PROJECT DEVELOPMENT PHASE
SPRINT -3
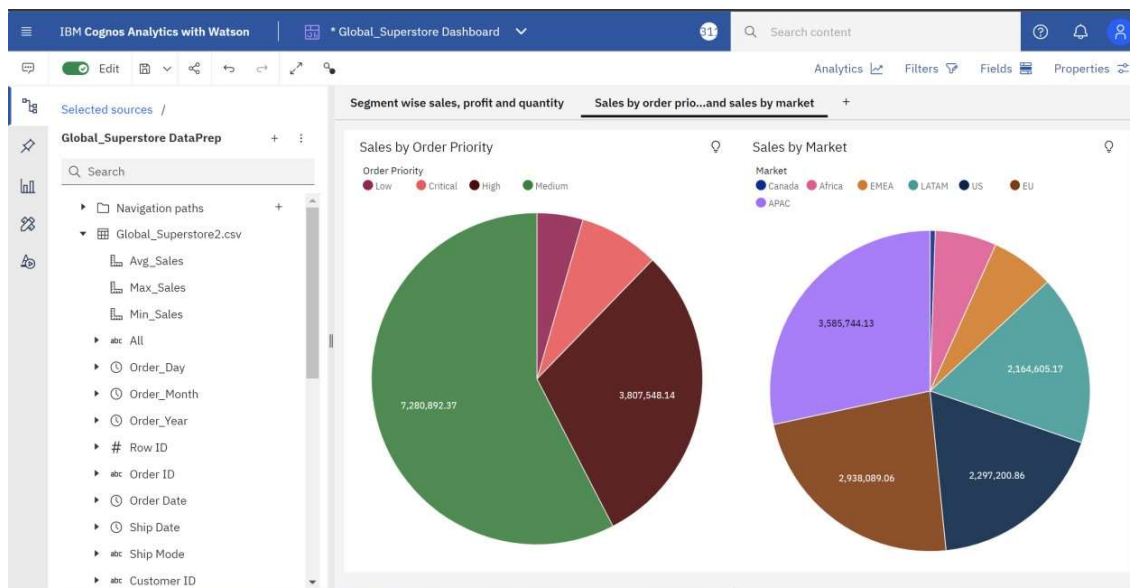
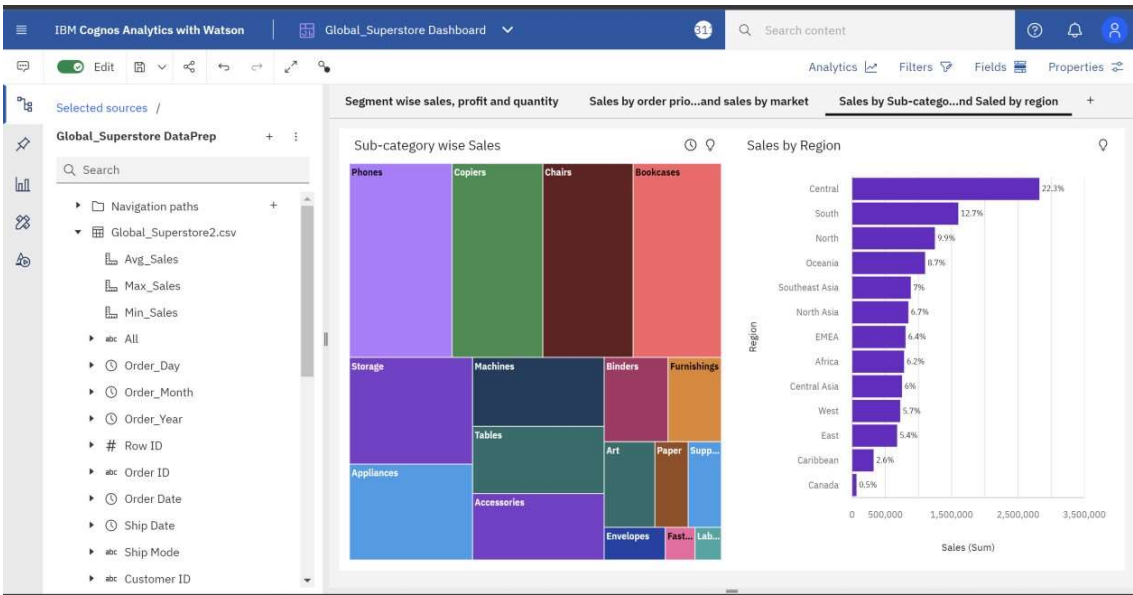| Date	12 November 2022
Team ID	PNT2022TMID53263
Project Name	Project - Global Sales Data Analytics

IBM Dash-board:

