PROBLEM – SOLUTION FIT

1.CUSTOMER SEGMENT(S)	6.CUSTOMER CONSTRAINTS	5.AVAILABLE SOLUTIONS
Students who have recently completed their schooling or college and aspire to get admitted into prominent universities	Customers might not trust the accuracy or reliability of the predictor and this could prevent them from using it.	Apart from factors like grades and GPA we will also considered IELTS/TOFEL,GRE that plays a major role in the admission process of some universities their by further enhancing the reliability of the predictor.
2.JOBS-TO-BE-DONE Data collection is probably the most important step in designing the predictor hence it must be ensured that it is done properly.	**9.PROBLEM ROOTCAUSE** The reliability of the predictor might be affected if the collected data is found to be inaccurate or not enough factors are considered to judge the eligibility.	**7.BEHAVIOUR** The most important aspect of the predictor from a customer point of view is its accuracy since they would go through with their admission based on its results.
3.TRIGGERS User can be provided with comparisons between the required scores versus their actual scores	**10.YOUR SOLUTION** Design the predictor with the help of the data collected and ensure that it is accurate or reliable also make sure that the data collected from the user is safe and secure.	**8.CHANNELS OF BEHAVIOUR** Customers might search for reliable eligibility predictor that are available online and rate them based on their liking.
4.EMOTIONS : BEFORE/AFTER Users would feel that they are in complete control in the admission process since they can whole heartedly trust the predictor.		Students would discuss among their peer group about such predictor and if they find one to be rei