

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)<div>CS</div><div>1.Job seeker</div><div>2. Student</div><div>3 Manager</div></div>	<div>6. CUSTOMER CONSTRAINTS<div>CC</div><div>1.Anxiety-customer began to get anxious when they still no idea about for their suitable job.</div><div>2.Mysteries-they might Called it mysteries which they can't able to conclude it (founded thing) and giveup.</div></div>	<div>5. AVAILABLE SOLUTIONS<div>AS</div><div>1.By searching jobs.</div><div>2. By gathering the information from the peoples and come to understanding.</div></div>	Explore AS, differentiate
	<div>2. JOBS-TO-BE-DONE / PROBLEMS<div>J&amp;P</div><div>1.Find the suitable job is difficult.</div><div>2.Giving the necessary information for particular thing which needs for customer.</div></div>	<div>9. PROBLEM ROOT CAUSE<div>RC</div><div>1.Unaware of the object</div><div>2.New to environment</div></div>	<div>7. BEHAVIOUR<div>BE</div><div>When the user Don't have the knowledge about particular thing (finding job) this kind of situation occurs.</div></div>	
Identify strong TR & EM	<div>3. TRIGGERS<div>TR</div><div><div>To help peoples to get extra knowledge about thething in.</div></div></div>	<div>10. YOUR SOLUTION<div>SL</div><div><div>To develop and end to end web application capable of displaying current job opening based on the user skill set. Students can also enquire about skills that are required to their desired job.</div></div></div>	<div>8.CHANNELS of BEHAVIOUR<div>CH</div><div>8.1 ONLINE<div><div>Online websites</div><div>Social media platforms</div></div><div>8.2 OFFLINE<div><div>Customer throw words.</div></div></div></div></div>	Identify strong TR & EM
	<div>4. EMOTIONS: BEFORE / AFTER<div>EM</div><div><div>Before: unease about something with an uncertain outcome (showing worry)</div><div>After: pleasure of blessedness and brightness in face.</div></div></div>			