

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S) All Health Care sector based customers.</div> <div>CS</div>	<div>6. CUSTOMER CONSTRAINTS Low Budget, Poor Network Connection, No Available Devices.</div> <div>CC</div>	<div>5. AVAILABLE SOLUTIONS No available solution in the market. There is a need to create the required solution for the problem.</div> <div>AS</div>	Explore AS, differentiate
	<div>2. JOBS-TO-BE-DONE / PROBLEMS Customer should be able to use internet and know how to handle computers. The problem would be the data provided. The data should be related to the diseases</div> <div>J&P</div>	<div>9. PROBLEM ROOT CAUSE The doctors decide on the disease after the disease occur. This can be done using the experience accumulated by doctors. There is no way to predict the presence / possibility for disease. If there is a way to predict the the disease we can avoid casualty.</div> <div>RC</div>	<div>7. BEHAVIOUR The customer's takes consultes doctors for advice and they take tests to confirm the disease and takes medicines later.</div> <div>BE</div>	
Focus on J&P, tap into BE, understand RC	<div>3. TRIGGERS As the technology improves the need to use easy and accurate result producing applications makes the customer reach for the advanced technologies for solution.</div> <div>TR</div>	<div>10. YOUR SOLUTION Our solution uses the booming technology and it is easy to use and understand. It uses Machine Learning and predicts the outcome.</div> <div>SL</div>	<div>8.CHANNELS of BEHAVIOR 8.1 ONLINE Installation, registration, data upload, visualization for the application will be done online. 8.2 OFFLINE Data collection and organizing the data will be done offline,</div> <div>CH</div>	Focus on J&P, tap into BE, understand RC
	<div>4. EMOTIONS: BEFORE / AFTER Before: Customers are uncertain of the Precision. After: Is more confident on the precision and integrity of the result.</div> <div>EM</div>			
Identify strong TR & EM				Identify strong TR & EM

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