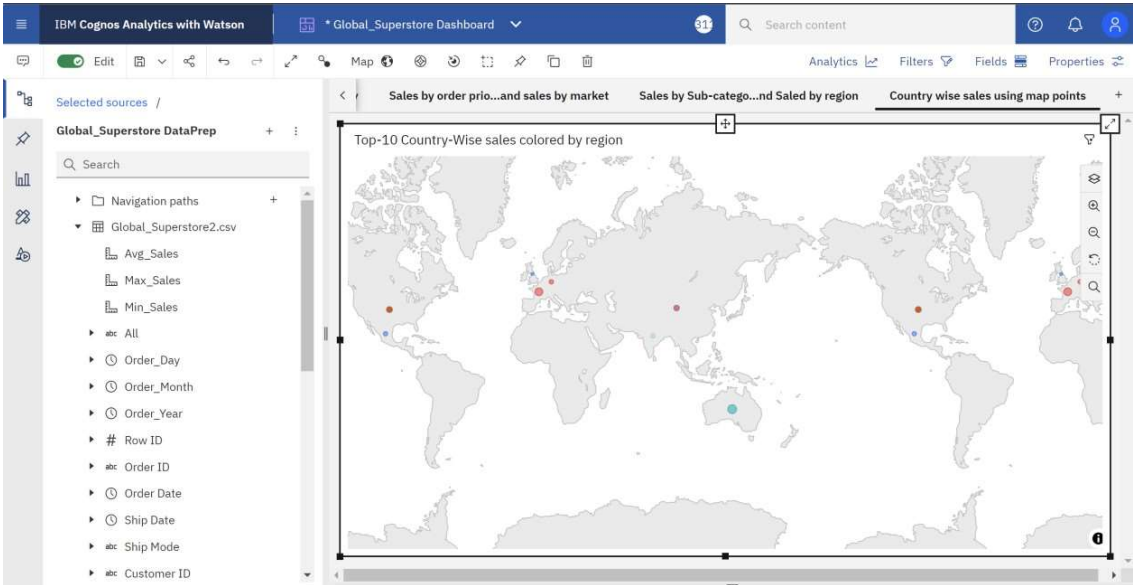### 1. SEGMENT-WISEISE SALES, PROFIT, AND QUANTITY
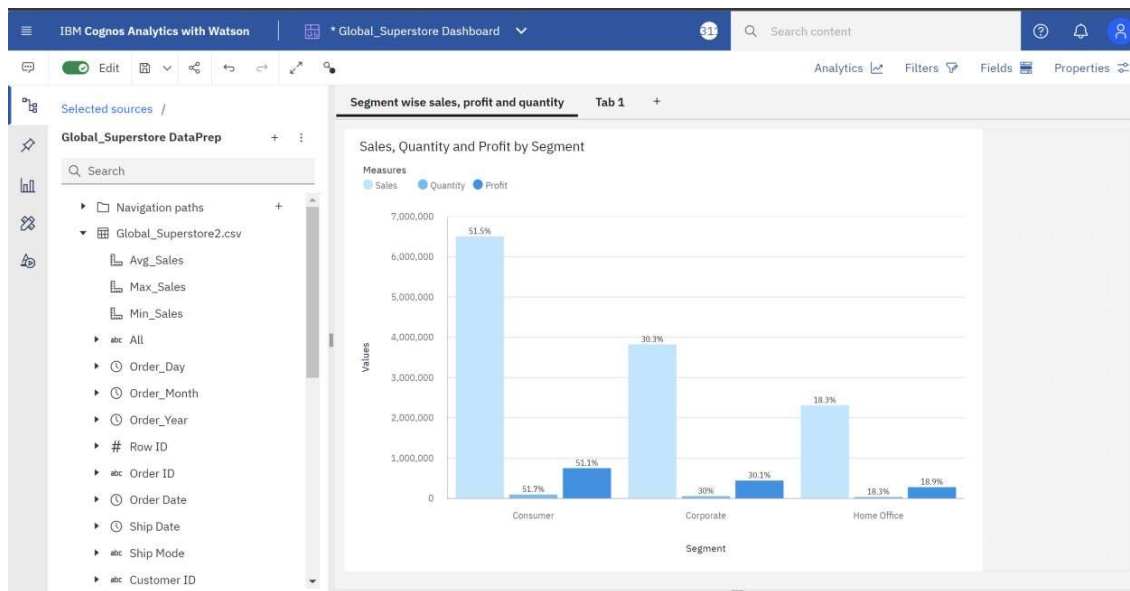
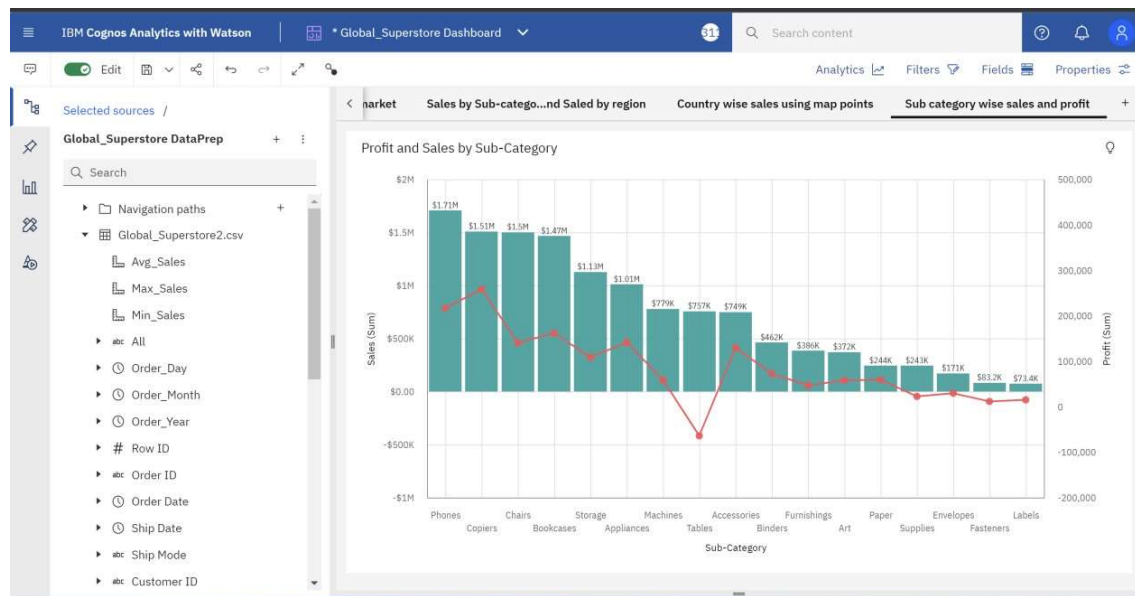
2. SALES BY ORDER PRIORITY AND SALES BY MARKET

