

Define CS, fit into	<div>1. CUSTOMER SEGMENT (CS)</div> <div>Supervisors of swimming pools, lifeguards, and others</div>	<div>6. CUSTOMER CONSTRAINTS</div> <div>Funding, spending capacity, and resources</div>	<div>5. AVAILABLE SOLUTIONS</div> <div>The majority of smart enemy trackers have used to measure heart rate. The use of specialized drones for setting and saving swimmers who are drowning.</div>	Explore AS, differentiate
Focus on J&P, tap into BE, understand	<div>2. JOBS-TO-BE-DONE / PROBLEM</div> <div>J&amp;P</div> <div>Swimming is a risky exercise that requires precision, but it may also be fatal. Although there are lifeguards on duty, warmers may still encounter dangers underwater and in the lifeguards' patrol areas.</div>	<div>9. PROBLEM ROOT CAUSE</div> <div>RC</div> <div>Various health issues and amateur swimmers</div>	<div>7. BEHAVIOUR</div> <div>BE</div> <div>Discover a reliable installer and system operator for cameras</div>	Focus on J&P, tap into BE, understand
Identify strong T & E	<div>3. TRIGGERS</div> <div>TR</div> <div>When he finds a significant number of unanticipated drowning.</div>	<div>10. YOUR SOLUTION</div> <div>SL</div> <div>Utilizing YOLOV7, a real-time, economical. A system has been created that can recognize swimmers who are drowning; it includes a number of characteristics, such as sounding alerts and showing the exact location of a drowning person</div>	<div>8. CHANNELS of BEHAVIOUR</div> <div>CH</div> <div>ONLINE Using blogs and social Media  OFFLINE Computer programmers and</div>	Identify strong T & E
	<div>4. EMOTIONS: BEFORE / AFTER</div> <div>EM</div> <div>How do customers feel when they face a problem or a job and afterwards? Previously: tensed Later: Calm.</div>			

--	--	--	--