information and technical), as well as from the enterprise solution architecture (ESA). Ultimately, solution architecture is aimed at the following overarching goals:

- i. Streamlining of day-to-day activities
- ii. Providing a more efficient production environment
- iii. Lowering costs and gaining cost-effectiveness
- iv. Providing a secure, stable, and supportable environment

Project - Data Analyticsfor DHL Logistics Facilities- Solution Architecture Diagram



Technical Architecture



User Stories

Use the below template to list all the user stories for the product

User Type	Function al	User Story	User Story/ Task	Acceptance		Rele
	Require	Nu		criteria	rity	ase
	(Epic)	mber				
Customer	Registration	USN-1	As a user, I can register for the application byentering m y email, password, and confirming my	I can access my account / dashboard	High	Sprint -1

	password.			
JSN-2	As a user,I will receive confirmation email onceIhave registered	I can receive confirm ati onemail & click confirm	High	Sprint - 1
	for the application			
JSN-3	As a user, I can register for the applicatio nt hrough Facebook	I can register & access the dashboard with Facebo ok Login		Sprint -2
JSN-4	As a user, I can register for the applicatio nthrough Gmail	register	Me di um	Sprint - 1

Login	USN-5	As a user,I can log into the application byentering email& password	I can login into the applicati on with Gmaillo gin	High	Sprint - 1
Dashboard	USN-6	As a user I can use the methods provided in the Dashboar d.		High	Sprint -2

Custom er CareE xe cutive	Login	USN-7	As a Customer Care Executive, I can log into the application by entering my Executive emailId & password	I can login with my crede ntials	Me di um	Sprint -1
	Service	USN-8	As a Customer CareExecut iv e, I canansweru s er's queries	I can give the soluti ons to the user's queries		Sprint -3
Administra	Login	USN-9	As an Administrati on, I can log into the applicati on by entering my Adminis ter emailId & password	I can login with my crede ntials	High	Sprint - 1

Access	USN-10	As an	I have a	High Sprint
		admin,	full	-3
		I can	accesst	
		makec	o the	
		h		
		anges	applica tion	
		to	tion	
		theinte		
		rf ace Accordi		

			ng thenee ds			
Cust o mert ools	Tools	USN-11	I can perform analysis by tools (Cognos andwith ML)	I hav e an eas e of Acc e ssi ng tool s.	High	Spri nt 1

CHAPTER-6 PROJECT PLANNING & SCHEDULING

Sprint Planning & Estimation

						T
Sprint	Functional Requirement	User Story	User Story / Task	Story Points	Priority	Team Members
	(Epic)	Number	TGOK	T OIITE		Wichiboro
Sprint-1	Login	USN-1	As a user, I can register & log into the application by entering email & password		High	Yuvaraja
Sprint-1	Verify	USN-2	As a user, I can verify the email with given otp and check for correct subscription access	10	High	Yuvaraja
Sprint-2	Collect Data	USN-3	As an admin I can define questions & goals then collect data & provide the dataset in IBM Cognos analytics		High	Ashok
Sprint-2	Prepare & Explore	USN-4	As an admin I can prepare, explore & present the dataset in IBM Cognos analytics		High	Ashok
Sprint-3	Analyze	USN-5	As an admin, I will analyze the given dataset		High	Veeramani

			processing)			
Sprint-3	Predict	USN-6	As an admin, I will predict the length of stay (Prediction)	10	High	Veeramani
Sprint-4	Visualization	USN-7	As a user, I can select the visualization type like Report, Dashboard and story (Creating visualization)	7	Medium	Ramesh
Sprint-4	Dashboard	USN-8	As a user, I can upload the datasets to the dashboard and viewvisualizations	8	High	Ramesh
Sprint-4	Communicate	USN-9	As an admin, I can communicate to the client for user queries and visualize the best dashboards in any platform as a user expected	5	Low	Ramesh

Sprint Delivery Schedule

Sprint	Total	Duration	Sprint	Sprint	Story	Sprint
	Story		Start	End Date	Points	Release
	Points		Date	(Planned)	Completed	Date
					(as on	(Actual)
					Planned	,
					End Date)	
Sprint-1	20	6 Davs	24 Oct	29 Oct 2022	20	29 Oct

			2022			2022	
Sprint-2	20	6 Days	31 Oct	05 Nov	20	05	Nov
			2022	2022		2022	
Sprint-3	20	6 Days	07 Nov	12 Nov	20	12	Nov
			2022	2022		2022	
Sprint-4	20	6 Days	14Nov	19 Nov	20	19	Nov
			2022	2022		2022	

