

## **ASSIGNMENT 2 – PHARMA SALES DASHBOARD**

**NAME:** ANURAAGAVI MR

**ROLL NO:** 191001008

**TEAM ID:** PNT2022TMID02564

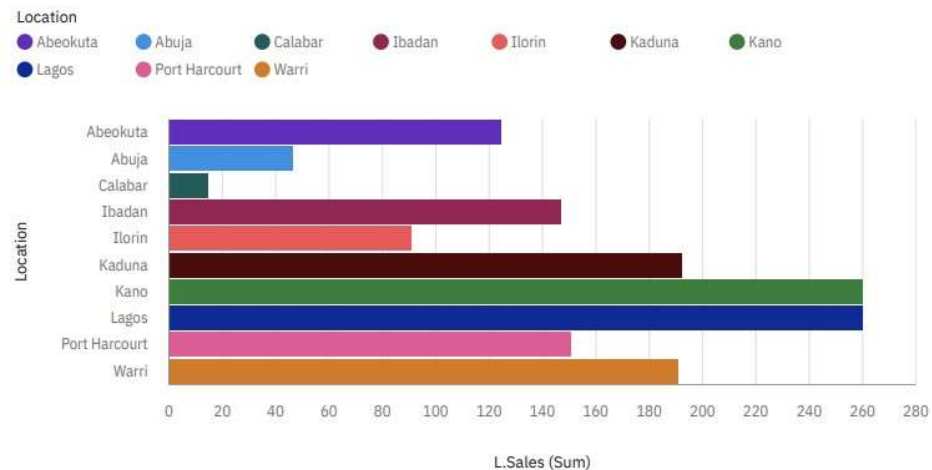
**PROJECT TITLE:** ESTIMATE THE CROP YIELD USING DATA ANALYTICS

**INDUSTRY MENTORS NAME:** SRIKANTH, MOHAMMED AZHAR UDDIN

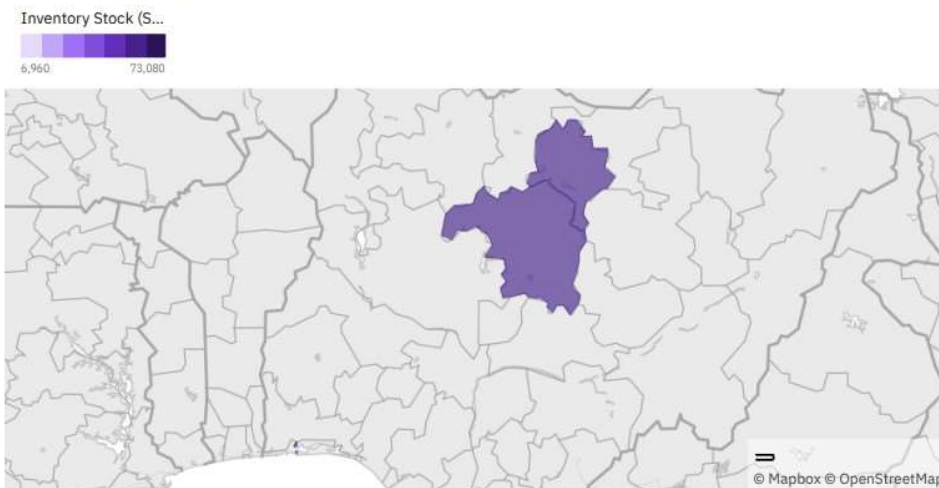
**MEMBER NAME:** SOWMIA KR

**ASSIGNMENT TOPIC:** PHARMA SALES DASHBOARD

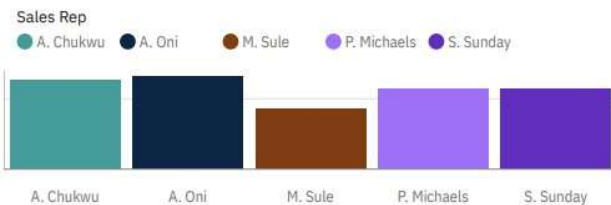
## Sales by Location



## Inventory Stock for Warehouse Locations



## Sales by Sales Representative



## Monthly Sales

2.04K

M.Sales

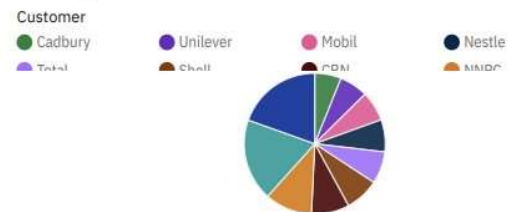
## Received Inventory from Supplier



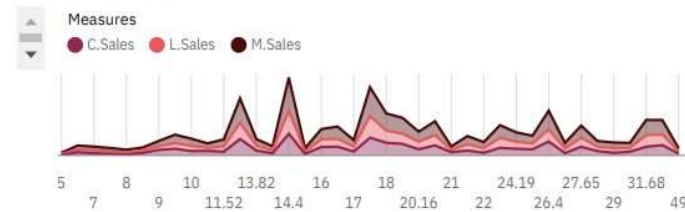
## Actual and Received Inventory for Month

	Actual	Received Invent...
April	709.98	150,000
August	681.58	120,000
December	817.9	120,000
February	591.65	135,000

