SS.

tap into BE, understand Focus

Identify strong

1. CUSTOMER SEGMENT(S)

- CS
- 6. CUSTOMER

- CC
- 5. AVAILABLE SOLUTIONS

AS

-> Diabetic Retinopathy patients.

- -> Diabetic Retinopathy can lead to other serious issues like blindness
- -> Distorted vision will cause inflammation in the eve.
- -> Treatment might be expensive in later stages.
- -> Poor diet, lack of physical activities and poor self-monitoring of glucose levels are some of the most common obstacles faced by Diabetic patients.
- > The manual diagnosis process of DR retina fundus images obtained by ophthalmologists is a time consuming, cumbersome, costly process and is prone to misdiagnosis unlike computer-aided diagnosis systems which are guick, cheap and simple to use.

2. JOBS-TO-BE-DONE / PROBLEMS

J&P

9. PROBLEM ROOT CAUSE



7. BEHAVIOUR

BE

Focus on J&P, tap into BE, understand

Extract online & offline CH of

- -> Make more discussions with a patient who has already tested and determine the severity.
- -> Accuracy and timely results are the problems.
- -> To determine if surgery or laser treatment is required.
- -> More research on specifications and reliability of the test.
- -> In all cases sugar builds up in the bloodstream, the exact cause of most types of diabetes is not unknown.
- ->This is because the pancreas doesn't produce enough insulin.
- -> Both type 1 and type 2 diabetes may be caused by a combination of genetic or environmental factors.
- -> Directly related: Visit specialist, get treatment.
- -> Indirectly associated: Empowered technology, environmental threats affect their life difficulty in society.

3. TRIGGERS



- -> Patients are anxious and in need of instant results.
- -> They often google the symptoms and treatment, and can misjudge the situation.

4.EMOTIONS: BEFORE/AFTER

EM

BFFORF:

Insecure, stressed, dependent.

AFTER:

Secured, Confidence, Independent.

10. YOUR SOLUTION



8. CHANNELS of BEHAVIOUR



- -> Multi-layer neural networks like deep NN.
- -> Due to the fact that data's structure is Image. the best type of neural network satisfying our goal is Convolutional Neural Networks.
- -> Pre-processing data, Normalization, Creating Deep Neural Network and final model.

CH8.1 ONLINE

- -> Giving them specialized equipment to supplement educational programs would help them become more mentally and emotionally healthy.
- 8.2 OFFLINE
- -> Their lives are mostly impacted by entering our direct society, which includes schools, colleges and workplaces.