

PROBLEM-SOLUTION FIT

Date	30 September 2022
Team ID	PNT2022TMID39817
Project Name	Inventory Management System for Retailers
Maximum Marks	2 Marks

DefineCS, fitintoCC	<p>1. CUSTOMER SEGMENT(S) CS</p> <p>-The Cashier trying to pay for his purchased stocks.</p>	<p>6. CUSTOMER CONSTRAINTS CC</p> <p>-There is no boundary of using this application. -Because the user who is having knowledge of this application can work on it easily.</p>	<p>5. AVAILABLE SOLUTIONS AS</p> <p>-Mentioned problem will be solve by clearing the source code.</p>	ExploreAS, differentiate
FocusonJ&P, tapintoBE, understandRC	<p>2. JOBS-TO-BE-DONE/PROBLEMS J&P</p> <p>-The purchased parties are in different colors. -Which makes confusion.</p>	<p>9. PROBLEM ROOT CAUSE RC</p> <p>-The problem is caused due to some technical error.</p>	<p>7.BEHAVIOUR BE</p> <p>-The user/customer use different devices in their hands. -Customer can use this application regularly while comparing to others.</p>	FocusonJ&P, tapintoBE, understandRC
IdentifystrongTR&EM	<p>3. TRIGGERS TO ACT TR</p> <p>-The application improves cash flow that motivates the customer to use the application.</p> <hr/> <p>4. EMOTIONS: BEFORE/AFTER EM</p> <p>Before –The user/customer who never have used before makes them anxious. After – As the user/customer knows how to use this application then they will become comfortable and friendly with this environment.</p>	<p>10. YOUR SOLUTION SL</p> <p>-The problem marked is rarely occurred in the system. -It takes time to disable the defects. -After solving the problem customer can pay without confusion.</p>	<p>8. CHANNELS OF BEHAVIOUR - Online CH</p> <p>- Videos/content made the user to use the application. - Advertise online with influence to test the product and promote it.</p> <hr/> <p>Offline</p> <p>- To advertise through news paper.</p>	Extract online &offline CH ofBE

DefineCS, fitintoCC	<p>1. CUSTOMER SEGMENT(S) CS</p> <ul style="list-style-type: none"> - The Student trying to get a practical research about inventory. 	<p>6. CUSTOMER CONSTRAINTS CC</p> <ul style="list-style-type: none"> -There is no boundary of using this application. -Because the user who is having knowledge of this application can work on it easily. 	<p>5. AVAILABLE SOLUTIONS AS</p> <ul style="list-style-type: none"> - Check the software and rectify the defects as soon as possible. 	ExploreAS, differentiate
FocusonJ&P, tapintoBE, understandRC	<p>2. JOBS-TO-BE-DONE/PROBLEMS J&P</p> <ul style="list-style-type: none"> -Clear the bugs in my software and re-check the source code, rectify the problem. -While handling the software it has bugs. 	<p>9. PROBLEM ROOT CAUSE RC</p> <ul style="list-style-type: none"> -The main cloud storage of the software is less -Some error occurred while developing the software 	<p>7.BEHAVIOUR BE</p> <ul style="list-style-type: none"> -The user/customer use different devices in their hands. -Customer can use this application regularly while comparing to others. 	FocusonJ&P, tapintoBE, understandRC
IdentifystrongTR&EM	<p>3. TRIGGERS TO ACT TR</p> <ul style="list-style-type: none"> -The application improves cash flow that motivates the customer to use the application. <hr/> <p>4. EMOTIONS: BEFORE/AFTER EM</p> <p>Before –The user/customer who never have used before makes them anxious. After – As the user/customer knows how to use this application then they will become comfortable and friendly with this environment.</p>	<p>10. YOUR SOLUTION SL</p> <ul style="list-style-type: none"> -This issue is commonly arrives in the software faced by many customers. -We will check the software and rectify the defects. -Helps the customer to feel easy while handling the software next time. 	<p>8. CHANNELS OF BEHAVIOUR - Online CH</p> <ul style="list-style-type: none"> - Videos/content made the user to use the application. - Advertise online with influence to test the product and promote it. <hr/> <p>Offline</p> <ul style="list-style-type: none"> - To advertise through news paper. 	Extract online &offline CH ofBE