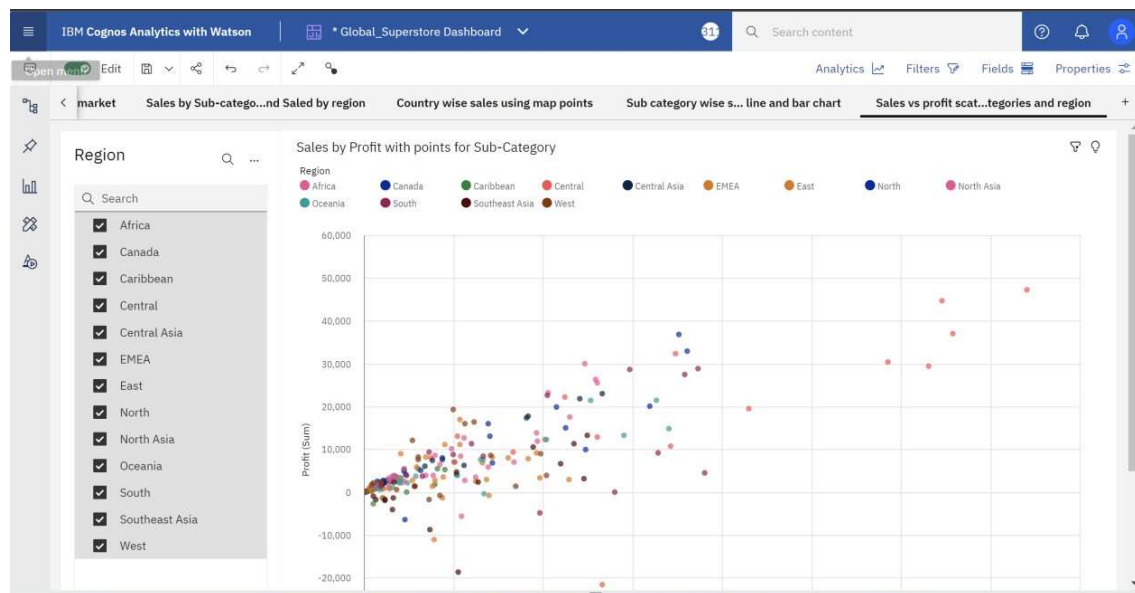# 3.SALES BY SUB-CATEGORY AND SALES BY REGION

