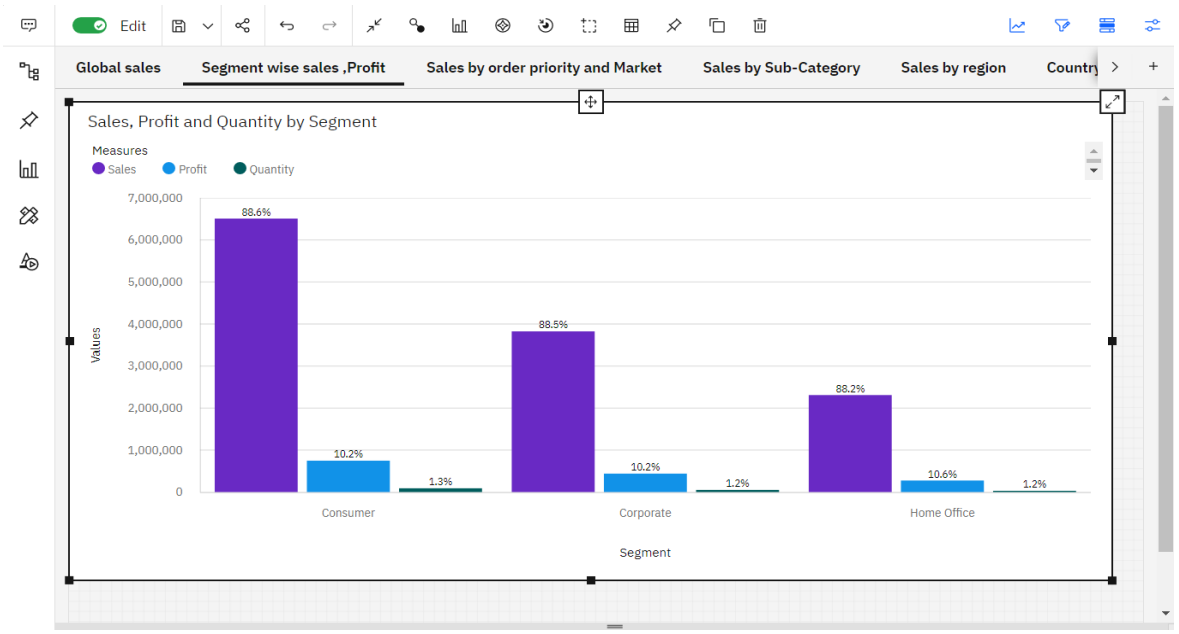
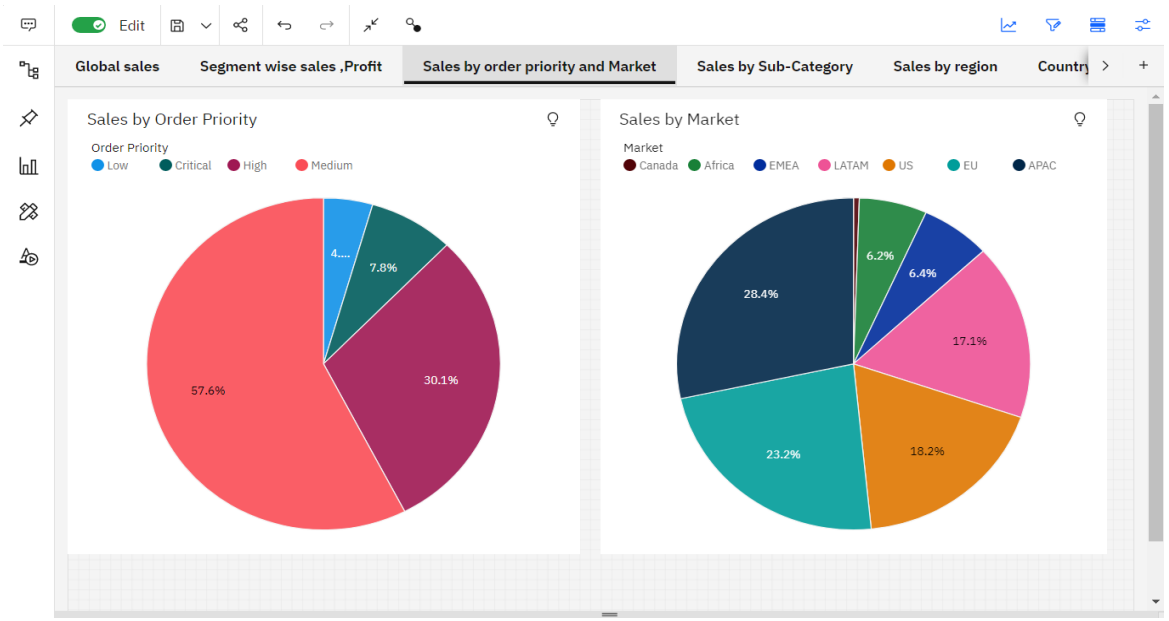
PROJECT DEVELOPMENT PHASE
SPRINT -2

