

Ideation Phase

Define the Problem Statements

Date	29 September 2022
Team ID	PNT2022TMID23905
Project Name	Retail Store Stock Inventory Analytics.
Maximum Marks	2 Marks

Customer Problem Statement Template:

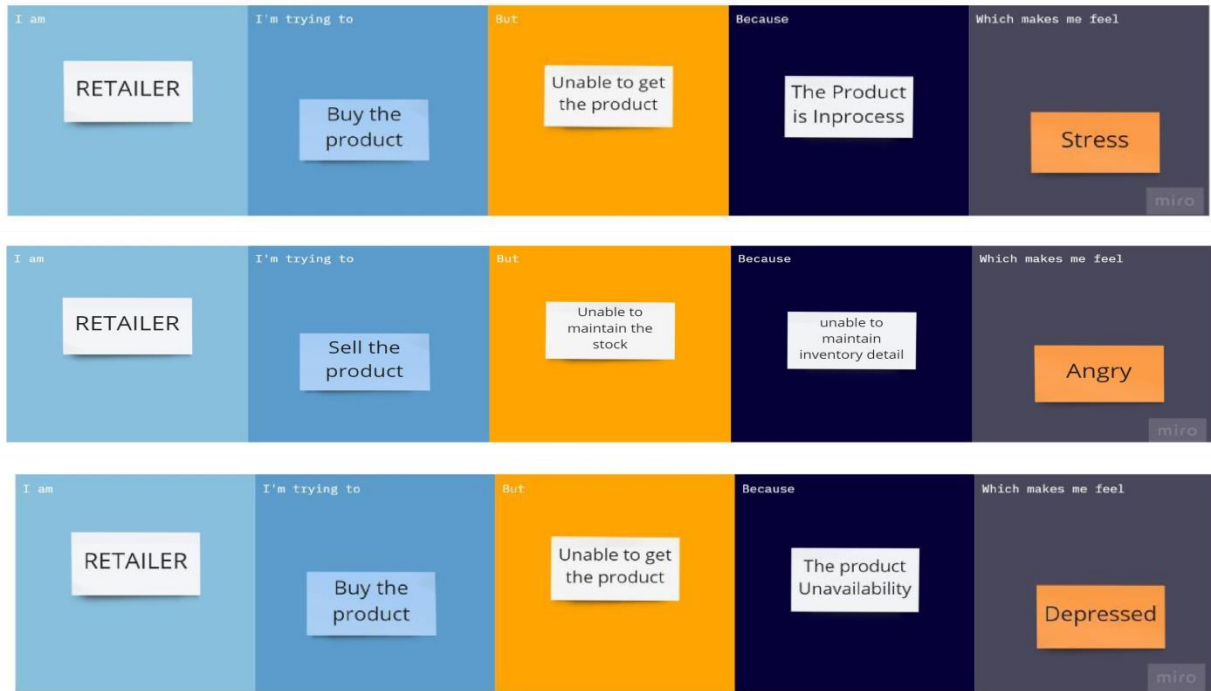
Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love. A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you'll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

I am	Describe customer with 3-4 key characteristics - who are they?	Describe the customer and their attributes here
I'm trying to	List their outcome or "job" the care about - what are they trying to achieve?	List the thing they are trying to achieve here
but	Describe what problems or barriers stand in the way - what bothers them most?	Describe the problems or barriers that get in the way here
because	Enter the "root cause" of why the problem or barrier exists - what needs to be solved?	Describe the reason the problems or barriers exist
which makes me feel	Describe the emotions from the customer's point of view - how does it impact them emotionally?	Describe the emotions the result from experiencing the problems or barriers

Reference: <https://miro.com/templates/customer-problem-statement/>

Example:

I am RETAILER	I'm trying to Get the product Details	But Unable to get the Information	Because I can't able to communicate The Store	Which makes me feel Tension
I am RETAILER	I'm trying to Sell the product	But Unable to Sale the Product	Because The product is Loss Quality	Which makes me feel Anxiety



Problem Statement (PS)	I am (Customer)	I'm trying to	But	Because	Which makes me feel
PS-1	Retailer	Get the product Details	Unable to get the Information	I can't able to communicate The Store	Tension
PS-2	Retailer	Sale the Product	Unable to sale the product	The product is Loss Quality	Anxiety
PS-3	Retailer	Buy the product	Unable to get the product	The Product is in-process	Stress
PS-4	Retailer	Sale the product	Unable to Maintain the Stock	Unable to maintain inventory detail	Angry
PS-5	Retailer	Buy the product	Unable to get the product	The product Unavailability	Depressed