










Define CS, Fit into CC	<b>CUSTOMER SEGEMENTS</b>  <p>Flight users Logistics People boarding lay-over flights Business professionals</p>	<b>CUSTOMER CONSTRAINTS</b>  <p>Refund/Partial refund Not Knowing the exact time of delay Unavailability of alternate flights or accomodation</p>	<b>AVAILABLE SOLUTIONS</b>  <p>The delay of flights are informed earlier Airline benefits are given Book alternate flights Enjoy benefits of airline Cancel Flights</p>
Focus on J&P, Tap into BE	<b>PROBLEMS/JOBS TO BE DONE</b>  <p>To make proper arrangemnets to reach the destination incase of flight delays</p>	<b>PROBLEM ROOT CAUSE</b>  <p>Adverse weather condition Bird Strikes Knock-on effect due to a delayed aircraft Strikes Waiting for connecting passengers Waiting for connecting bags</p>	<b>BEHAVIOUR</b>  <p>Use the app deployed to know the approximate delay Find alternate travel options Find hotel accomodation for overnight delays Fill ratings and feedback to help other users</p>
Identify Strong TR, EM	<b>TRIGGERS</b>  <p>The accuracy of databases, information from airport and flight delay related tests for passengrs.</p> <p><b>EMOTIONS: BEFORE/AFTER</b></p> <p>Entire plan of passenger would be disrupted, but with the help of predictions, the passengers can manage their time in efficient and effective way.</p>	<b>YOUR SOLUTION</b>  <p>The solution to the delay of flight is to build a flight delay prediction model by using machine learning to predict and declare the delay of flights.</p>	<b>BEHAVIOURAL CHANNELS:</b>  <p><b>Online:</b></p> <p>Enter the flight details and match it with scheduled flights. Get to know the reason for delay of flight Search of backup flights.</p> <p><b>Offline:</b></p> <p>Check with attendees about alternative flight Will get to know about updated arrival and departure time</p>