Date	**05 November 2022**
Team ID	**PNT2022TMID23968**
Project Name	**Global Sales Data Analytics**

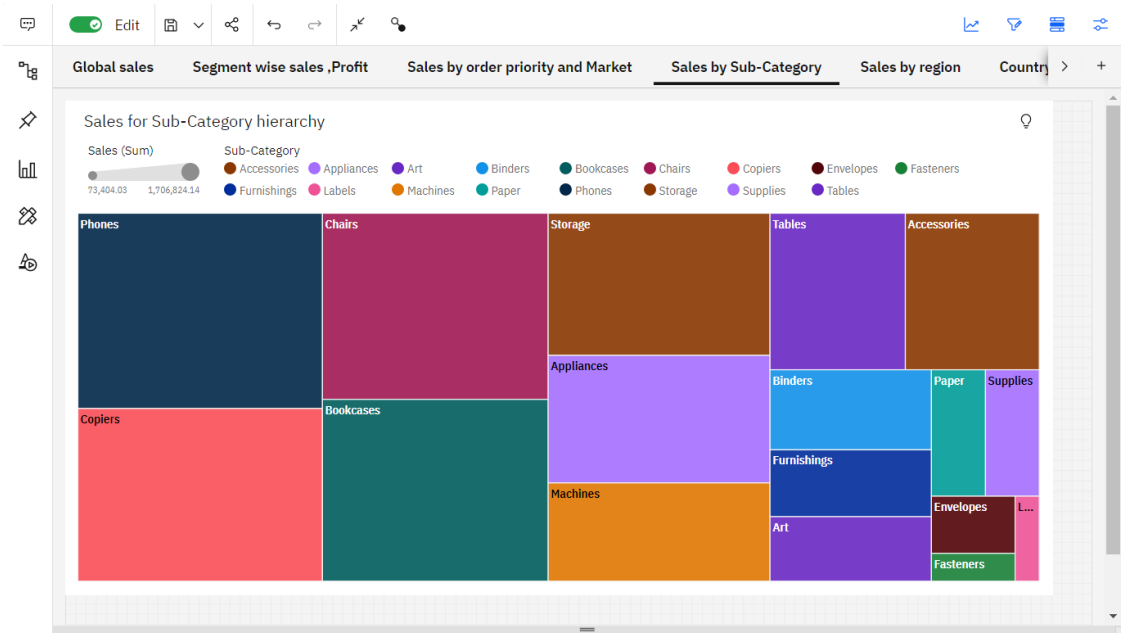
1. SEGMENT WISE SALES, PROFIT AND QUANTITY

