

Define CS, fit into CC

1. CUSTOMER SEGMENT(S)

CS

Inventory admin or manager can get used to it

6. CUSTOMER CONSTRAINTS

CC

Customer gets limits on raw materials, machine capacity, workforce capacity, inventory investment, storage space, or the total number of orders placed..

5. AVAILABLE SOLUTIONS

AS

– Existing software solutions are protecting and monitoring the stock counts in inventory

Explore AS, differentiate

Focus on J&P, tap into BE, understand RC

2. JOBS-TO-BE-DONE / PROBLEMS

J&P

– oversees the inventory levels of stock ,receive and record new stock as it's delivered or shipped out by analyzing.

9. PROBLEM ROOT CAUSE

RC

Alert message system monitor the product availability and demand and gives a alert to inventory maneger,supplier ,workers to. Avoid miscommunication.

7. BEHAVIOUR

BE

By setting minimum stock level for products will alert the admin if stock is in demand which can prevent the stock crisis in future

Focus on J&P, tap into BE, understand RC

Identify strong TR & EM

3. TRIGGERS

TR

Automatic alert message system prompts to the inventory admin if the products is in demand and required customer products in stock

4. EMOTIONS: BEFORE / AFTER

EM

Before –Product counts are monitored manuallys.

After –Alert message system prompts to admin for the requirement of productsg time and also for getting good matched product

10. YOUR SOLUTION

SL

If the stock is empty the software that provides automated features for re-ordering and purchasing of raw materials and gives alert to admin

8.

CHAN

Online :

Admin can identify the stock availability of products easily through the use of application

Offline :

Demand for stock numbers can be proctored manually in inventory

Identify strong TR & EM

