## 1. CUSTOMER SEGMENTS

Management of inventory process makes them to work efficient and time efficient, and also they know their options to be selected while ordering their stocks and products in time without running out stocks

### 6. CUSTOMER

Management of inventory can be monitor Through only smart device and all the data are stored in the multiple device

## 5.AVAILABLESOLUTIONS

using smart mobility is the concept of connecting the each and every products in the inventory system.

## NS

Explore As,

## 2. JOBS-TO-BE-DONE / PROBLEMS

- 1. Products with neither too little nor too much in hand
- 2. Waste in expiring products
- Without stock losing of customers
- 4. Focus on customers product purchase details

# 9. PROBLEM ROOT CAUSE

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- 1. The uncontrolled orders with out proper stock data and sales patten.
- Not monitoring on expiring goods and products on daily bases.

## **7.BEHAVIOUR**

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waiting for stocks becomes very tension and may be it takes very long time to deliver the products on time so the sales rate become decrease due delay and also the products do not get sell will get expiry

#### 3. TRIGGERS

- 1. one work at a time
- 2. Lack in concentration
- 3. Lack in time management

#### 4.EMOTIONS:BEFORE/AFTER

- 1. Stress
- Anxiety
- 3. Physical illness

## 10. YOUR SOLUTION

Applications have been developed to help retailers track and manage stocks related to their own products. The System will ask retailers to create their accounts by providing essential details. Retailers can access their accounts by logging into the application. Once retailers successfully log in to the application they can update their inventory details, also users will be able to add new stock by submitting essential details related to the stock. They can view details of the current inventory. The System will automatically send an email alert to the retailers when stock reaches to the certain limit in their accounts. So that they can order new stock.

#### 8.CHANNELS of BEHAVIOUR

#### 1.ONLINE

The products are monitored regularly by fixing time .

### 2.OFFLINE

Orders are placed on based the notification through the mail .