

Define CS, fit into CC

CS

## 1. CUSTOMER SEGMENT(S)

- Our customer is who need a product from Retailers.
- Customers can be all aged peoples.

## 6. CUSTOMER CONSTRAINTS

CC

- To prevent the customers from product cost, Quality Cost and high demand on traffic to delivery the product on time.
- Mainly we have certain device to access this system to order a products.

## 5. AVAILABLE SOLUTIONS

AS

- Customers can return the product if product quality does not satisfy in product.
- Customers can buy the products in our application and customer can get the tracking System.

Explore AS, differentia

## 2. JOBS-TO-BE-DONE / PROBLEMS

J&amp;P

- The problem is to keep all the stock inventory data because we do not any system to maintain the data. So the retailers faces issues to keep the inventory data.

## 9. PROBLEM ROOT CAUSE

RC

- In this inventory system we are contacting to get the product from the Suppliers.
- At the same time we are have low storage or bandwidth to hold the inventory data.
- Retailers can buy stocks but already we have more stocks in accounts.

## 7. BEHAVIOUR

BE

- To finding good suppliers at low cost of stock product.
- The sales growth percentage will be visualized in this application.
- Customer feedback about our product improved in this application

Focus on J&amp;P, tap into BE, understand RC

Focus on J&amp;P, tap into BE, understand RC

<div>3. <b>TRIGGERS</b></div> <div>TR</div> <ul style="list-style-type: none"><li>• Friends and Family who run whole sale shops or markets will be motivated by this inventory management system and stock price will be high.</li><li>• There is lack of application service.</li></ul>	<div>10. <b>YOUR SOLUTION</b></div> <div>SL</div> <ul style="list-style-type: none"><li>• Firstly we should create UI to display the stock details, and data can be stored in database .</li><li>• Afterwards ,Deploy the application in a cloud server such as purchase details, sales prediction etc...</li></ul>	<div>8. <b>CHANNELS of BEHAVIOUR</b></div> <div>CH</div> <div>8.1 ONLINE</div> <p>Customers can check the websites to understand how the inventory system works .</p>
<div>4. <b>EMOTIONS: BEFORE / AFTER</b></div> <div>EM</div> <p>Before : Fearness , forgetful</p> <p>After : Confident, Stressfree</p>		<div>8.2 OFFLINE</div> <p>Customers can check the stocks in inventory system regularly later intimate to the retailers.</p>