## Ideation Phase Define the Problem Statements

Date	13 OCTOBER 2022
Team ID	PNT2022TMID29957
Project Name	PROJECT:PLASMA DONOR APPLICATION
Maximum Marks	2 Marks

## **Customer Problem Statement Template:**

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love.

A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you'll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

l am	Describe customer with 3-4 key characteristics - who are they?	Describe the customer and their attributes here
I'm trying to	List their outcome or "Job" the care about - what are they trying to achieve?	List the thing they are trying to achieve here
but	Describe what problems or barriers stand in the way – what bothers them most?	Describe the problems or barriers that get in the way here
because	Enter the "root cause" of why the problem or barrier exists – what needs to be solved?	Describe the reason the problems or barriers exist
which makes me feel	Describe the emotions from the customer's point of view – how does it impact them emotionally?	Describe the emotions the result from experiencing the problems or barriers

## **Example:**

Problem	I am	I'm trying to	But	Because	Which makes me feel
Statement (PS)	(Customer)				
PS-1	Cant find my bloodgroup plasma around my geographical location.	Finh my blood groups plasma around my location.	They prefer that location.	They stay in the surrounding location.	Sad.
PS-2	Want Healthy plasma	Get the healty plasma.	We need lot of time o	Chane of food habits among the	Sad.

without any	finds it is	people.	
diseases.	healthy.		