

Define CS, fit into CC	<p>1. CUSTOMER SEGMENT(S) CS</p> <p>Customer skills are traits and practices that equip you to address customer needs and foster a positive experienced, in general customer skills rely heavily on problem solving and communication.</p>	<p>6. CUSTOMER CONSTRAINTS CC</p> <ul style="list-style-type: none"> Applying for tons of irrelevant jobs Confusions in knowing his/her skills Fears, Frustrations and Obstacles 	<p>5. AVAILABLE SOLUTIONS AS</p> <ul style="list-style-type: none"> Able to identify the jobs related to him/her skills To devise recommender model which recommends job to the seeker based on their skills. Datasets includes job offers and job seekers interaction such as rating, likes and reviews. 	Explore AS, differentiate		
	Focus on J&P, tap into BE, understand RC	<p>2. JOBS-TO-BE-DONE / PROBLEMS J&P</p> <p>One biggest issue is the scalability of algorithms having real-world datasets under the recommendation system, a huge changing data is generated by user-item interactions in the form of ratings and reviews and consequently, scalability is a big concern for these datasets.</p>	<p>9. PROBLEM ROOT CAUSE RC</p> <p>The recommender system technology aims to help users in finding jobs that matches their personnel interests, it has a successful usage in e-commerce applications to deal with problems related to information overload efficiently. In order to improve the e-recruiting functionality, the recommender system has been enhanced for building personalized recommender systems for candidates and job matching.</p>		<p>7. BEHAVIOUR BE</p> <p>Recommendation Systems to increase user interaction with the services they provide. Recommendation systems are efficient machine learning solutions that can help increase customer satisfaction and user retention, and lead to a significant increase in your business revenues</p>	Focus on J&P, tap into BE, understand RC
		Identify strong TR & EM	<p>3. TRIGGERS TR</p> <p>Job recommendation system has the ability to predict whether a particular user would prefer an item or not based on the user's profile. Recommender systems are beneficial to both service providers and users. They reduce transaction costs of finding and selecting items in an online shopping environment.</p> <p>4. EMOTIONS: BEFORE / AFTER EM</p> <p>One important key to success is self-confidence. So with self confidence very individual can able to build up their career, work hard with courageous mind and will power everyone can able to achieve success in life. Every jobless person with self confidence they can be able to build up their career and achieve their goal.</p>		<p>10. YOUR SOLUTION SL</p> <p>By giving opportunities to more jobless persons, and people who are having enormous talent but they don't have their opportunity to expose it accurately. And providing jobs to people on their basis of their education to people who have completed till schooling and who don't have yet a job to fulfill their basic needs can able to get job on the basis of their qualifications, so that everyone can get their job for their survival.</p>	