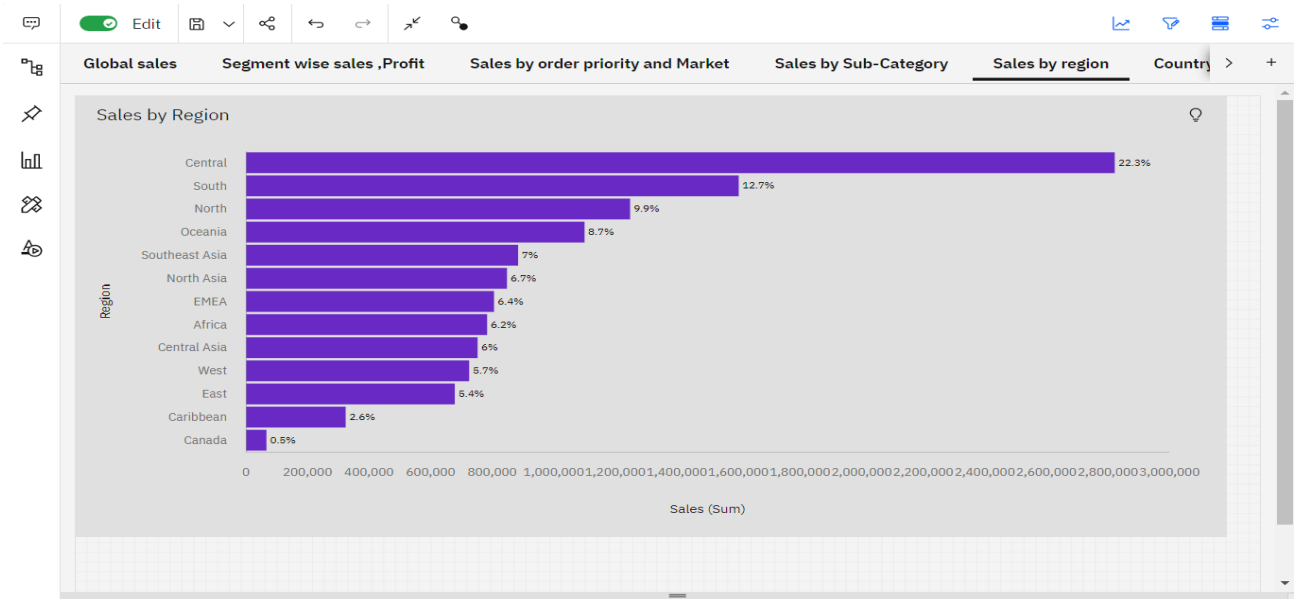




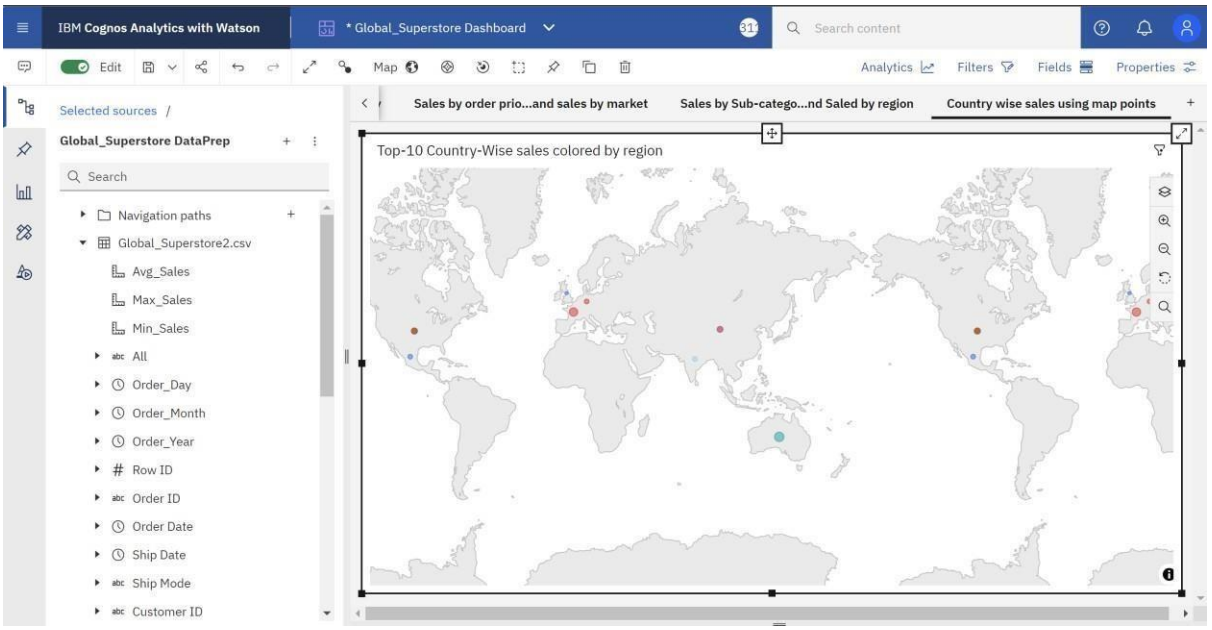
2. SALES BY ORDER PRIORITY AND SALES BY MARKET