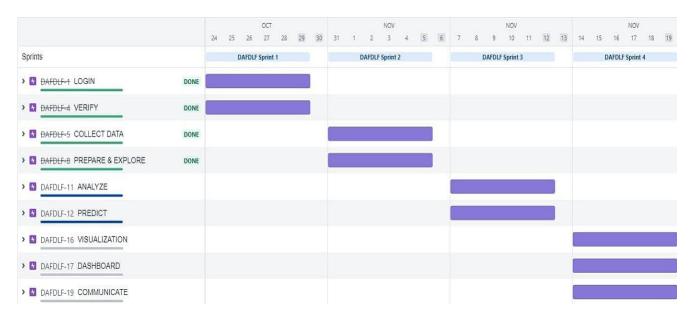
Velocity:

we have a 6-day sprint duration, and the velocity of the team is 20 (points per sprint). Let's calculate the team's average velocity (AV) per iteration unit (story points per day).

AV = Sprint duration / Velocity = 20/6 = 3.33

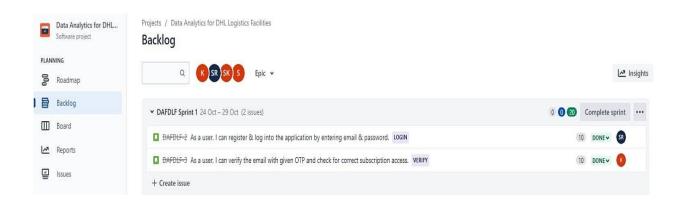
Burndown Chart:

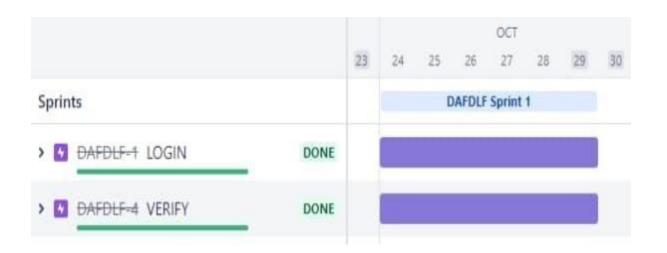
A burn down chart is a graphical representation of work left to do versus time. It is often used in agile software development methodologies such as Scrum. However,



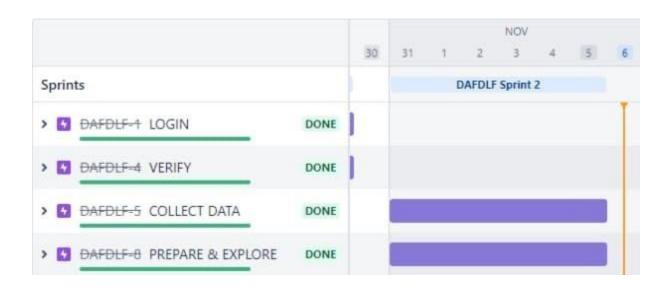
burn down charts can be applied to any projectcontaining measurable progress over time.

