Ideation Phase Define the Problem Statements

Date	24 September 2022		
Team ID	PNT2022TMID48449		
Project Name	Retail Store Stock Inventory Analytics		
Maximum Marks	2 Marks		

Customer Problem Statement Template:

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love.

A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you'll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

Problem Statement templates:





Problem Statement (PS)	I am (Customer)	I'm trying to	But	Because	Which makes me feel
PS-1	A Local Broker	To supply goods to local area shops	I am unable to satisfy the extensive needs	Due to the sudden change in demands of goods from the customers and insufficient storage capacity	hopeless

PS-2	A beginner trader	Sell/buy	It leads to	Of insufficient knowledge	depressed
		stocks on my	losses	on how stocks move over	
		phone		years based on previous	
				data's	