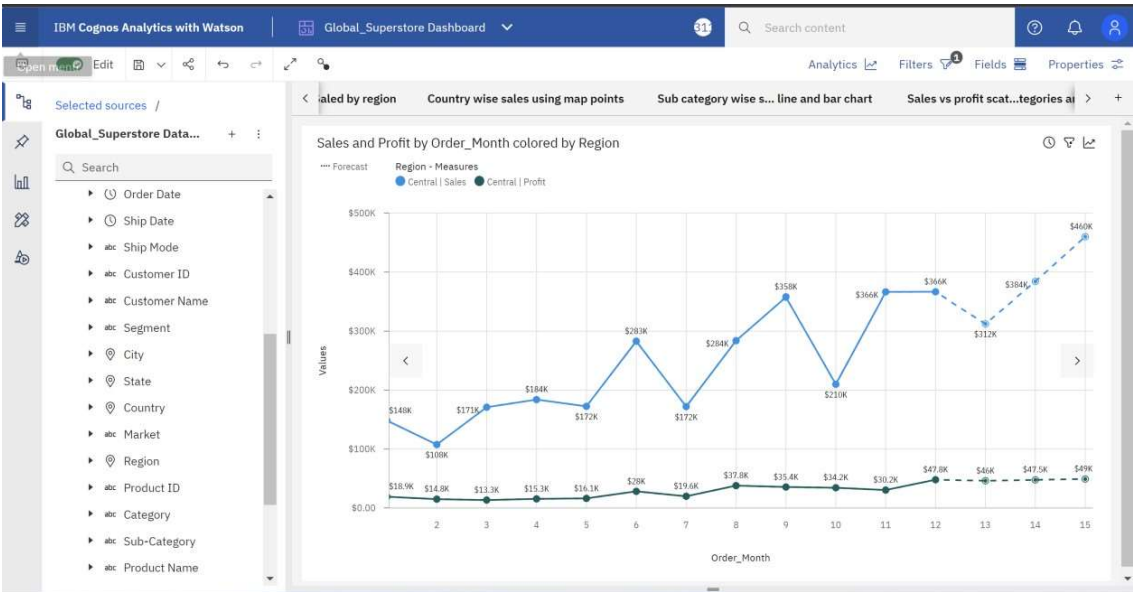# 4.COUNTRY WISE SALES USING MAP POINTS

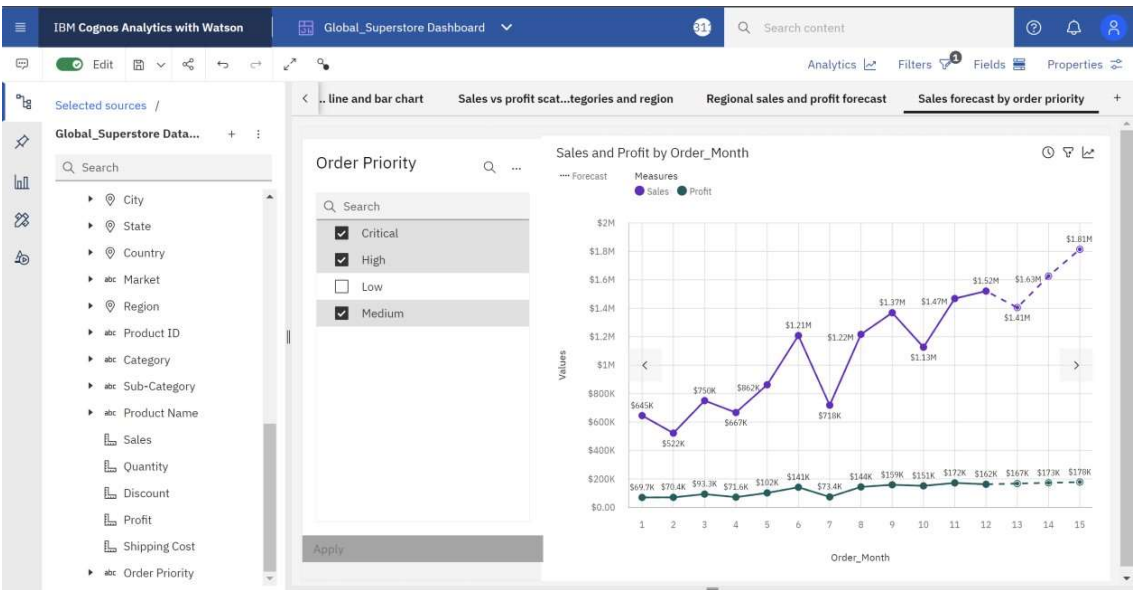# 5.SUB CATEGORY WISE SALES AND PROFITS USING LINE AND BAR CHART

