

Project Design Phase-II

CUSTOMER JOURNEY MAP

Date - 11 October 2022

Team ID - PNT2022TMID16862

Project Name - Traffic and Capacity Analytics for Major Ports

PHASE OF JOURNEY	DISCOVERY	REGISTRATION	ONBOARDING AND FIRST SESSION
ACTIONS What does the customer do?	<div>Search the database across the ports.</div> <div>Views the traffic and capacity details of the ports</div>	<div>Connect their private account</div> <div>Choose the respected plans</div> <div>Start free trial</div>	<div>Explore the dashboard options.</div> <div>Use filters to customize the traffic in ports.</div> <div>Track the status of ports.</div>
TOUCHPOINT What part of the service do they interact with	<div>Cargo tracking</div> <div>Government portal</div> <div>Organization portal</div>	<div>Security measures.</div> <div>Login page should not be complicated</div> <div>Confirmation mail or OTP will be provided.</div>	<div>Visualization of cargo in regions.</div> <div>Can calculate the profit and loss.</div> <div>Carrier integration gives planned and arrival date</div>
CUSTOMER THOUGHT What is the customer thinking?	<div>I want to view real traffic status</div> <div>Will I get properly predicted congestion?</div>	<div>No issues in server</div> <div>I worry about plying before the trial.</div> <div>Can easily decide their destination?</div>	<div>24*7 customer service</div> <div>I can predict traffic and predict the congestion</div> <div>Helpful and friendly environment.</div>
CUSTOMER FEELING What is the customer feeling?	<div>😊</div>	<div>🤔</div>	<div>🥳</div>
OPPORTUNITIES	<div>Suggest trying an additional service</div> <div>Improvement in supply chain</div>	<div>Make the shipment shorter</div> <div>Review the history</div>	<div>Communicate with other users</div> <div>Provide free tools like container locker and port congestion predictor.</div>

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