Project Design Phase-I

Problem Solution Fit

Date	08/10/ 2022	
Team ID	PNT2022TMID27908	
Project Name	Industry-specific intelligent fire management system	

Define CS, fit into CL	1. CUSTOMER SEGMENT(S) Who is your customer? eg. working parents of 0-5 y.o. kids Industries	Expense Carelessness Tedious process. CL Budget, Devices CL CL CL CL CL CL CL CL CL C	5. AVAILABLE SOLUTIONS PLUSES & MINUSES Whi Usage of water and sand by workers Using fire extinguishers and calling fire engine Pros-Controls spread of fire Cons-Delayed process
Focus on PR, tap into BE, understand RC	Prevents fire Fast fire alerts Protects industry machines from damage Saves lives	Carelessness of workers Delayed response from fire stations To avoid fire accidents and deaths	7. BEHAVIOR + ITS INTENSITY Direct: If any malfunction coccurs the customers can report to the concerned department. Indirect: citizens can volunteer.
Identify strong TR & EM	3. TRIGGERS TO ACT • It costs human lives • Seeing other industries installing the system • To prevent machines from getting damaged 4. EMOTIONS BEFORE / AFTER Before: insecure, fear After: happy, pleasant, satisfied and stressfree, confident	The proposed system detects gases and flames, automatically turns on sprinklers and exhaust fans, and notifies the authorities and fire station using IOT.	8. CHANNELS of BEHAVIOR Create awareness through social media and share their views on issues and queries can be resolved through the respective platform Create awareness through campaign, broadcasting and organising programs by visiting the industries.