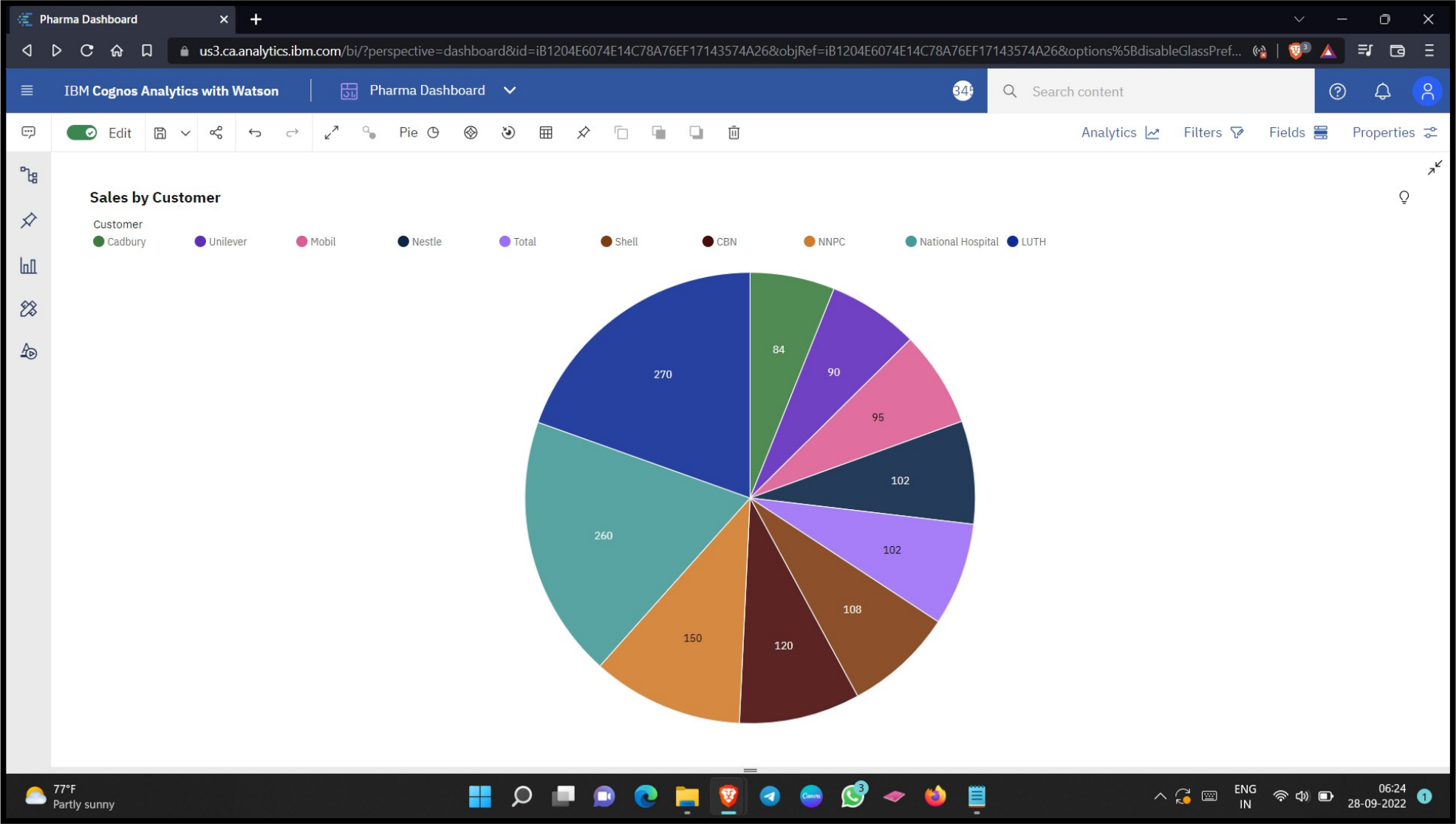
## Sales by Customer



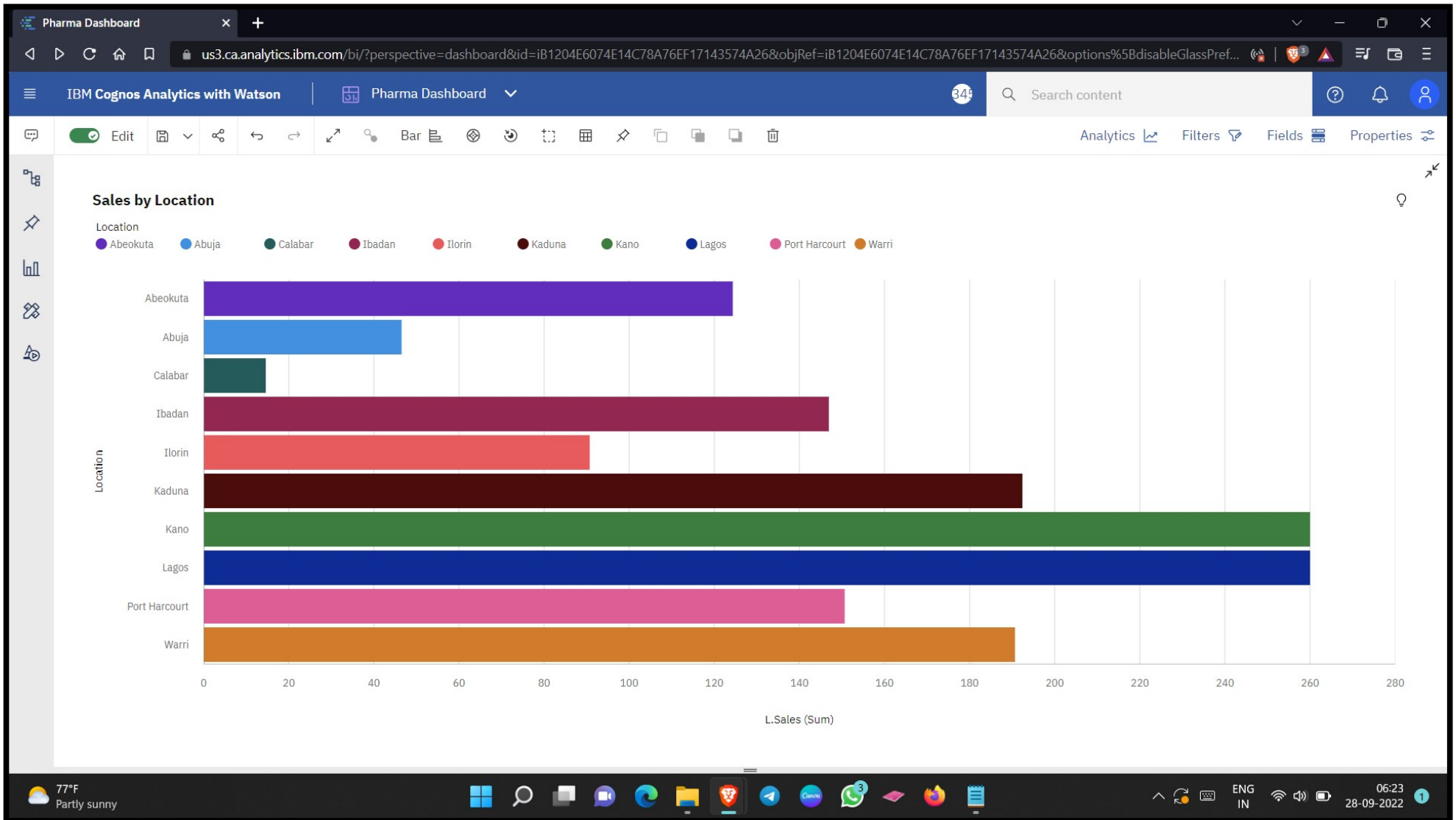
## Sales Trend



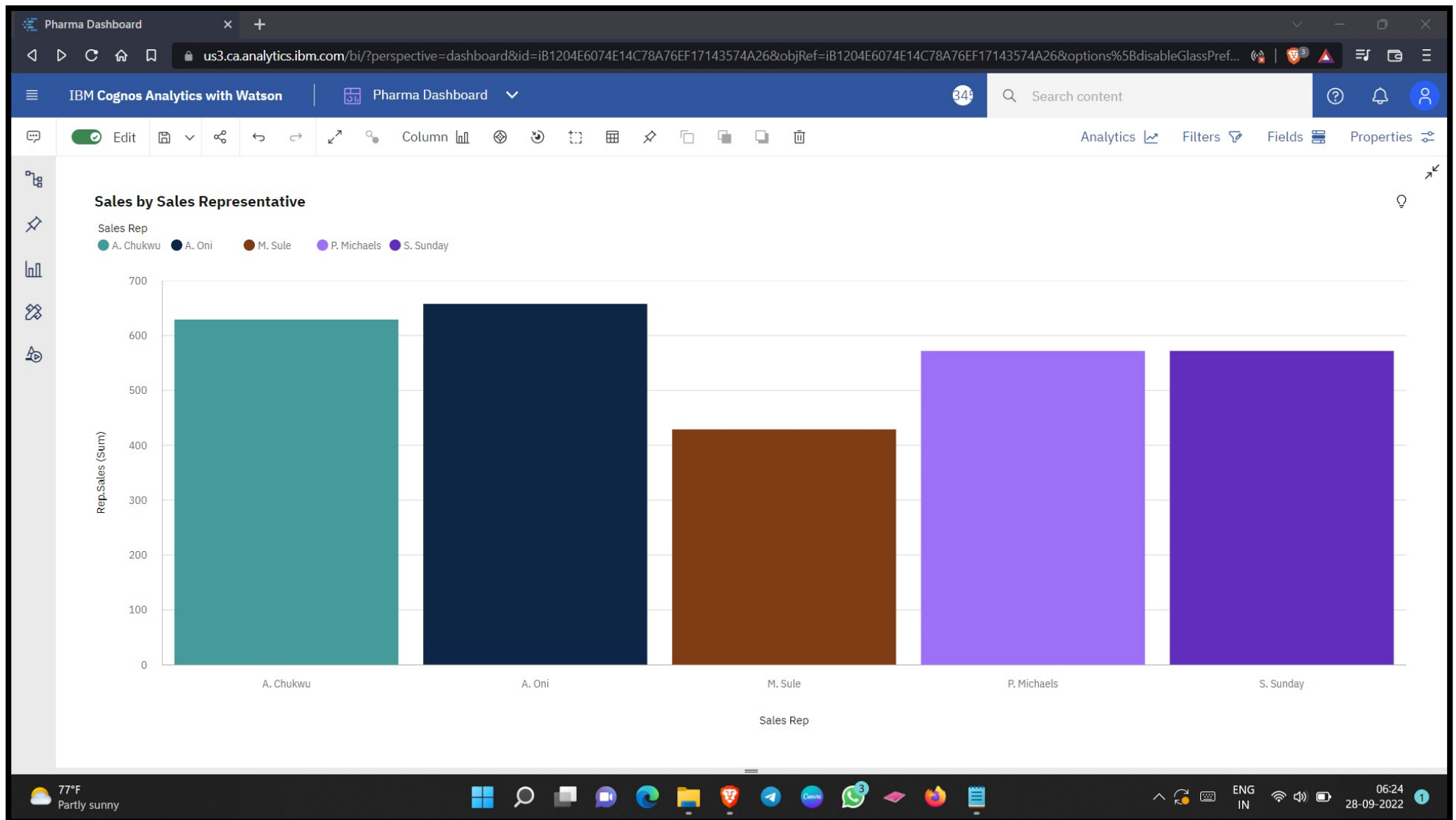
