

PROBLEM-SOLUTION FIT

INVENTORY MANAGEMENT SYSTEM
FOR
RETAILERS

Team ID: PNT2022TMID39828

Team Leader: K. Praveen Rajan
Team Member: B.L. Raj Kumar
Team Member: P. Muthu Narayanan
Team Member: R. Dinesh Kannan

Define CS, fit into CC	<p>1. CUSTOMER SEGMENT(S) CS</p> <p>The user/customer who belonging to the shop.</p>	<p>6. CUSTOMER CONSTRAINTS CC</p> <p>- There is no boundation of using this application because the user/customer who is having knowledge of this application can work on it easily.</p>	<p>5. AVAILABLE SOLUTIONS AS</p> <p>-The user Schedule frequent stock auditing like daily cycle counting of different stock categories in small, manageable batches.</p>	Explore AS, differentiate		
	Focus on J&P, tap into BE, understand RC	<p>2. JOBS-TO-BE-DONE / PROBLEMS J&P</p> <p>-The user/customer trying to buy a product but, I can't buy the product because the data is inaccurate which was shown in the list.</p>	<p>9. PROBLEM ROOT CAUSE RC</p> <p>-The user/customer is new to use the application. -And the user shouldn't know how to upload the products.</p>		<p>7. BEHAVIOUR BE</p> <p>-The user/customer use different devices in their hands. -People who do online Shopping can use this application regularly while comparing to others.</p>	Focus on J&P, tap into BE, understand RC
		Identify strong TR & EM	<p>3. TRIGGERS TR</p> <p>-The user should read the instruction to use the application easily.</p> <hr/> <p>4. EMOTIONS: BEFORE / AFTER EM</p> <p>Before – The user/customer was uncomfortable to use the application before.</p> <p>After – As the user/customer knows how to use this application then they will become comfortable and friendly with this environment...</p>		<p>10. YOUR SOLUTION SL</p> <p>-The user should read the instruction given and to know how to upload the products. -The user should upload the products frequently in daily cycle manner.</p>	

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Purpose / Vision

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	Focus on J&P, tap into BE, understand RC	<p>2. JOBS-TO-BE-DONE / PROBLEMS J&P</p> <p>-The user/customer trying to know what inventory he/she have on hand but can't know because the inventory visibility is not much good in software.</p>	<p>9. PROBLEM ROOT CAUSE RC</p> <p>-The user/customer is new to use the application. -And the user shouldn't know how to use the application.</p>		<p>7. BEHAVIOUR BE</p> <p>-The user/customer use different devices in their hands. -People who do online Shopping can use this application regularly while comparing to others.</p>	Focus on J&P, tap into BE, understand RC
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Purpose / Vision

Define CS, fit into CC	<p>1. CUSTOMER SEGMENT(S) CS</p> <p>The user/customer who belonging to the shop.</p>	<p>6. CUSTOMER CONSTRAINTS CC</p> <p>- There is no boundation of using this application because the user/customer who is having knowledge of this application can work on it easily.</p>	<p>5. AVAILABLE SOLUTIONS AS</p> <p>-The user should use online support training to help employees to learn best practices for working with specialized inventory management software.</p>	Explore AS, differentiate		
	Focus on J&P, tap into BE, understand RC	<p>2. JOBS-TO-BE-DONE / PROBLEMS J&P</p> <p>-The user/customer trying to work with the inventory software but it is more complicated because there is lack of expertise.</p>	<p>9. PROBLEM ROOT CAUSE RC</p> <p>-The user/customer is new to use the application. -And the user shouldn't know how to use the application.</p>		<p>7. BEHAVIOUR BE</p> <p>-The user/customer use different devices in their hands. -People who do online Shopping can use this application regularly while comparing to others.</p>	Focus on J&P, tap into BE, understand RC
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Purpose / Vision

Define CS, fit into CC	1. CUSTOMER SEGMENT(S) CS The user/customer who belonging to the shop.	6. CUSTOMER CONSTRAINTS CC - There is no boundation of using this application because the user/customer who is having knowledge of this application can work on it easily.	5. AVAILABLE SOLUTIONS AS -The user Centralize your data with a cloud-based inventory management solution with real time data backup and automated inventory updates.	Explore AS, differentiate	
	2. JOBS-TO-BE-DONE / PROBLEMS J&P -The user/customer trying to buy the product but the stocks are not maintained properly Because the stocks are inconsistent. .	9. PROBLEM ROOT CAUSE RC -The user/customer is new to use the application. -And the user shouldn't know how to upload the products.	7. BEHAVIOUR BE -The user/customer use different devices in their hands. -People who do online Shopping can use this application regularly while comparing to others.		Focus on J&P, tap into BE, understand RC
	3. TRIGGERS TR -The user should read the instruction to use the application easily.	10. YOUR SOLUTION SL -The user should centralize the data with cloud based with backup and inventory updates.	8. CHANNELS of BEHAVIOUR - Online CH - Instructions given to the software should be followed properly. - Advertise online to make the shop famous.		
4. EMOTIONS: BEFORE / AFTER EM Before – The user/customer was uncomfortable to use the application before. After – As the user/customer knows how to use this application then they will become comfortable and friendly with this environment...	Offline - To buy the products and to check the available can use the application.				



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