Define CS, fit into CC

1. CUSTOMER SEGMENT(S)   `CS`

Who is your customer?
i.e. working parents of 0-5 y.o. kids

Oil accounts are the third of the world's energy consumption that is the greatest share for all category of government .

6. CUSTOMER CONSTRAINTS   `CC`

What constraints prevent your customers from taking action or limit their choices of solutions? i.e. spending power, budget, no cash, network connection, available devices.

Due to strong chain effects owned by this crude oil market, the factor involved will have exclusive impact to the price

5. AVAILABLE SOLUTIONS   `AS`

Which solutions are available to the customers when they face the problem
or need to get the job done? What have they tried in the past? What pros & cons do these solutions have? i.e. pen and paper is an alternative to digital notetaking

There are innumerable ways and approaches which are being used and have been used for predicting the prices of crude oil

Explore AS, differentiate

Focus on J&P, tap into BE, understand RC

2. JOBS-TO-BE-DONE / PROBLEMS   `J&P`

Which jobs-to-be-done (or problems) do you address for your customers? There could be more than one; explore different sides.

Economic growth is one of the biggest factor affecting petroleum product and therefore crude oil demand growing economies increase demand for energy in general and especially for

9. PROBLEM ROOT CAUSE   `RC`

What is the real reason that this problem exists?
What is the back story behind the need to do this job?
i.e. customers have to do it because of the change in regulations.

There is only one dependent variable the closing price of crude oil which has been consider It's a time series

7. BEHAVIOUR   `BE`

What does your customer do to address the problem and get the job done?
i.e. directly related: find the right solar panel installer, calculate usage and benefits; indirectly associated: customers spend free time on volunteering work (i.e. Greenpeace)

The correct information should be given by the individual.

Focus on J&P, tap into BE, understand RC

Identify strong TR & EM

3. TRIGGERS   `TR`

What triggers customers to act?
By seeing our friends and colleagues benefited by this web

4. EMOTIONS: BEFORE / AFTER   `EM`

How do customers feel when they face a problem or a job and afterwards?
Traipsing for job will be reduced .

10. YOUR SOLUTION

A contemporary and innovative method of predicting crude oil prices using the artificial neural network .

8. CHANNELS of BEHAVIOUR   `CH`

ONLINE
Customer has used this web in any time any where .

OFFLINE
Non-working days are not predicting the price of crude oil .

Identify strong TR & EM