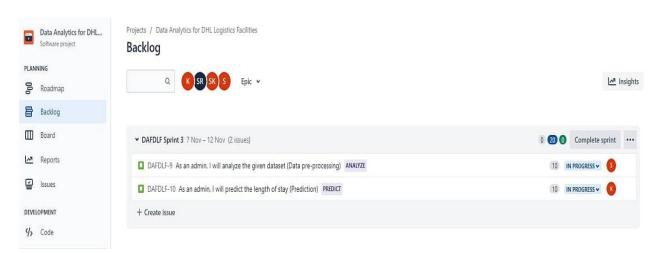
Reports From JIRA

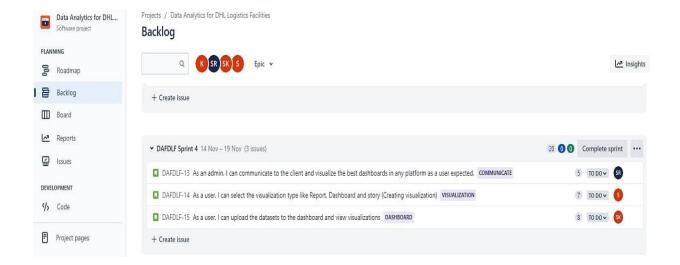


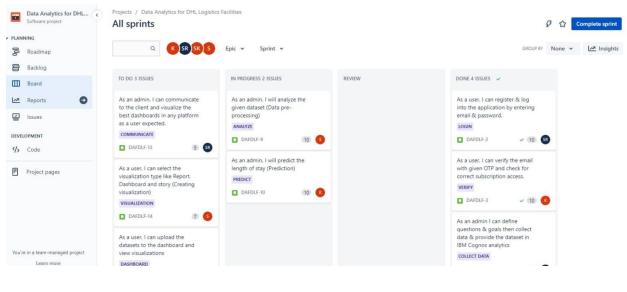


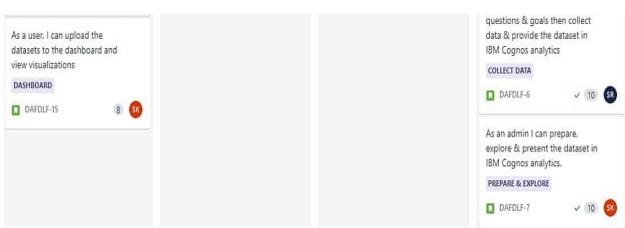


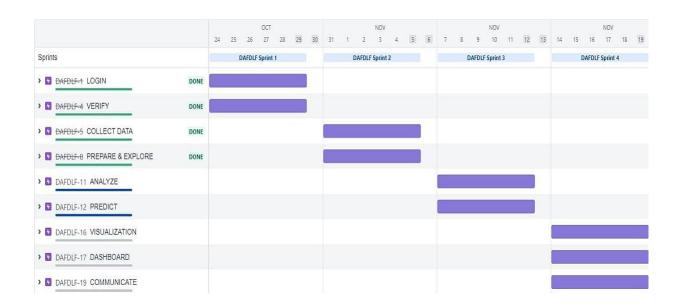






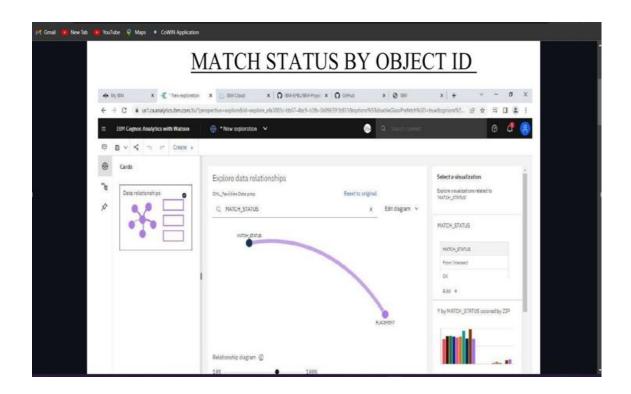




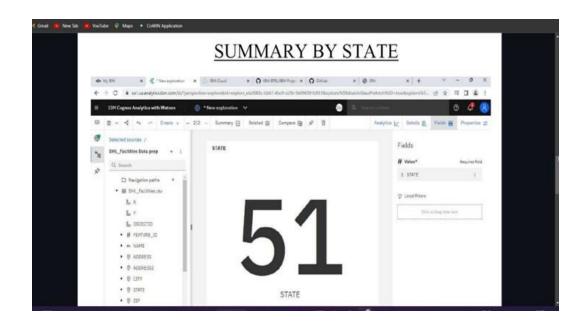


CHAPTER-7 CODING AND RESOLUTION

Feature 1







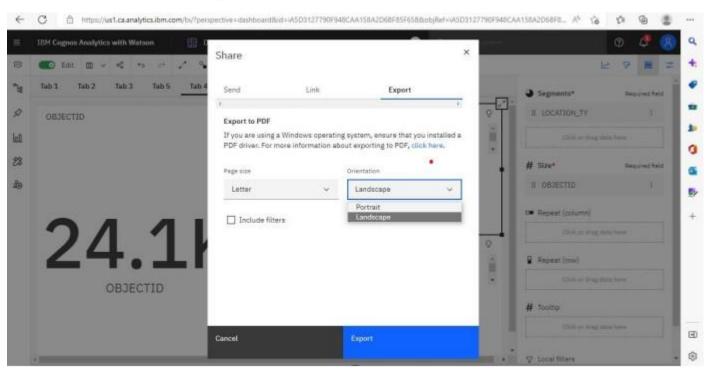


Feature 2

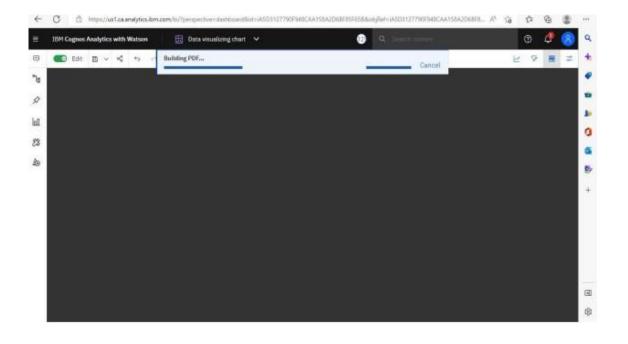
EXPORT THE ANALYTICS

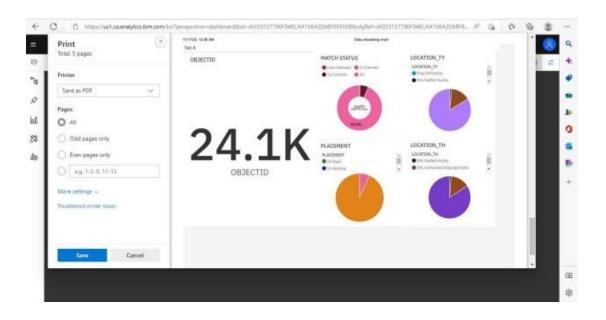
Finally, it's to share your work either through email or embeddedor pdf to Showcase your work to other.

