Empathy Map

| | lame: Seeing: |
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| What does this person hear from authority figures, the media, the public and family and friends? | What does this person see around them? |
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| Y | |
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| Doing: | Saying: |
| What does this person spend their time doing? | What is this person's attitude in public? |
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| What causes the major worrie | |
| Pain: | Gain: |
| What are their fears and frustrations? | What do they want and need? |
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