DefineCS, fitintoCC	<p>1. CUSTOMER SEGMENT(S) CS</p> <p>- The Worker trying to use to software for a year.</p>	<p>6. CUSTOMER CONSTRAINTS CC</p> <p>-There is no boundary of using this application. -Because the user who is having knowledge of this application can work on it easily.</p>	<p>5. AVAILABLE SOLUTIONS AS</p> <p>-Will be resolved with increasing the life time of the license.</p>	ExploreAS, differentiate
FocusonJ&P, tapintoBE, understandRC	<p>2. JOBS-TO-BE-DONE/PROBLEMS J&P</p> <p>-Gets un-sync automatically after a year. -Which makes disappointed.</p>	<p>9. PROBLEM ROOT CAUSE RC</p> <p>-Expiry of license of the software in a year.</p>	<p>7.BEHAVIOUR BE</p> <p>-The user/customer use different devices in their hands. -Customer can use this application regularly while comparing to others.</p>	FocusonJ&P, tapintoBE, understandRC
IdentifystrongTR&EM	<p>3. TRIGGERS TO ACT TR</p> <p>-The application improves cash flow that motivates the customer to use the application.</p> <hr/> <p>4. EMOTIONS: BEFORE/AFTER EM</p> <p>Before –The user/customer who never have used before makes them anxious. After – As the user/customer knows how to use this application then they will become comfortable and friendly with this environment.</p>	<p>10. YOUR SOLUTION SL</p> <p>-Common problem faced by many users. -Even though not a problem it is an stabilized cause of the software. -Will be solved by increasing the life time of the license for using the software</p>	<p>8. CHANNELS OF BEHAVIOUR - Online CH</p> <p>- Videos/content made the user to use the application. - Advertise online with influence to test the product and promote it.</p> <hr/> <p>Offline</p> <p>- To advertise through news paper.</p>	Extract online &offline CH ofBE

DefineCS, fitintoCC	<p>1. CUSTOMER SEGMENT(S) CS</p> <p>- The Customer trying to add products for billing.</p>	<p>6. CUSTOMER CONSTRAINTS CC</p> <p>-There is no boundary of using this application. -Because the user who is having knowledge of this application can work on it easily.</p>	<p>5. AVAILABLE SOLUTIONS AS</p> <p>-Will be solved by clearing the choices in the delete option in source code,</p>	ExploreAS, differentiate
FocusonJ&P, tapintoBE, understandRC	<p>2. JOBS-TO-BE-DONE/PROBLEMS J&P</p> <p>-While deleting a single product in the list, the other products gets deleted.</p>	<p>9. PROBLEM ROOT CAUSE RC</p> <p>-This happens due to inability of the software to delete a single item.</p>	<p>7.BEHAVIOUR BE</p> <p>-The user/customer use different devices in their hands. -Customer can use this application regularly while comparing to others.</p>	FocusonJ&P, tapintoBE, understandRC
IdentifystrongTR&EM	<p>3. TRIGGERS TO ACT TR</p> <p>-The application improves cash flow that motivates the customer to use the application.</p> <hr/> <p>4. EMOTIONS: BEFORE/AFTER EM</p> <p>Before –The user/customer who never have used before makes them anxious. After – As the user/customer knows how to use this application then they will become comfortable and friendly with this environment.</p>	<p>10. YOUR SOLUTION SL</p> <p>-The problem mentioned is said by many customers. -Working to solve it -Will be solved by clearing the choices in the delete option in the source code.</p>	<p>8. CHANNELS OF BEHAVIOUR - Online CH</p> <p>- Videos/content made the user to use the application. - Advertise online with influence to test the product and promote it.</p> <hr/> <p>Offline</p> <p>- To advertise through news paper.</p>	Extract online &offline CH ofBE