See the below snapshots for understanding about sharing the

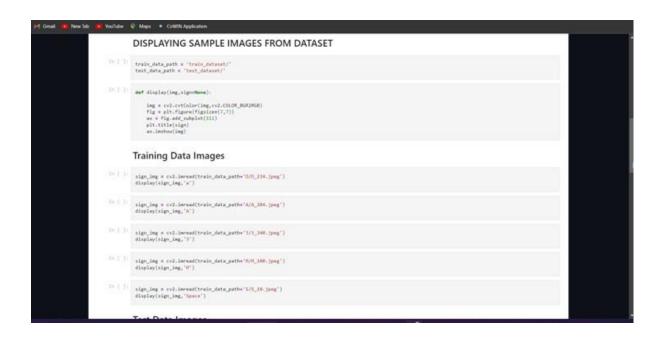


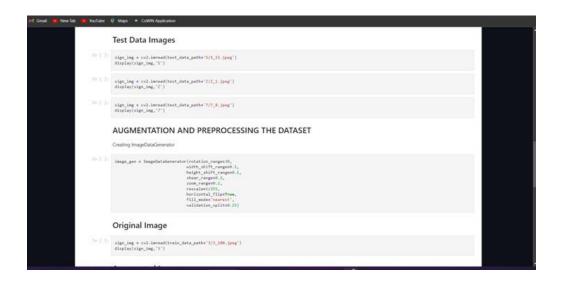
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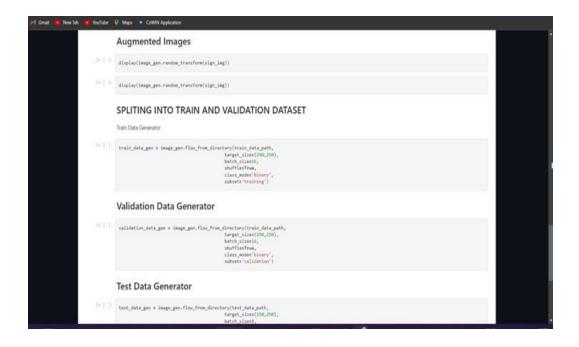


