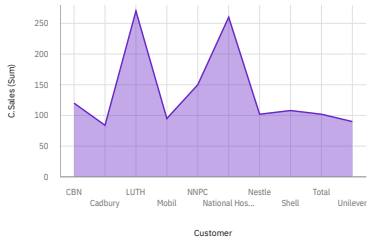
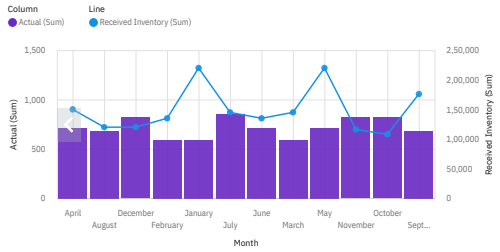
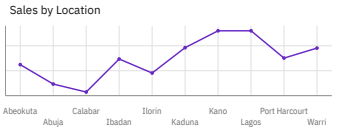
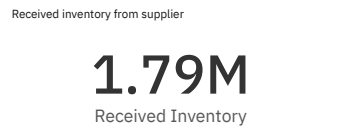
Tab 1

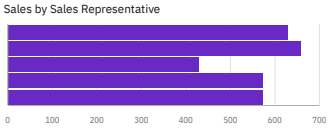

Sales by Customer
C.Sales (Sum)
250
200
150
100
50
0
CBN
Cadbury
LUTH
Mobil
NNPC
National Hos...
Nestle
Shell
Total
Unilever
Customer

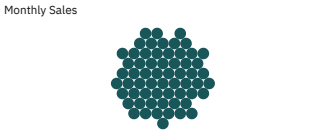

Actual and Received Inventory by Month
Column
Actual (Sum)
Line
Received Inventory (Sum)
Actual (Sum)
1,500
1,000
500
0
2,50,000
2,00,000
1,50,000
1,00,000
50,000
0
Received Inventory (Sum)
April
August
December
February
January
July
June
March
May
November
October
Sept...
Month

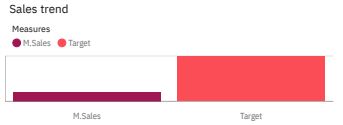

Sales by Location
Abeokuta
Abuja
Calabar
Ibadan
Ilorin
Kaduna
Kano
Lagos
Port Harcourt
Warri

Inventory Stock for Warehouse Locations
0%
10%
20%
30%
40%
50%
60%
70%
80%
90%
100%


Received inventory from supplier
1.79M
Received Inventory


Sales by Sales Representative
0
100
200
300
400
500
600
700


Monthly Sales


Sales trend
Measures
M.Sales
Target
M.Sales
Target