3. SALES BY SUB-CATEGORY AND SALES BY REGION

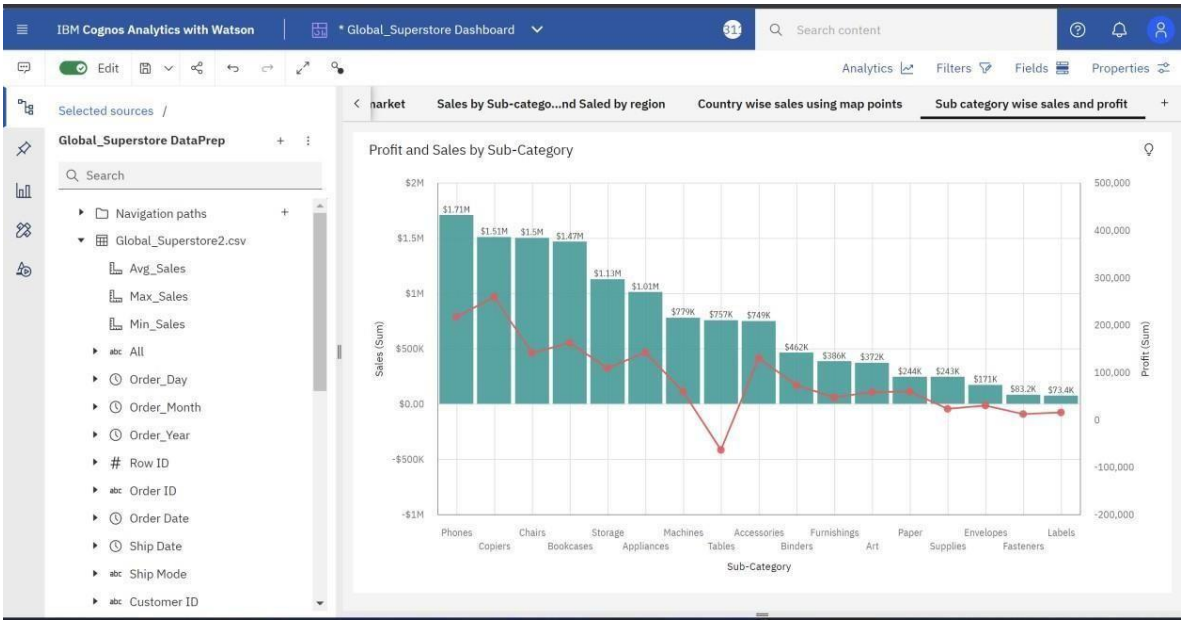




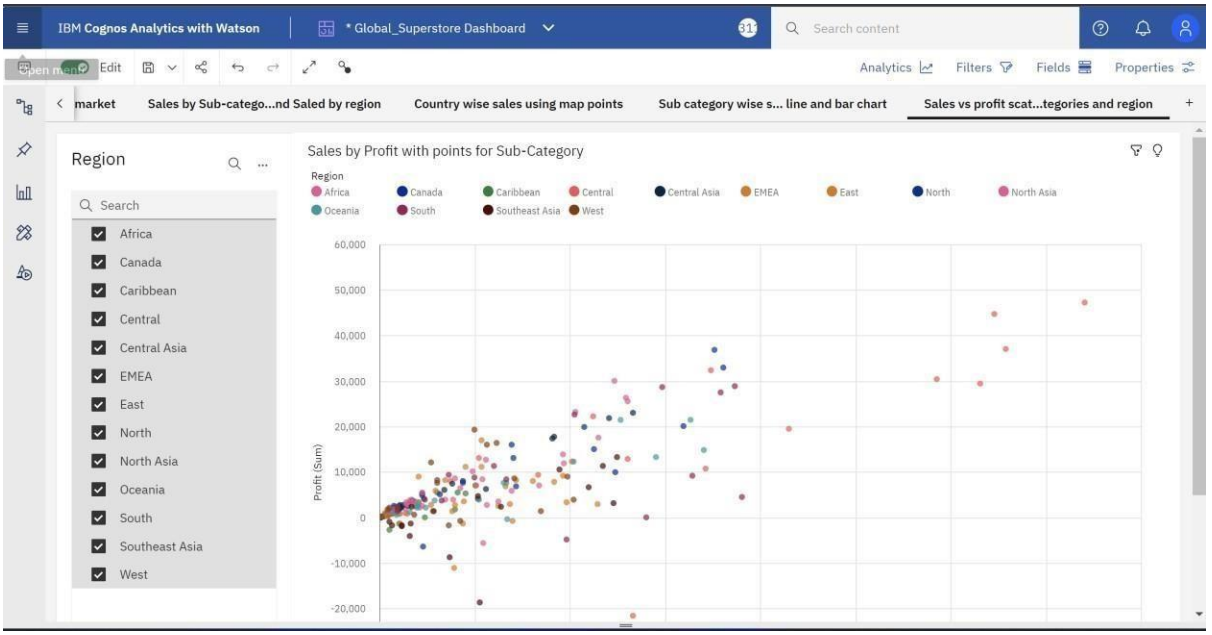
4. COUNTRY WISE SALES USING MAP POINTS



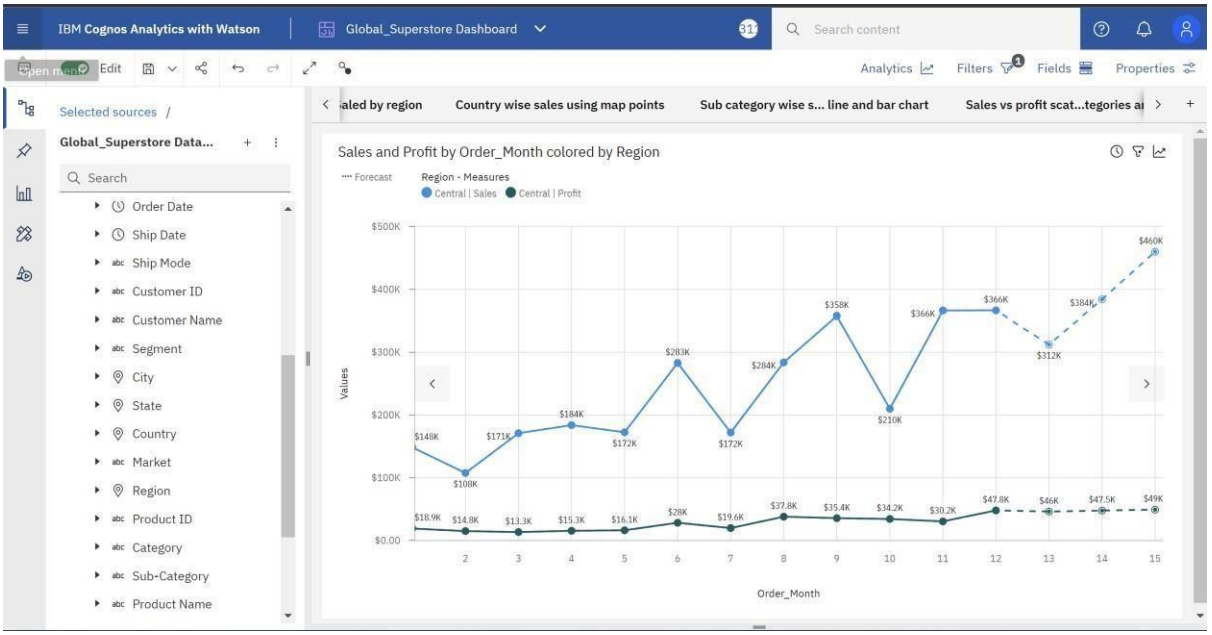
5. SUB CATEGORY WISE SALES AND PROFITS USING LINE AND BAR CHART



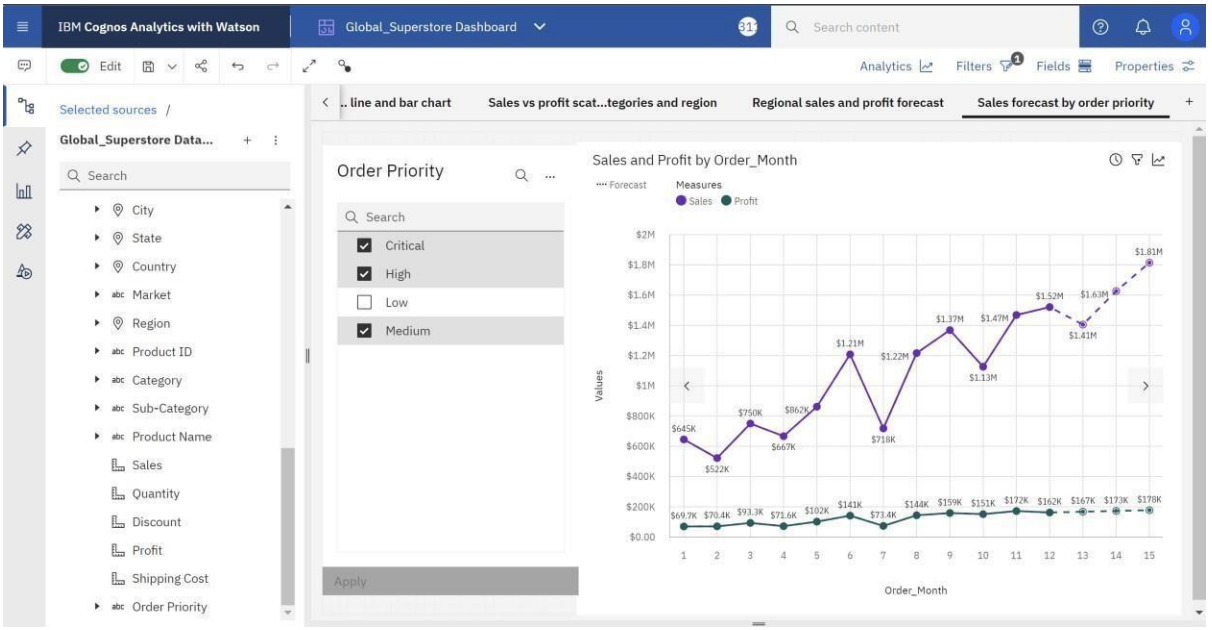
6. SALES VS PROFIT SCATTER PLOT WITH SUB-CATEGORIES AND REGIONS