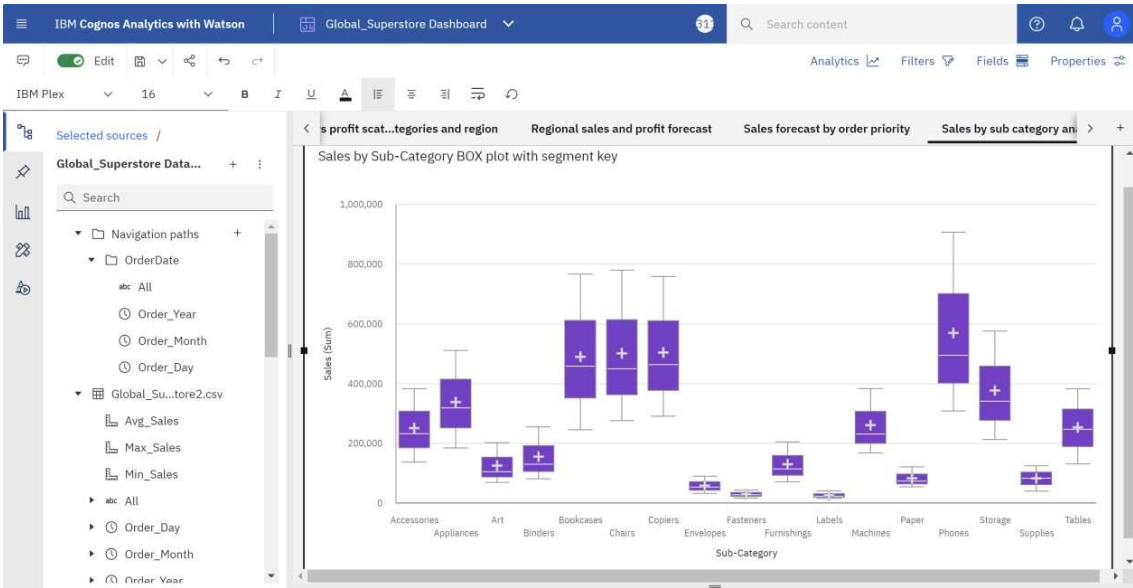# 6.SALES VS PROFIT SCATTER PLOT WITH SUB-CATEGORIES AND REGIONS
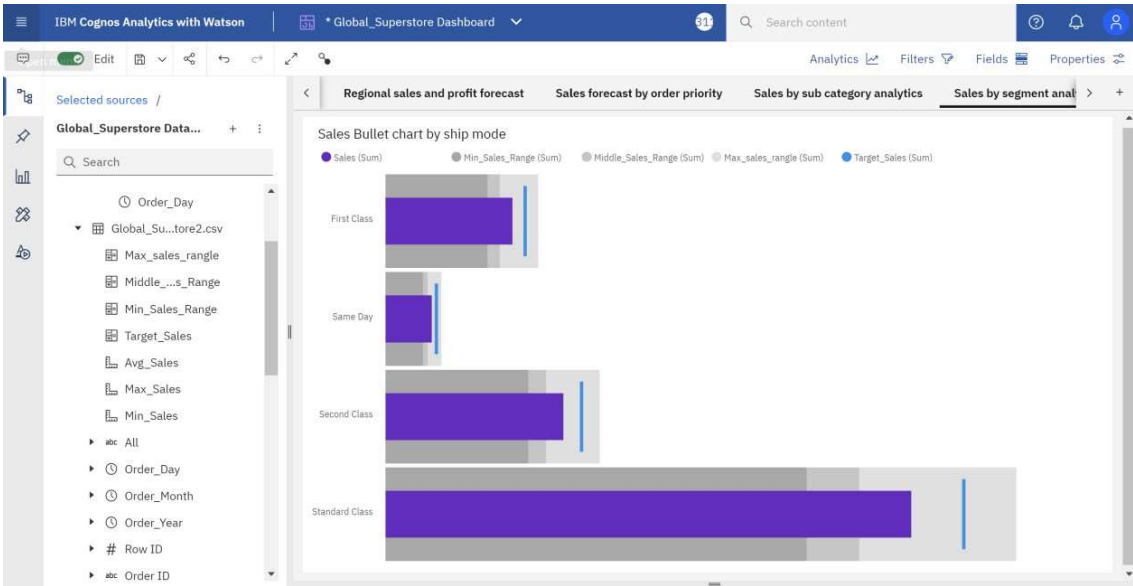
7.REGIONAL SALES AND PROFIT FORECAST
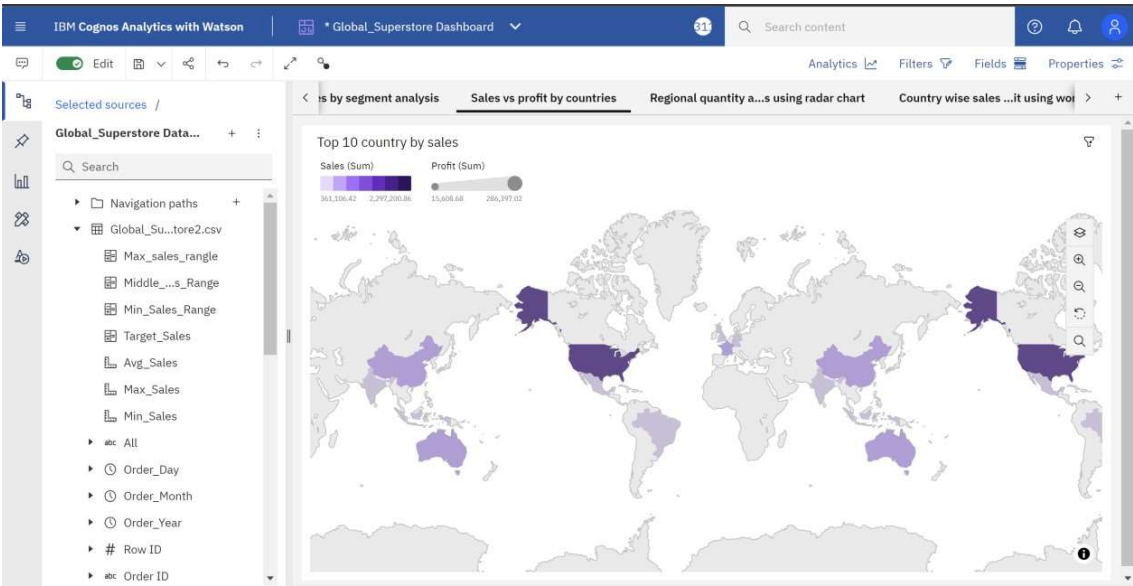

