

## Project Design Phase-I - Solution Fit

TEAM ID : PNT2022TMID42644

PROJECT TITLE :Industry - Specific intelligent fire management system

Identify strong TR	Define CS, fit into CC	<b>1. CUSTOMER SEGMENT(S)</b> <span>CS</span>  <b>Economic Value Of Customers</b>	<b>6. CUSTOMER CONSTRAINTS</b>  The Priority, Frequency, and Minimum Space between, Visit.	<b>5. AVAILABLE SOLUTIONS</b> <span>AS</span>  <ul style="list-style-type: none"> <li>➤ Fire Alarm Systems.</li> <li>➤ Fire Suppression Systems.</li> <li>➤ Fire Extinguishers.</li> </ul>	Explore AS, differentiate
		<b>2. JOBS-TO-BE-DONE / PROBLEMS</b> <span>J&amp;P</span>  <ul style="list-style-type: none"> <li>➤ Harmful Fire Detection.</li> <li>➤ Burns</li> <li>➤ Destruction of industry.</li> <li>➤ Decode Station.</li> </ul>	<b>9. PROBLEM ROOT CAUSE</b> <span>RC</span>  <ul style="list-style-type: none"> <li>➤ Heat</li> <li>➤ Fuel</li> <li>➤ Oxygen</li> </ul>	<b>7. BEHAVIOUR</b> <span>BE</span>  <ul style="list-style-type: none"> <li>➤ Fire Station.</li> <li>➤ Intimate the Management.</li> <li>➤ Emergency Vehicle.</li> <li>➤ Road Network Components.</li> </ul>	
Identify strong TR	Focus on J&P, tap into BE, understand RC	<b>3. TRIGGERS</b> <span>TR</span>  <ul style="list-style-type: none"> <li>➤ Efficient.</li> <li>➤ Candles.</li> <li>➤ Lightning.</li> </ul>	<b>10. YOUR SOLUTION</b> <span>SL</span>  <ul style="list-style-type: none"> <li>➤ Proper Disposal.</li> <li>➤ Regular Maintenance.</li> <li>➤ Clean Environment.</li> </ul>	<b>8. CHANNELS of BEHAVIOUR</b> <span>CH</span> 8.1 ONLINE Intimate the Management or Fire Station and Emergency Number.  8.2 OFFLINE	Focus on J&P, tap into BE, understand RC

<div data-bbox="181 145 461 167" data-label="Section-Header"><p>4. EMOTIONS: BEFORE / AFTER</p></div> <div data-bbox="752 110 792 178" data-label="Text"><p>EM</p></div> <div data-bbox="181 339 490 411" data-label="Text"><p>BEFORE: Detection of Fires.</p></div> <div data-bbox="181 462 665 534" data-label="Text"><p>AFTER: To secure the Objects or Things.</p></div>		<div data-bbox="1527 47 1870 76" data-label="Text"><p>Remove the Fire Burn Things</p></div>
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