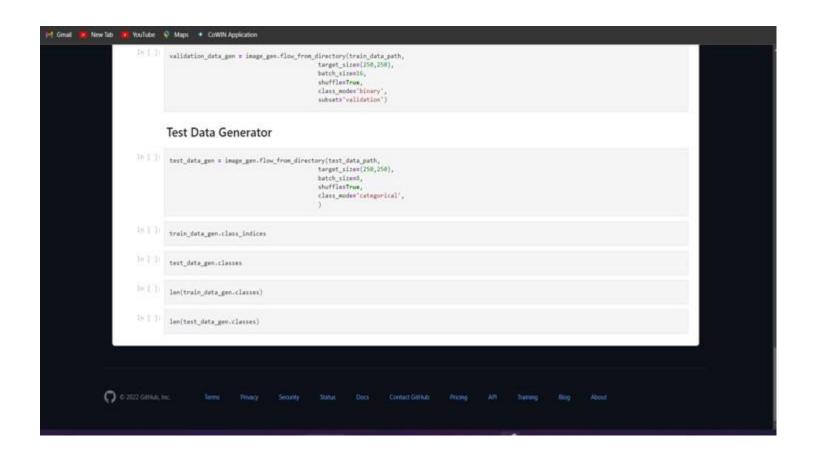


Database Schema



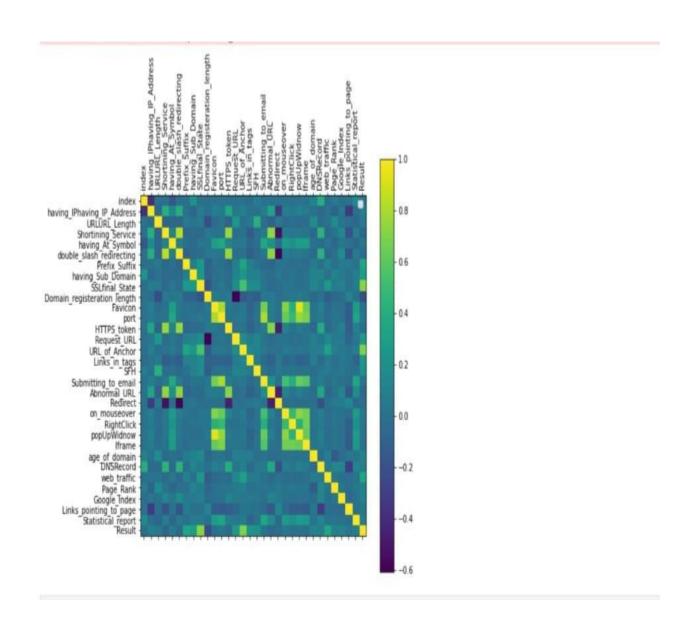


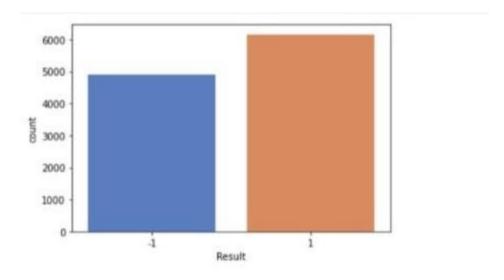




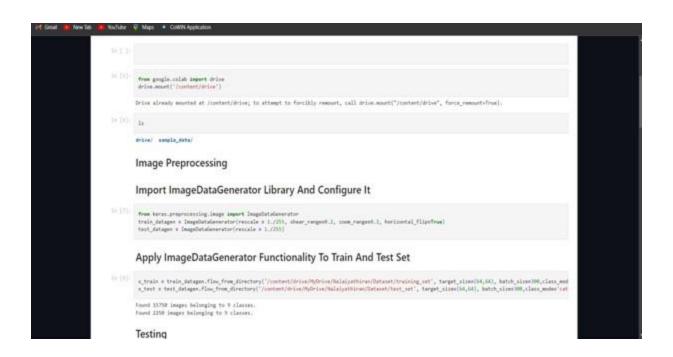
CHAPTER-8TESTING

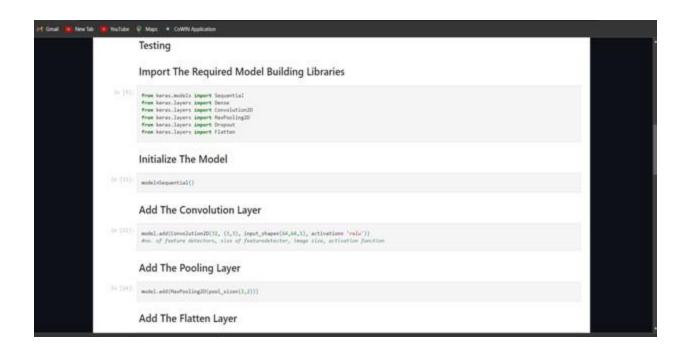
Test Cases





User Acceptance Testing







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CHAPTER-9 RESULTS

Performance Metrics

• On-Time Final Delivery

This metric shows a carrier's ability to deliver successfully on time to their scheduled required arrival date and/or to the appointment time. Missing an appointment is not only financially costly (in the form of retailer chargebacks), it also adds time to the delivery as you'll likely need to schedule a new appointment, which could be several days out. If your carrier is performing below 98% with this metric, then an operations review should look for process improvement and efficiencies.

• Cost Per Pound

This metric measures gross net with total weight moved each month/quarter to show the buying and usage patterns of your customers. The trends revealed in cost-per-pound performance can help you and your customers to buy smarter and save money by not over- or under-buying product.

Warehousing metrics

• Inventory accuracy — This warehousing metric measures the accuracy of orders pulled from the warehouse. High accuracy scores show that the correct products in the correct quantities are going to the correct customers. Low inventory accuracy can create angry customers and result in additional costs to fix orders.

- Dock to Stock While much attention is paid to outbound order cycle time, inbound cycle time is just as important to your supply chain. The dock-to-stock KPI measures the time between receipt of an order and the time that it is put away. Fast dock-to-stock times boost the efficiency of inbound activities and ensure that product is ready for resale as quickly as possible.
- On-Time Shipping Shipping speed is vital in both the B2C and B2B worlds, and this metric shows the percentage of shipments that left the warehouse on time. Of course, "on time" can vary between those two worlds. B2C orders generally need to ship the same day (up to a cutoff time), while B2B orders have more of a set cadence with retailers (e.g., retailer may give advance notice of 48 hours, 72 hours, or even a week). Failure to ship on time can result in disappointed customers and can decrease the likelihood that B2B shipments make it to store shelves prior to a holiday surge or big promotion weekend (e.g., Valentine's Day and "Back to School" season)
- Order Accuracy Customers both B2C and B2B not only expect orders to ship in a timely manner, they expect to receive exactly what they ordered. This metric shows accuracy (%) in terms of the number of orders filled correctly. When orders are filled incorrectly, charge backs and