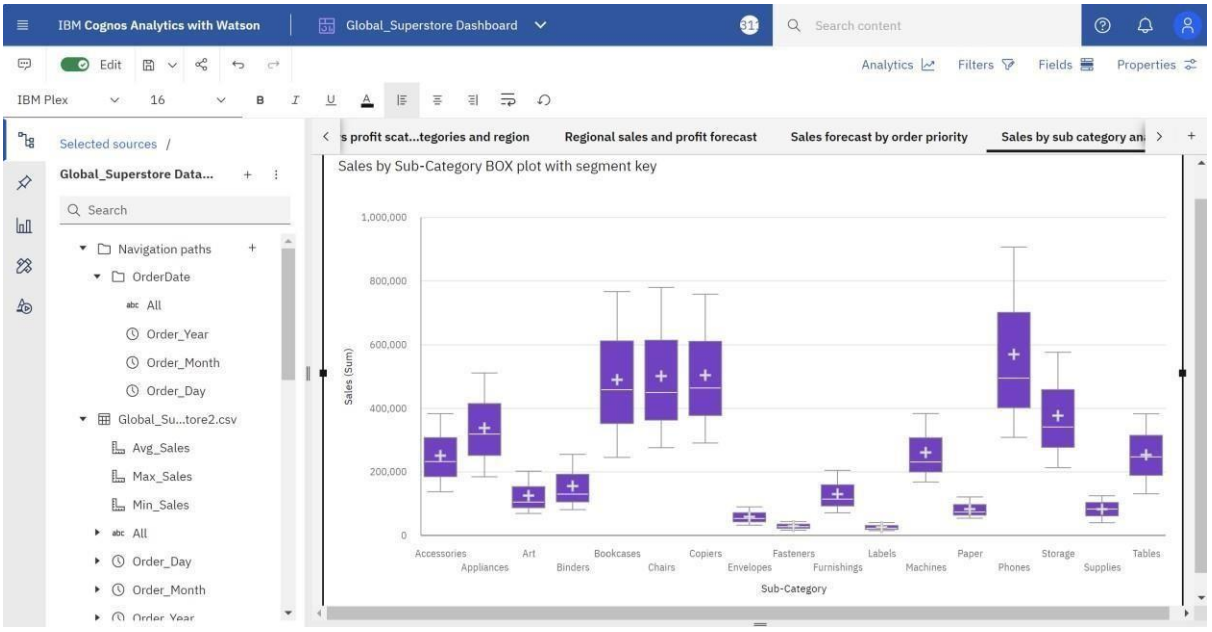
7. REGIONAL SALES AND PROFIT FORECAST



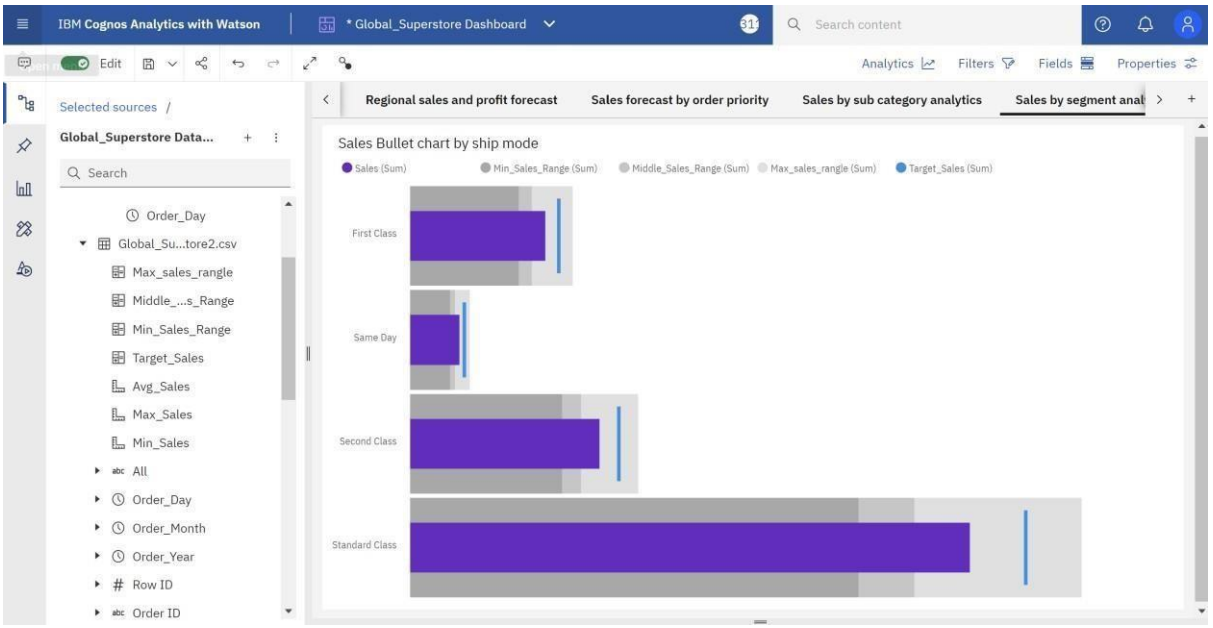
8. SALES FORECAST BY ORDER PRIORITY



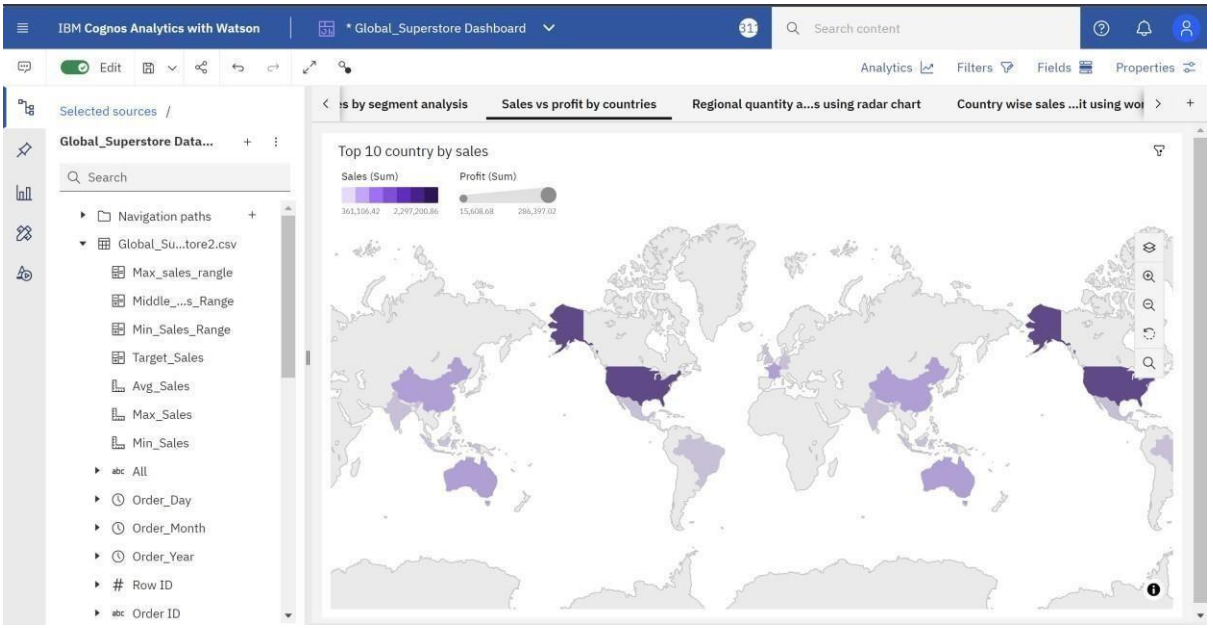
9. SALES BY SUB-CATEGORY ANALYTICS



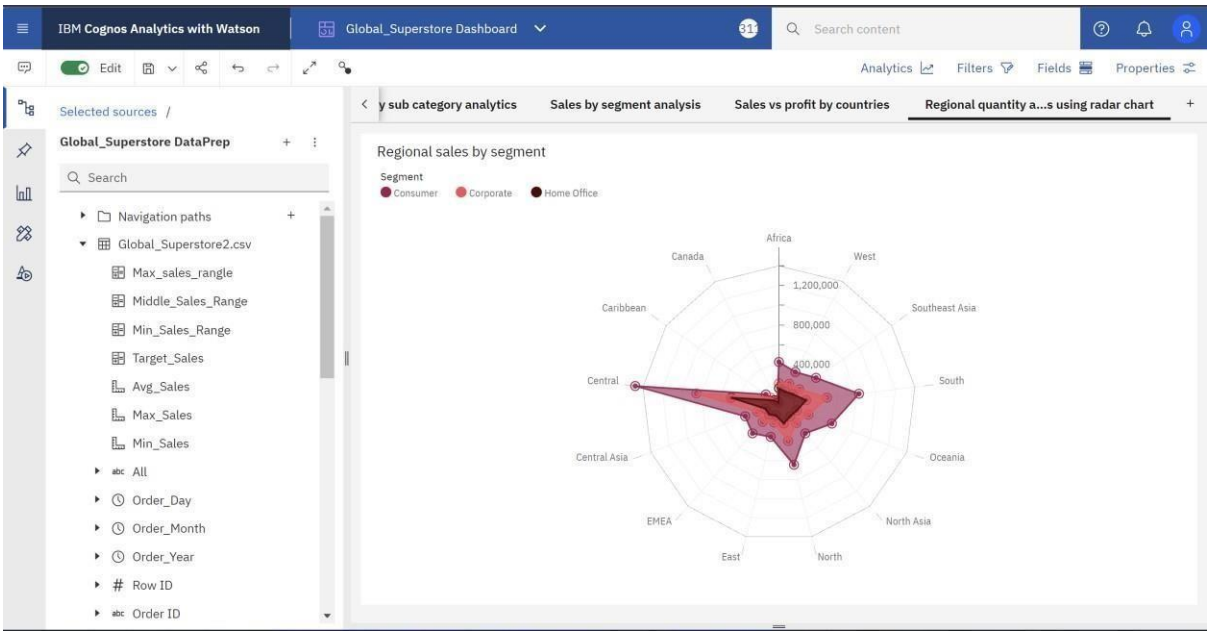
10. SALES BY SEGMENT ANALYSIS



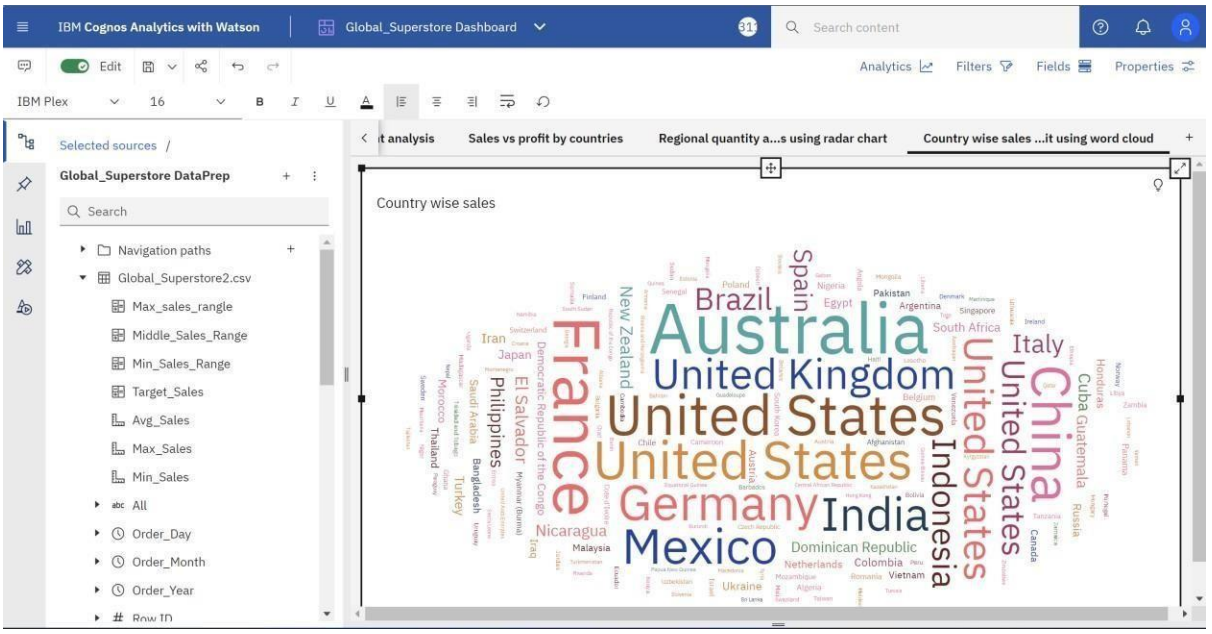
