

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)</div> <div>Hospitals, Medical professionals and hospital staffs are the customers here.</div> <div>CS</div>	<div>6. CUSTOMER CONSTRAINTS</div> <div>1. Simple to use and visualize the data. 2. Can work with data in limited Time. 3. It must give real time Overview of Data. 4. Graphically pleasing Display and Very user friendly</div> <div>CC</div>	<div>5. AVAILABLE SOLUTIONS</div> <div>1. Providing necessary Input to the tool. 2. Avoiding Human Errors. 3. Avoiding Usage in Remote areas. 4. Network Stability. 5. Using Consistent Data.</div> <div>AS</div>	Explore AS, differentiate
	<div>2. JOBS-TO-BE-DONE / PROBLEMS</div> <div>Jobs to be done : a. Upload the patient dataset b. Prepare Data c. Exploring the data d. Perform the metrics and rules e. Visualizing the data Problems a. Incorrect input b. Data Latency support c. Poor Network Standard</div> <div>J&P</div>	<div>9. PROBLEM ROOT CAUSE</div> <div>1. The Customer is located far from the City. 2. Misunderstanding of Customer while using the Product tool. 3. Bandwidth of the device does not support the product tool. 4. Lack of Communication Inconsistent Data</div> <div>RC</div>	<div>7. BEHAVIOUR</div> <div>1. It can transfer Information Quickly. 2. Visualizes trends and changes in data Over time. 3. Widgets and data Components are Effectively presented. 4. Easily Customizable. Displays Output Clearly.</div> <div>BE</div>	

Identifying strong TR & EM	<div><div>3. TRIGGERS</div><div>TR</div><div><p>What triggers customers to act? i.e. seeing their neighbour installing solar panels, reading about a more efficient solution in the news.</p><p>What triggers customers to act?</p><p>i.e. seeing their neighbour installing solar panels, reading about a more efficient solution in the news. The triggers for my customers are</p><ol style="list-style-type: none">1. Facing the existing challenges, and difficulties2. Looking at other sectors growing3. Advancements and growth in technology4. Increased productivity from hospital management system5. Increased analytics work</div></div>	<div><div>10. YOUR SOLUTION</div><div>SL</div><div><p>If you are working on an existing business, write down your current solution first, fill in the canvas, and check how much it fits reality.</p><p>If you are working on a new business proposition, then keep it blank until you fill in the canvas and come up with a solution that fits within customer limitations, solves a problem and matches customer behaviour.</p><ol style="list-style-type: none">a. Grouping related metrics.b. Using most efficient Visualization.c. Rounding off the numbers in the product.d. Use Size and position to show hierarchy.e. Includes only essential data.f. Short and Precise and is interactive.g. Evolving products from its negatives.h. An informative, creative dashboard can be created to present the data and utilize it for prior proper planning and resource allocation.</div></div>	<div><div>8. CHANNELS of BEHAVIOUR</div><div>CH</div><div><div><div>8.1 ONLINE</div><div>What kind of actions do customers take online? Extract online channels from #7</div><div>Customers can purchase the service/product and use it to store patients data regularly, maintain their details, create dashboards and work on it online efficiently and effectively</div></div><div><div>8.2 OFFLINE</div><div>What kind of actions do customers take offline? Extract offline channels from #7 and use them for customer development.</div><div>By Using the collected data, customers can interpret, analyze, and utilize the data to allocate resources, schedule jobs to staffs, do planning for proper management of hospital</div></div></div></div>
	<div><div>4. EMOTIONS: BEFORE / AFTER</div><div>EM</div><div><p>How do customers feel when they face a problem or a job and afterwards?</p><p>i.e. lost, insecure > confident, in control - use it in your communication strategy & design.</p><p>Before:</p><ol style="list-style-type: none">1. As expected, to work in time deliverable.2. Inefficient time management3. Poor resource allocation, staffing4. Worried about huge stuff of work, workload<p>After:</p><p>Delay due to the Problems that were triggered and makes Frustration</p></div></div>		