- delays are the likely result (e.g., Walmart's On-Time-In-Full [OTIF] policy made a splash years ago by announcing significant penalties for both late and incorrect orders).
- Fill Rate Fill rate measures the ability of a warehouse to fill orders from a specific distribution center, without having to ship from multiple locations. For a 3PL, high fill rates result from good systems integration that ensures the warehouse inventory count for each SKU matches the figure in the customer's internal system. When these numbers don't match up, retailers can accept more orders than they can fill with current inventory, resulting in backorders, delays and potential chargebacks.

Using logistics metrics with a 3PL partner

When you're working with a 3PL partner, expensive systems and advanced automation don't always equate to exceptional operational performance. Make sure that your 3PL is capturing, managing, and continually improving the KPIs that matter to you – and your customers' – business.

When partnering with a 3PL, discuss the metrics that your company needs to master. This discussion should also cover the steps your 3PL will take when operations are falling short of the mark, as well as any continuous improvement program that your 3PL has implemented to bolster operations.

CHAPTER-10 ADVANTAGES AND DISADVATAGES

Advantages of DHL

- Established global presence in about 220 countries
- Door-to-door delivery of packages
- Air and sea delivery
- No pickup fees
- 24/7 international support
- Offers refunds for service failures on its part
- Complete control over transport chain ,e.g..Temperature sensitive
- Possibility to provide value added services
- More flexible dispatching
- Important for reputation as driver represents the company
- No fixed costs
- Better planning in a volatile market
- Improved utilisation of vehicles.

Disadvantages of DHL

- Less significant presence in the U.S.
- Occasional extra charges or surcharges.
- Higher Costs
- Difficulties archeiving good vehicles utilisation
- Own fleet management structures
- Less flexibility and control for retailer
- Loss of direct contract with recipient.

CHAPTER – 11 CONCLUSION

Logistics is one the most important and integral part of any organisations strategy and function. When the logistical process is carried out accurately then not only the company reduces the production cost but also improves the efficiency and customer satisfaction. Overall logistics management is very important for today's highly competitive and cut throat corporate world.

DHL has the world's largest express and logistics Network. Over the past decades it had turned delivering goods into a finely oiled process. Be it a book, pen. WIP material, drugs, hazardous chemicals, clothes, documents, wild animals and any other thing under the sun DHL delivers it. With a network spanning 200 countries and with its private fleet of airplanes, mobile vans, cargo ship carriers & even rail way automotives in some counties DHL can handle any type of goods. Not only has that with international network there come the hassle of documentation and paperwork, standard packaging and other formalities to adhere to. But DHL has its own department which looks into the international laws and other formalities. In the end what matters is delivering well in good condition at the door step of the customer. A happy and satisfied customer makes the business grow. Competitors have come and gone but DHL has been able to keep its No 1 position intact. This is because of its dynamic nature and attitude of maintaining good customer relations. Logistics

management is important for every organization but more so DHL

We have tried to incorporate all the facets of logistics which propel DHI. to be the best delievery and carriage-service around the world. No wonder that DHL is head and shoulders above all of its competitors.

CHAPTER – 12 FUTURE SCOPE

SCOPE OF THE STUDY

In order to understand the concepts of logistics in terms of practical usage and to glimpse into the how a real company or organization uses logistics as a formidable tool to gain customer satisfaction reduce overall cost and increase efficiency I selected "DHL the world's leading courier Service Company, The study is done only how Dhl use logistics system effectively. There are following strength and weakness of DHL

COMPANY STRENGTHS

- Strong Brand Image: In 1997, DHL became the global express transportation company to obtain simultaneous system- wide ISO 9001 certification in international quality standards. DHL has also developed their own quality system that matches their customer's standards.
- Globalism: DHL operates on a global scale. They operate in more than
 220 countries. They provide services that appeal to most of the world. They have such a large market in which to operate, and thus realize tremendous revenues. They can
- eServices and Technology: DHL uses and continues to

also achieve global economies of scale.

search for new technology. They spend nearly 10% of total revenues, for information technology. DHL also has excellent eServices that provide access to systems that ensure customers have control and visibility of their supply chains at all times. Products can be tracked, queried and ordered online.

