

Define CS, fit into CC	1. CUSTOMER SEGMENT(S) CS <p>The purpose of this system is to detect gas leakage, neutralize it, and prevent the explosion. Gas leakage could happen due to improper regulator installation or the hose is broken. This detection should not work in just one location because gas can leak at the gas regulator and its hose.</p>	6. CUSTOMER CONSTRAINTS CC <p>If there is a problem in sensor it may causes severe damages to both the workers and company, sometimes signals may be interrupted.</p>	5. AVAILABLE SOLUTIONS AS <p>Gas leaks from equipment can become dangerous and costly. Conducting routine leak detection inspections to a facility can help prevent unexpected incidents, avoid uncalled expenses, reduce air pollution, and ensure workers are not overly exposed to toxic gases and emissions.</p>	Explore AS, differentiate
Focus on J&P, tap into BE, understand RC	2. JOBS-TO-BE-DONE / PROBLEM J&P <p>In the event of a gas leak or suspected leak. If leak is indoors, open all windows and doors, to disperse the gas. In the case of cylinders, disconnect the cylinder and move it outdoors to an open area. If the leak cannot be stopped or a significant leak has occurred, evacuate the premises.</p>	9. PROBLEM ROOT CAUSE RC <p>The reason for arrival of this project is to detect the gas leakage and alert the workers to avert the problems on gas leakage.</p>	7. BEHAVIOUR BE <p>Choosing the right instrumentation, installation scheme and service plan for monitoring hazardous toxic or flammable gases can go a long way to avert threats to people, property and your company's bottom line.</p>	Focus on J&P, tap into BE, understand RC
Identify strong TR & EM	3. TRIGGERS TR <p>By installing this project we can trigger companies by seeing their neighbour companies make the utilization of technology more useful and reading about a more efficient solution in the news.</p> 4. EMOTIONS: BEFORE / AFTER EM <p>Workers felt happy and feel secure after if the device works.</p>	10. YOUR SOLUTION SL <p>We provide a good device to the workers and we work based on workers review.</p>	8. CHANNELS OF BEHAVIOUR CH <p>ONLINE: workers may provide review and rating for the system. OFFLINE: Workers may provide a valuable resource and contribution to the organisation</p>	Identify strong TR & EM

