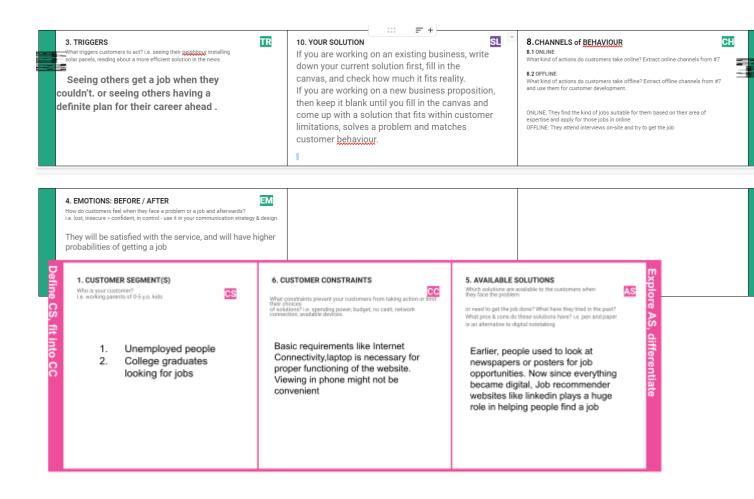
Solution fit canvas

Team ID: PNT2022TMID35362

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2. JOBS-TO-BE-DONE / PROBLEMS

Which jobs-to-be-done (or problems) do you address for your customers? There could be more than one; explore different sides.

We resolve the problem of finding a suitable job for the customer and assist them using a chatbot

9. PROBLEM ROOT CAUSE

J&P

What is the real reason that this problem exists? What is the back story behind the need to do this job? i.e. customers have to do it because of the change in regulations.

Most people arent aware of their potential and the job they could get with their skillset and there are very few websites which offers services like that

7. BEHAVIOUR

RC

What does your customer do to address the problem and pot the ligh dorse?. If the control is the problem and for the light points and the right solar panel tratailer, calculate usage and benefits, indirectly associated: customers spend free time on volunteeings set (b, Generopeace)

Since, the customer is unemployed person seeking for a job. They try to find websites which helps them getting job. ocus on J&P, tap into BE, understand RC