# SALES BY CUSTOMER



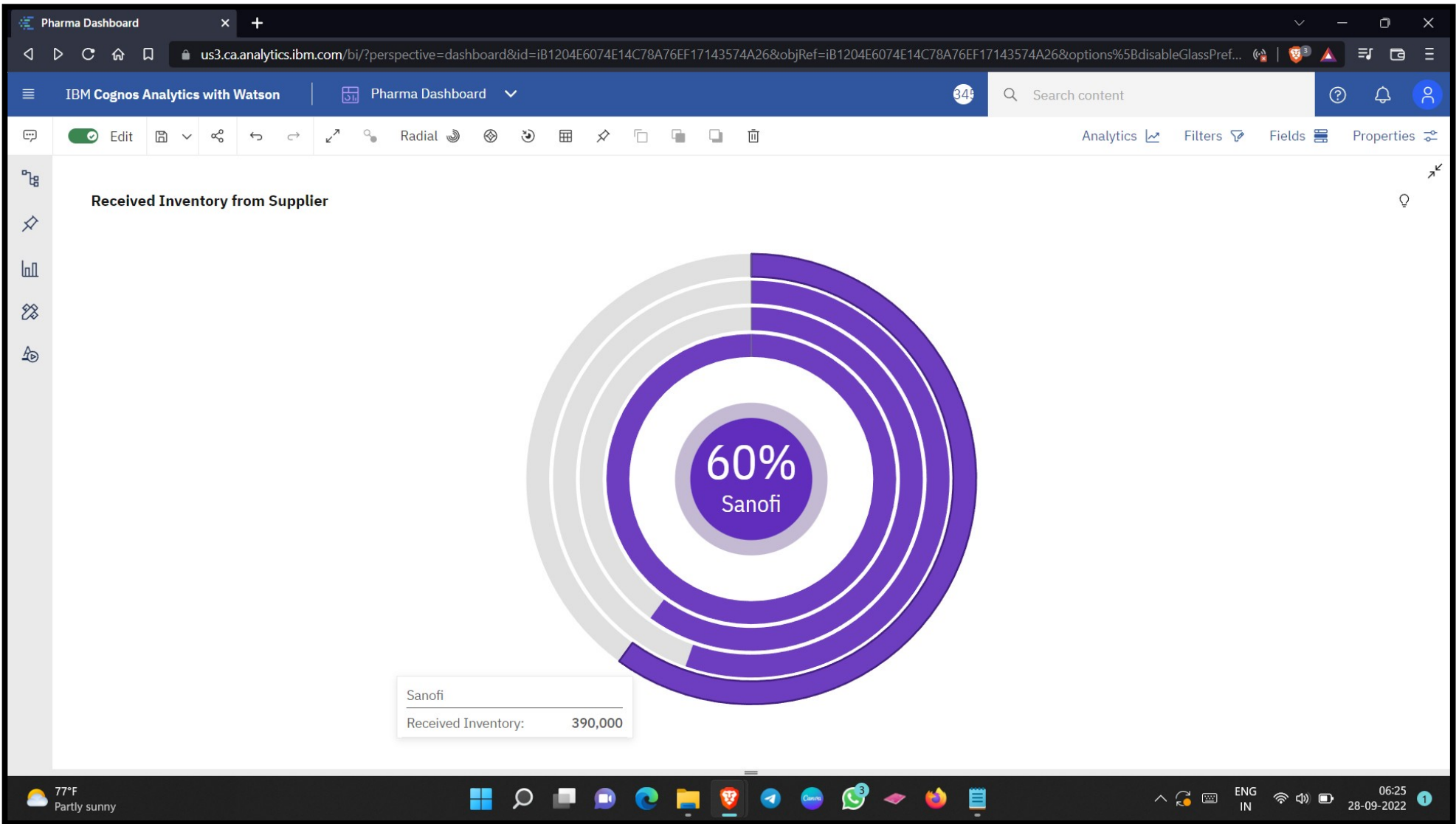
# SALES BY LOCATION



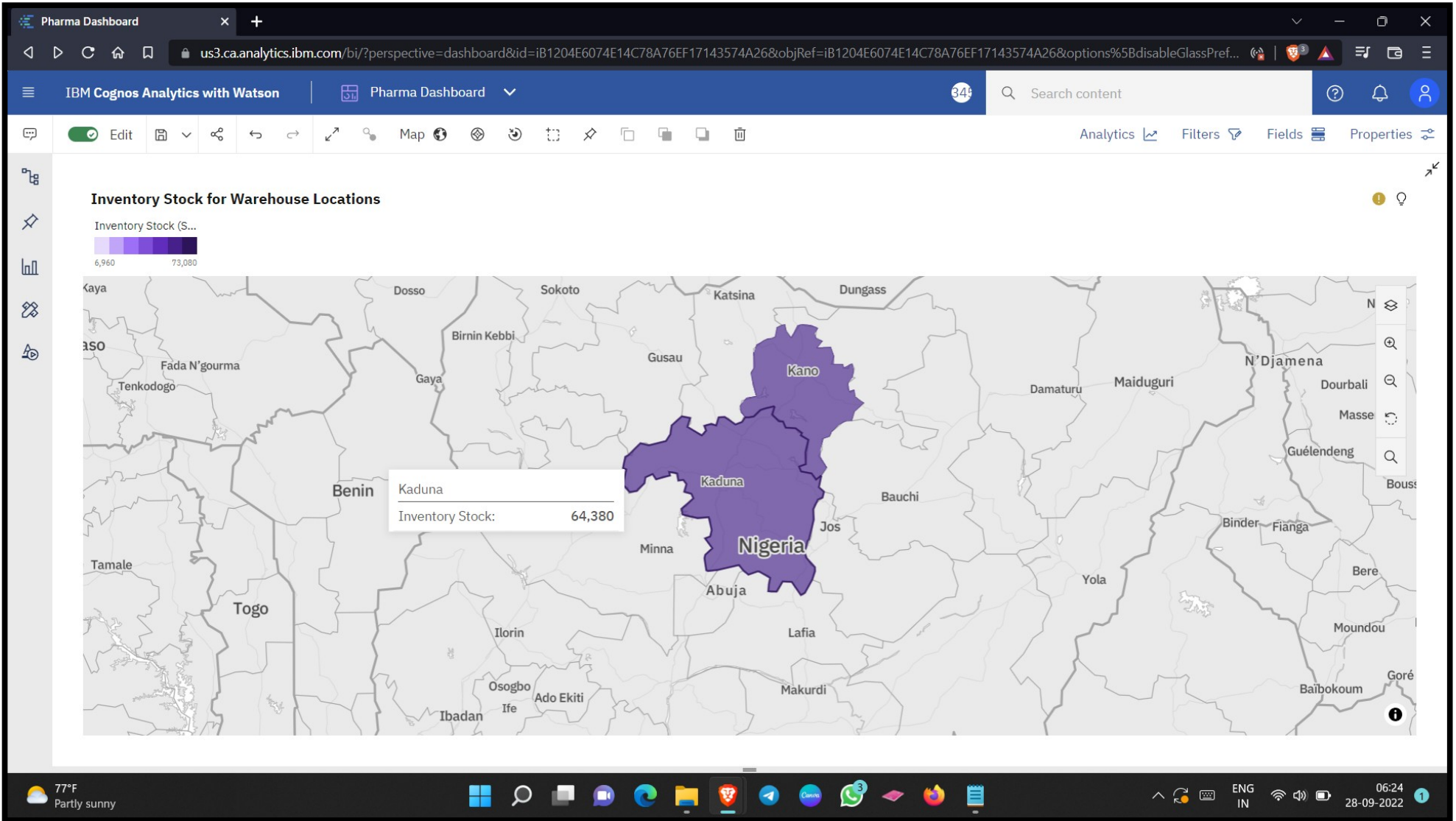
# SALES BY SALES REPRESENTATIVE



# RECEIVED INVENTORY FROM SUPPLIER