11. SALES VS PROFIT BY COUNTRIES



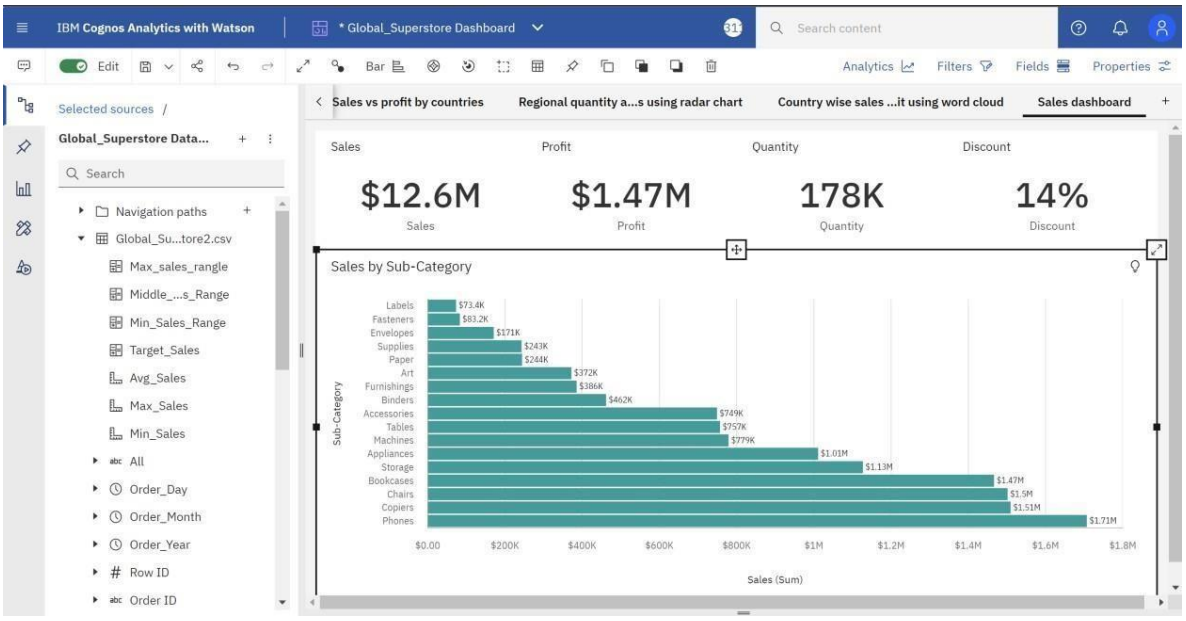
12. REGIONAL QUANTITY & SALES USING RADAR CHART



13. COUNTRY WISE SALES VS PROFIT USING WORD CLOUD



14. SALES DASHBOARD


IBM Cognos Analytics with Watson
* Global_Superstore Dashboard
Search content
Edit
Bar
Analytics
Filters
Fields
Properties
Selected sources /
Global_Superstore Data...
Search
Navigation paths
Global_Su...tore2.csv
Max_sales_rangle
Middle_...s_Range
Min_Sales_Range
Target_Sales
Avg_Sales
Max_Sales
Min_Sales
All
Order_Day
Order_Month
Order_Year
Row ID
Order ID
Sales vs profit by countries
Regional quantity a...s using radar chart
Country wise sales ...it using word cloud
Sales dashboard
Sales
$12.6M
Profit
$1.47M
Quantity
178K
Discount
14%
Sales by Sub-Category
Labels $73.4K
Fasteners $83.2K
Envelopes $171K
Supplies $243K
Paper $244K
Art $372K
Furnishings $386K
Binders $462K
Accessories $749K
Tables $757K
Machines $779K
Appliances $1.01M
Storage $1.13M
Bookcases $1.47M
Chairs $1.5M
Copiers $1.51M
Phones $1.71M
Sub-Category
$0.00
$200K
$400K
$600K
$800K
$1M
$1.2M
$1.4M
$1.6M
$1.8M
Sales (Sum)