

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)<div>CS</div><p>The job seeker who is searching for a job that suits his/her skills.</p></div>	<div>6. CUSTOMER CONSTRAINTS<div>CC</div><p>Accuracy and truthfulness for the results that are produced for his/her search</p></div>	<div>5. AVAILABLE SOLUTIONS<div>AS</div><p>The enhanced algorithms that results in accurate and relevant results can reduce the constrains</p></div>	Explore AS, differentiat
	<div>2. JOBS-TO-BE-DONE / PROBLEMS<div>J&P</div><p>Job searching can be easy and accurate</p></div>	<div>9. PROBLEM ROOT CAUSE<div>RC</div><p>Finding a satisfying job is a very difficult task now-a-days. Job seekers suffer a lot to find a desired job. The final result of a job search may not end in a job that suits the job seekers' skills.</p></div>	<div>7. BEHAVIOUR<div>BE</div><p>The customers can search a suitable job for their skills. The customers can surf the new coming jobs.</p></div>	
Identify strong TR & EM	<div>3. TRIGGERS<div>TR</div><p>Seeing their friends and family getting benefits out of a job that is found in a job searching app.</p></div>	<div>10. YOUR SOLUTION<div>SL</div><p>.To develop an end-to-en web application capable of displaying the current job openings based on the users' skillset</p></div>	<div>8.CHANNELS of BEHAVIOR<div>CH</div><div>8.1 ONLINE</div><p>Finding different job based on their skill sets</p><div>8.2 OFFLINE</div><p>Can verify the jobs by walking in directly to the suggested companies</p></div>	Identify strong TR & EM

	<div>4. EMOTIONS: BEFORE / AFTER</div> <div>Before:Frustration, stress and lack of confidence</div> <div>After:Satisfied and happy</div>	EM			
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