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| 1. CUSTOMER SEGMENT Job seekers who are looking for right job Opportunity Recruiters Who are looking to hire a Valuable Candidates for their Company | 6. CUSTOMER CONSTRAINTS <ul style="list-style-type: none"> ● Network Facility ● Available Devices ● Premium Subscription ● Uninformative Company description ● Resume Access Limits | 5. AVAILABLE SOLUTIONS <ul style="list-style-type: none"> ● Intelligent Job search ● Resume Parsing Functionality ● Finding Best match candidate ● Hiring Work flow ● Daily Job Alerts |
| 2. JOBS-TO-BE-DONE / PROBLEMS <ul style="list-style-type: none"> ● Job seekers Facing difficulties in Finding a Suitable Jobs that fit for them ● Uninformative Job description ● Fake Job Offer ● Limited Professional Network | 9. PROBLEM ROOT CAUSE Existing solution has several issues: Privacy issue, Mismatch Job Recommendation based on user skill set Lengthy Application Process, Unstructured recruitment process, Fake Job offers. | 7. BEHAVIOUR <ul style="list-style-type: none"> ● When Candidate with inadequate Skill and Qualification apply for a position, employers get irritated. ● Users dissatisfy due to fake Job Offer. |

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| 3. TRIGGERS Chat bot that helps in Job Recommendation Getting Job based on their Skill set | 10. YOUR SOLUTION Daily Local and Remote Job Alerts, Displaying the current job openings based on the user skill set, An Alert is sent When there is opening based on, User Skill set, Job Recommendation from reputed Company, Live Streaming interviews Chat bot: User will interact with the chat bot and can get the recommendations based on their skills Using Chat bot Conversation with recruiters especially over the internet | 8. CHANNELS of BEHAVIOUR ONLINE: <ul style="list-style-type: none"> ● Matching Job based on the user Skill Set ● Apply for a job ● Upload your resume ● Review Job Application OFFLINE: <ul style="list-style-type: none"> ● Technical Interview, Final Interview ● Checkout Location and Infrastructure of the Company |
| 4. EMOTIONS: BEFORE / AFTER Before: Stressed Dissatisfaction. After: Connected to society Professional Network Reverence of Smartness | | |