8. SALES FORECAST BY ORDER PRIORITY

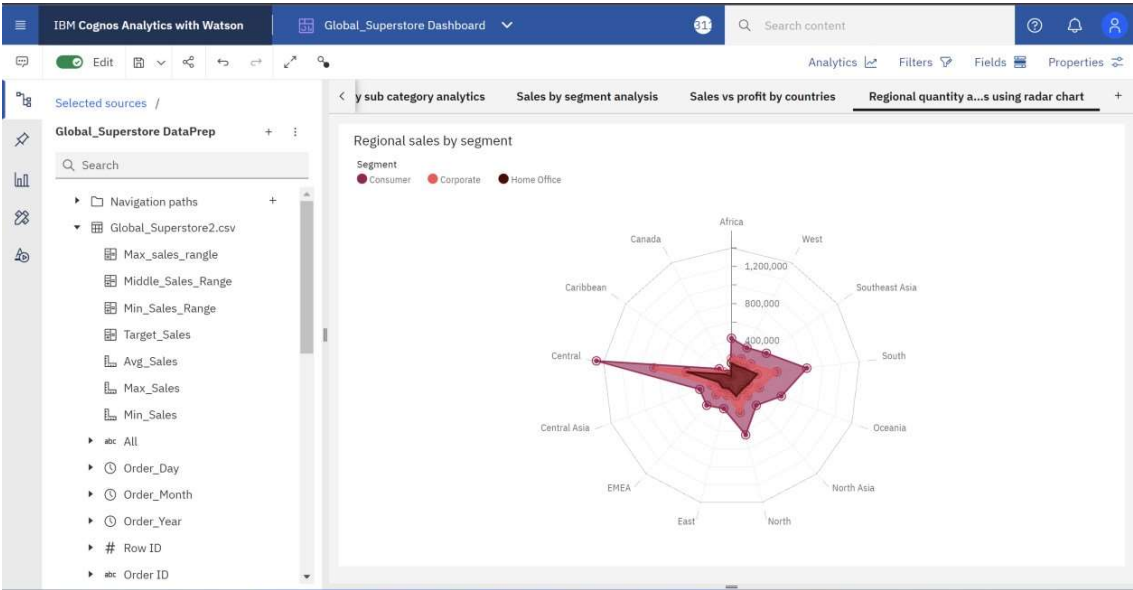## 9. SALES BY SUB-CATEGORY ANALYTICS

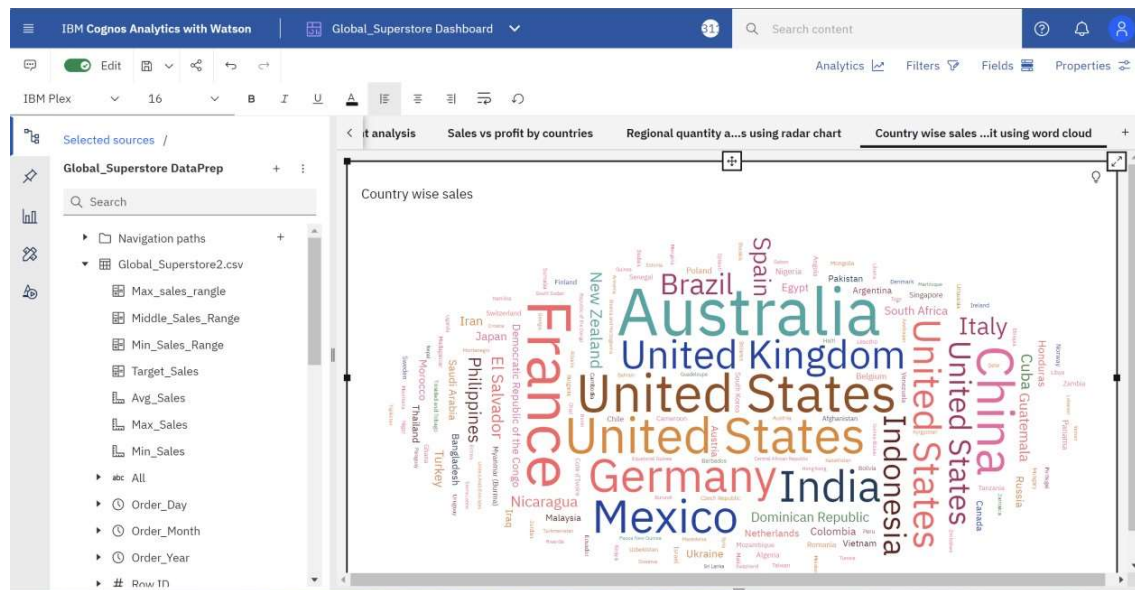## 10. SALES BY SEGMENT ANALYSIS

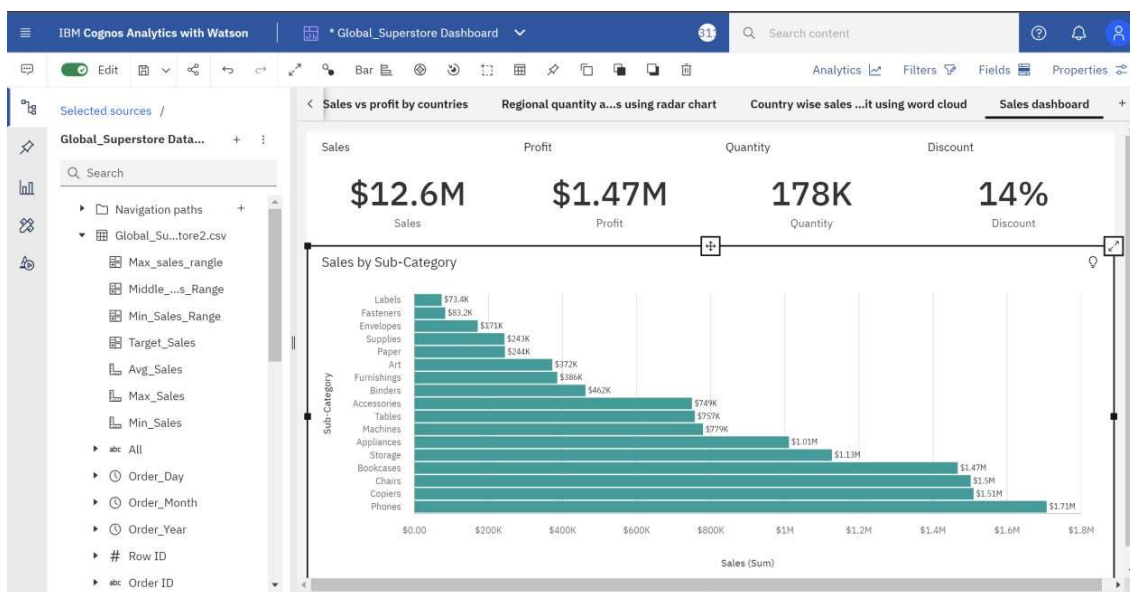# 11. SALES VS PROFIT BY COUNTRIES

12. REGIONAL QUANTITY & SALES USING RADAR CHART
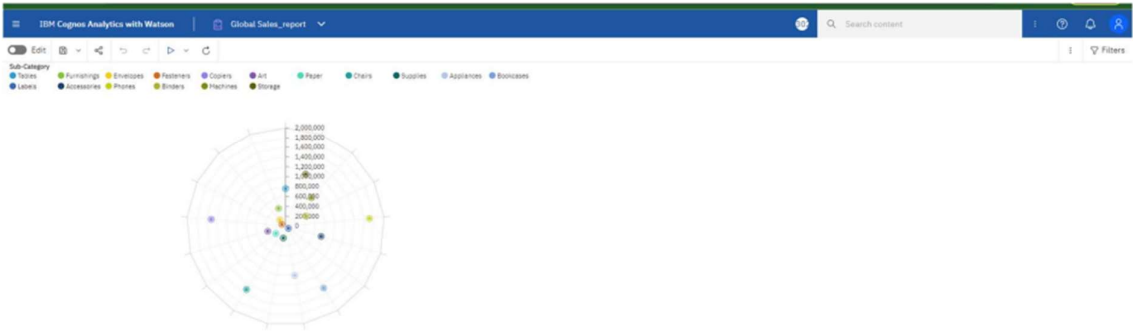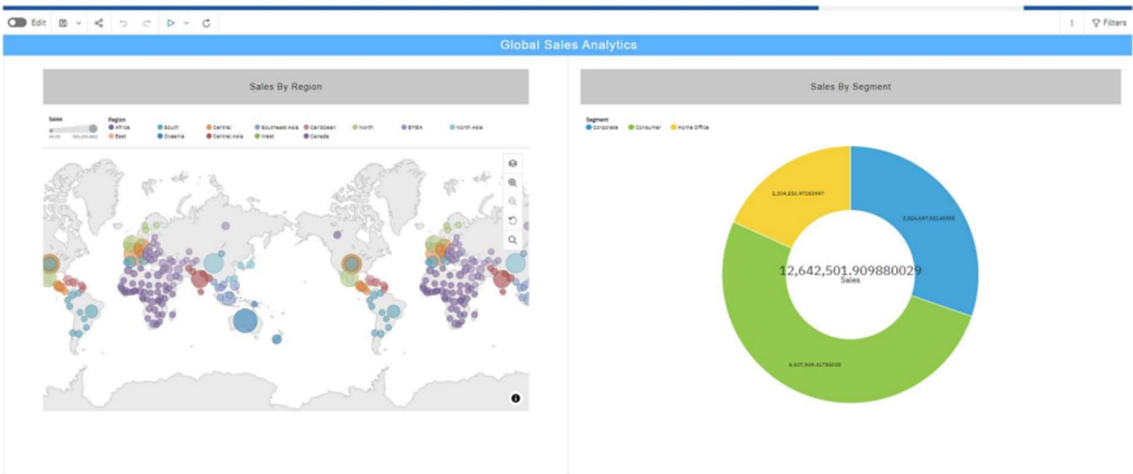
