

Define CS, fit into CC	<b>1. CUSTOMER SEGMENT(S)</b> <span>CS</span> <div>People affected with infection</div>	<b>6. CUSTOMER CONSTRAINTS</b> <span>CC</span> <div>Problem with change in error rate value in <u>dataset</u>  no proper diagnosis solution for the symptoms and budget issues.</div>	<b>5. AVAILABLE SOLUTIONS</b> <span>AS</span> <div>Capture the infected area and upload it. By using the trained model, analyse the image and detecting the skin disease.</div>	Explore AS, differentiate
	<b>2. JOBS-TO-BE-DONE / PROBLEMS</b> <span>J&amp;P</span> <div>Explaining people about the infection in detail.</div>	<b>9. PROBLEM ROOT CAUSE</b> <span>RC</span> <div>If the skin infection is not detect in the early stage , that may lead to severe complication.</div>	<b>7. BEHAVIOUR</b> <span>BE</span> <div>People should capture their infected area which is analysed with trained model and get the result.</div>	
Focus on J&P, tap into BE, understand RC	<b>3. TRIGGERS</b> <span>TR</span> <div>Providing accurate results, best and simple solutions for the problem by using our application.</div>	<b>10. YOUR SOLUTION</b> <span>SL</span> <div>This application is used for prevention and detection of skin diseases. The diseases are mostly classified by their shapes, colours, size, etc. and all the diseases are trained in the model previously. The people capture the image and upload it. By comparing with trained model, the result about the disease is provided.</div>	<b>8. CHANNELS of BEHAVIOUR</b> <span>CH</span> <div> <b>8.1 OFFLINE</b>  Capturing the infection   <b>8.2 ONLINE</b>  Scanning, analysing with trained model and detecting the skin disease. </div>	Identify strong TR & EM
	<b>4. EMOTIONS: BEFORE / AFTER</b> <span>EM</span> <div>Less in social participation, loose their confidence level, shy to share their feelings</div>			