- Corporate symbiosis:DHL has developed its own organizational structure to serve the global market, which it has called "corporate symbiosis." This approach encompasses the empowerment of the DHL personnel at a local level, at the same time recognizing the interdependence of the parts of DHL as a corporate whole.
- Smart-Truck Project. It is the programme which allows DHL to deliver faster. The data are transmitted directly to the dynamic route planning system, which recalculates the routes, depending on the current order situation and volume of traffic.

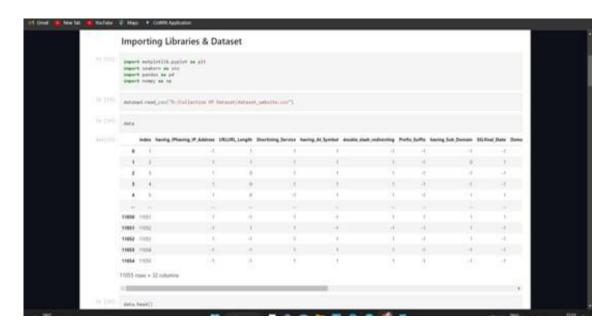
COMPANY WEAKNESS

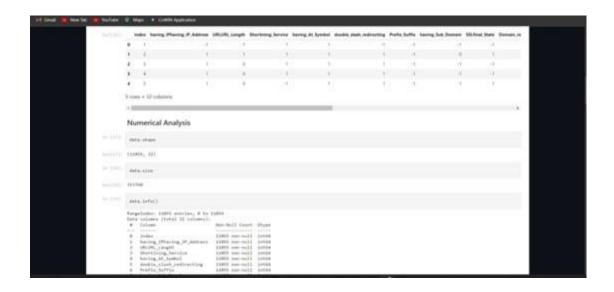
- High Prices: DHL's prices are above their competitors.
 This can be a weakness if their customers do not perceive a difference between DHL and its competitors' services.
- Mistakes in Market-Share Estimate: The biggest weakness is DHL's market-share estimate. It is difficult to estimate even when the market is stagnant and contains few competitors, and all market- share estimates should be viewed with circumspection.
- Weak Visibility: It has weak visibility in the

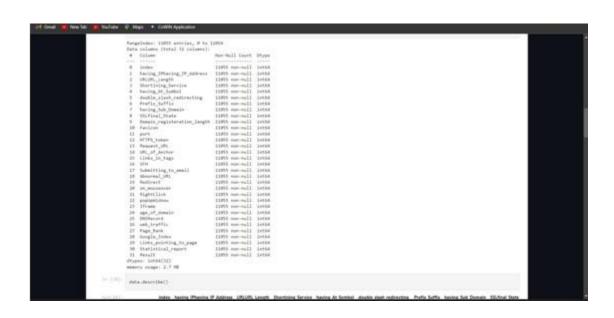
communitycompared withits potential.

CHAPTER-13 APPENDIX

Source Code





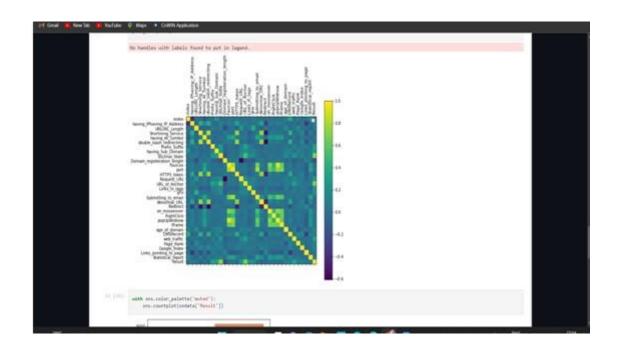


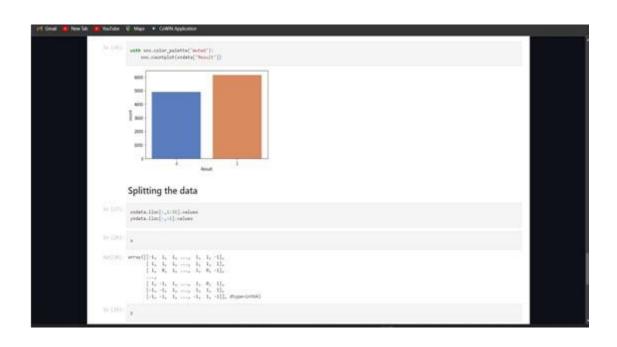
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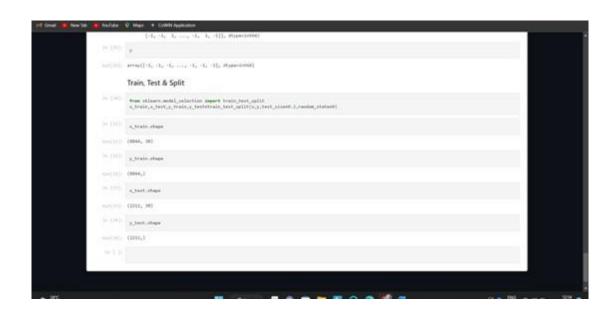


