Project Design Phase-I
Problem – Solution Fit Template

Date	3 November 2022
Team ID	PNT2022TMID52536
Project Name	Project – SKILL/JOB RECOMMENDER
Maximum Marks	2 Marks

Template:

Project Title : SKILL/JOB RECOMMENDER | Project Design Phase-1: Solution Fit | Team ID : PNT2022TMID52536

1. CUSTOMER SEGMENTS(S) (CS)

Customers who are searching jobs with suitable skills.

6. CUSTOMER CONSTRAIN (CC)

Not having enough money for survival

Do not have place to show their skills recruiters

5. AVAILABLE SOLUTIONS (AS)

Using online sites for searching jobs which only includes their qualification not showing their skills and also taking interviews in off campus will not provide enough opporyunities to be hired at their desired company.

Define CS, fit into CC / *Explore AS, differentiate*

2. PROBLEMS (J&P)

Existing jobs searching websites not provide enough opportunities to be hired by reputed companies.

Not enough opening for job prefrences.

9. PROBLEM ROOT (RC)

Existing solution will not provide enough opportunities for our customer to be hired, and show their skills to recruiters and this leads to poverty and also causing to lose dignity in society due to unemployment.

7. BEHAVIOR (BE)

When users apply for fraudulent jobs, they get unhappy due to wasted time.

When candidates with inadequate qualification apply for a position, employers become irritated.

Focus on J&P, tap into BE, understand RC / *Focus on J&P, tap into BE, understand RC*

3. TRIGGERS TO ACT (TR)

More opportunities for getting a job

Get job for your skill set.

4. EMOTION (EM)

BEFORE | AFTER
Stressed | Felling Connected
Unsatisfaction | Connected to the Society

10. YOUR SOLUTION (SL)

Recruiters can post for the openings in our applications.

Use a job search API to get the current job openings in the market which will fetch the data directly from the webpage.

By using this web applications job seekers directly choose their job related.

8. CHANNELS OF BEHAVIOR (CH)
online
Apply for jobs

Review job applications

Offline

Final level interviews

Finalize paperwork

Identify strong TR & EM / *Extract online & offline CH & BE*