

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)</div> <div><ul style="list-style-type: none">IndustriesSchoolsMallsHospitals and fire occurring places</div>	<div>6. CUSTOMER CONSTRAINTS</div> <div><ul style="list-style-type: none">To give alert to the workers if any fire accident causes.Advanced fire management system.</div>	<div>5. AVAILABLE SOLUTIONS</div> <div><ul style="list-style-type: none">Detection of fire and giving alarm system.Fire detection and alert through message system.</div>	Explore AS, differentiate
	<div>2. JOBS-TO-BE-DONE / PROBLEMS</div> <div><ul style="list-style-type: none">To reduce the fire accidents in industries.Identifying the occurrence of fire accidents in industries and so many places.</div>	<div>9. PROBLEM ROOT CAUSE</div> <div><ul style="list-style-type: none">Chemical explosionsUnmaintained electric circuitsManmade mistakes.Electronic devices breakdown.</div>	<div>7. BEHAVIOUR</div> <div><ul style="list-style-type: none">No faulty connections.Maintenance should be done.Installation of devices should be perfect way.</div>	

	<div>3. TRIGGERS</div> <div><ul style="list-style-type: none">Giving alert to the workers.Giving warnings.Awareness over fire safety</div>	<div>10. YOUR SOLUTION</div> <div>Improving the fire management system with advanced technology where fire, temperature and humidity are continuously detected and in case of any fire alarm should be raised and message should be sent to the fire stations.</div>	<div>8. CHANNELS of BEHAVIOUR</div> <div>Online: The message was sent to the officers in fire station through the usage of gsm module. Offline: Protecting workers from fire using extinguishers.</div>

4. EMOTIONS: BEFORE / AFTER	EM	
<div>Before: Scared of loss of life Loss of property. After: Life is in safe hands No tension while working or maintaining in the industries.</div>		