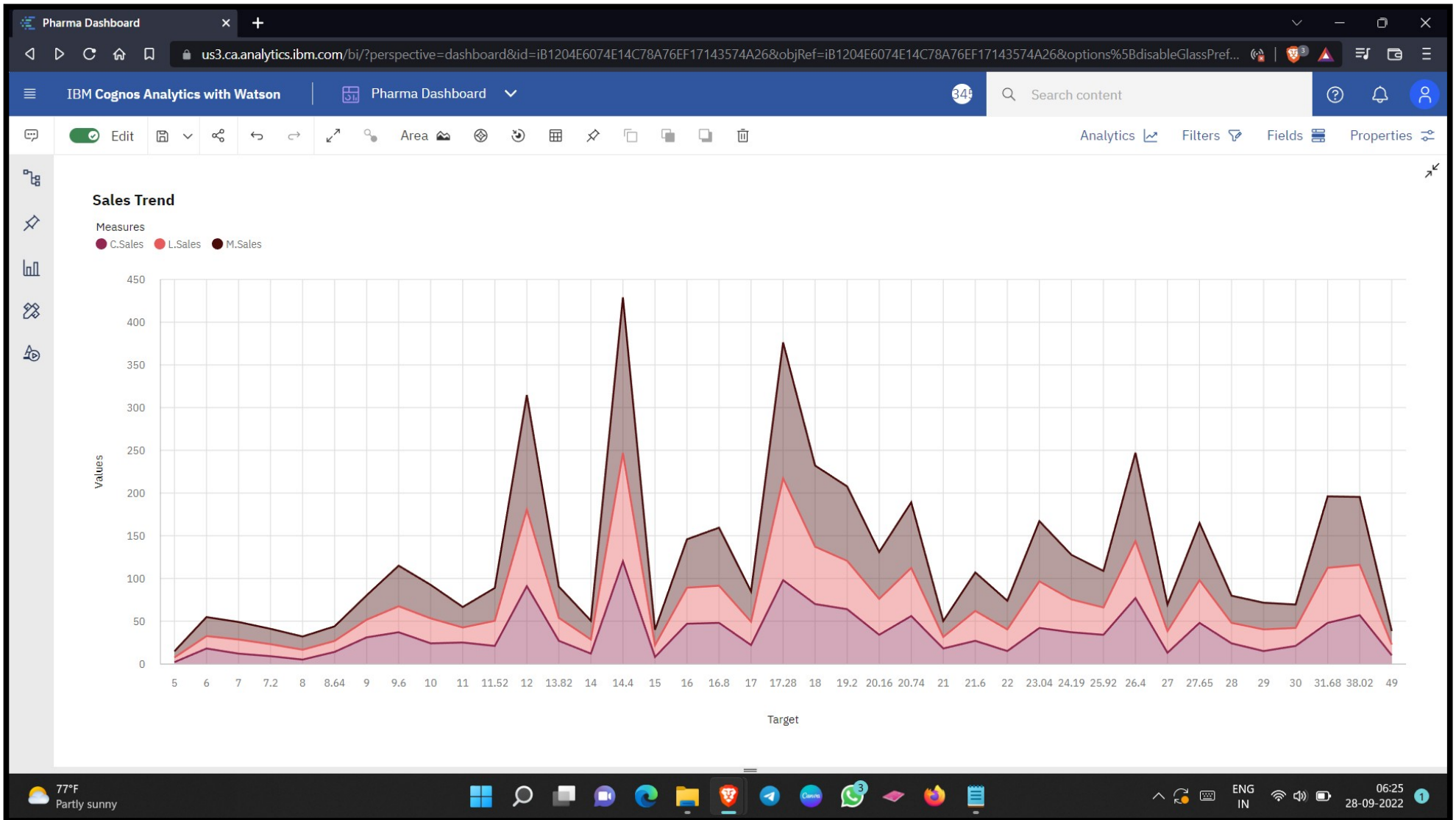


# INVENTORY STOCK FROM WAREHOUSE LOCATIONS



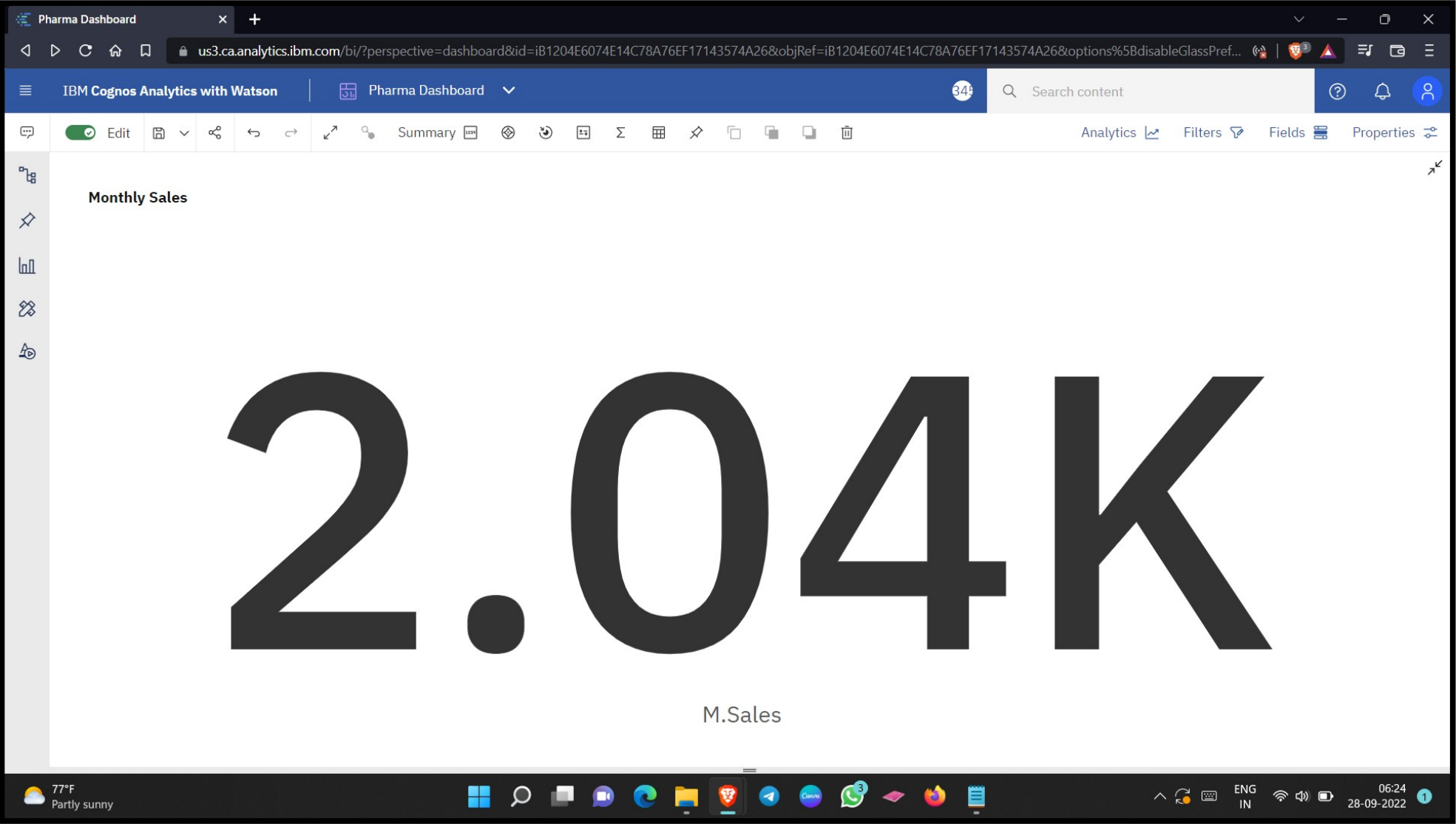


# SALES TREND





# MONTHLY SALES



# ACTUAL AND RECEIVED INVENTORY BY MONTH

Pharma Dashboard

us3.ca.analytics.ibm.com/bi/?perspective=dashboard&id=iB1204E6074E14C78A76EF17143574A26&objRef=iB1204E6074E14C78A76EF17143574A26&options%5BdisableGlassPref...

IBM Cognos Analytics with Watson Pharma Dashboard 34

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### Actual and Received Inventory for Month

	Actual	Received Invent...
April	709.98	150,000
August	681.58	120,000
December	817.9	120,000
February	591.65	135,000
January	591.65	220,000
July	851.98	145,000
June	709.98	135,000
March	591.65	145,000
May	709.98	220,000
November	817.9	116,000
October	817.9	108,000
September	681.58	176,000
<b>Summary</b>	<b>8,573.72</b>	<b>1,790,000</b>

77°F Partly sunny

ENG IN

06:25 28-09-2022