13. COUNTRY WISE SALES VS PROFIT USING WORD CLOUD
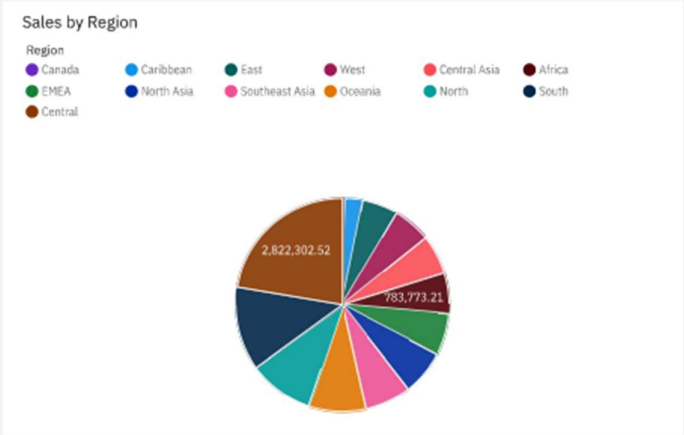

14. SALES DASHBOARD

IBM Report Board:

IBM Story Board:

Region wise sales

- Sales by region is presented
- The value of sales is very low in south region.

Sales by Region

Region
- Canada
- Caribbean
- East
- West
- Central Asia
- Africa
- EMEA
- North Asia
- Southeast Asia
- Oceania
- North
- South
- Central

2,822,302.52

783,773.21

State wise sales

- Region wise sales with individual sales.

Region and Sales for Country points

Sales (Sum)
40.23   925,235.85

Region
- Africa
- South
- Central
- Southeast Asia
- Caribbean
- North
- EMEA
- North Asia
- East
- Oceania
- Central Asia
- West
- Canada

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Discount for Sales

Discount for Sales

Column values
- ● Increase
- ● Decrease
- ● Sum