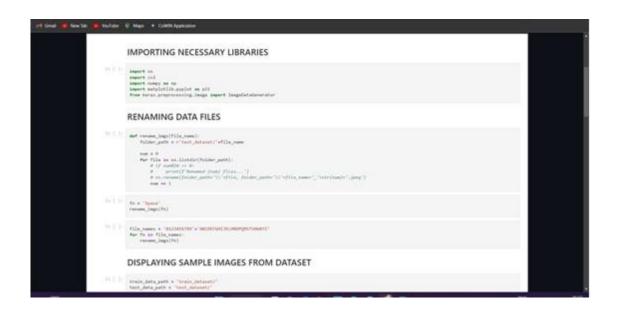




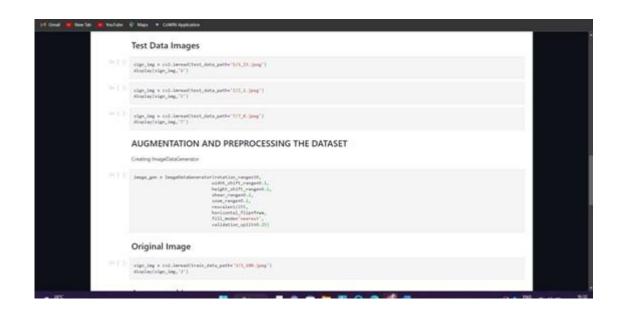


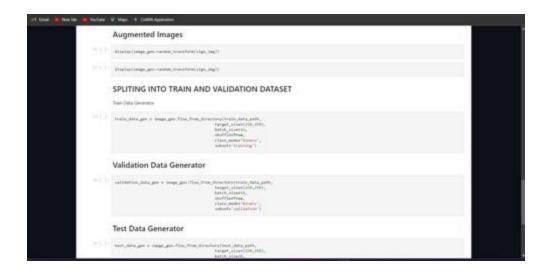


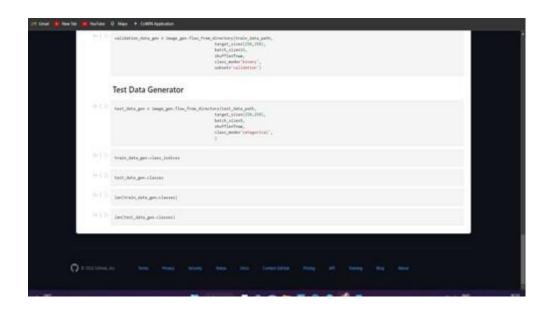


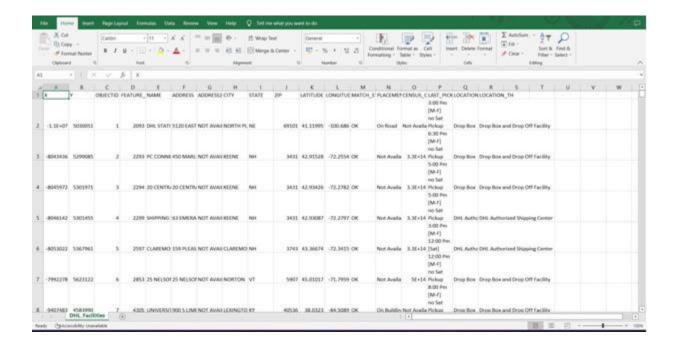


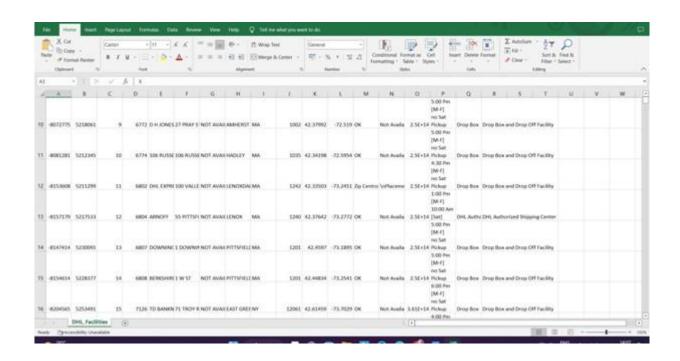












GITHUB LINK:

https://github.com/IBM-EPBL/IBM-Project-15864-1659605580.git

DEMO VEDIO LINK:

https://drive.google.com/file/d/18Cf9a66cnECAj7JRdgSLdQWzADTw1iAX/view?usp=share_link